

# Audit Packet

Proposal: RFP #21.10 - Interactive Technology Solutions

Awarded Vendor(s): Tierney

Award Date: December 1, 2020 Contract Number: 21.10 - TBS

- Copy of Legal Affidavits
- Copy of Release
- Copy of Solicitation Documents
  - Question/Answer
  - Addenda Issued
- Copy of Closing
- Notification & Access Reports
- Opening Record
- Copy of Qualified Vendor Responses
  - Bid Bond Confirmation
  - References
- Evaluation Committee Report
- Copy of Award/Rejection Notification
- Copy of Signed Contract Offer & Award

Board Acceptance of Contract \_\_\_\_\_

AFFIDAVIT OF PUBLICATION

STATE OF MINNESOTA )  
COUNTY OF HENNEPIN )



650 3rd Ave. S, Suite 1300 | Minneapolis, MN | 55488

Terri Swanson, being first duly sworn, on oath states as follows:

1. (S)He is and during all times herein stated has been an employee of the Star Tribune Media Company LLC, a Delaware limited liability company with offices at 650 Third Ave. S., Suite 1300, Minneapolis, Minnesota 55488, or the publisher's designated agent. I have personal knowledge of the facts stated in this Affidavit, which is made pursuant to Minnesota Statutes §331A.07.
2. The newspaper has complied with all of the requirements to constitute a qualified newspaper under Minnesota law, including those requirements found in Minnesota Statutes §331A.02.
3. The dates of the month and the year and day of the week upon which the public notice attached/copied below was published in the newspaper are as follows:

<u>Dates of Publication</u>	<u>Advertiser</u>	<u>Account #</u>	<u>Order #</u>
StarTribune 09/28/2020	COOPERATIVE PURCHASING CONNECTION	1000337556	368597
StarTribune 10/05/2020	COOPERATIVE PURCHASING CONNECTION	1000337556	368597

4. The publisher's lowest classified rate paid by commercial users for comparable space, as determined pursuant to § 331A.06, is as follows: **\$280.00**

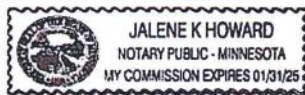
5. Mortgage Foreclosure Notices. Pursuant to Minnesota Statutes §580.033 relating to the publication of mortgage foreclosure notices: The newspaper's known office of issue is located in Hennepin County. The newspaper complies with the conditions described in §580.033, subd. 1, clause (1) or (2). If the newspaper's known office of issue is located in a county adjoining the county where the mortgaged premises or some part of the mortgaged premises described in the notice are located, a substantial portion of the newspaper's circulation is in the latter county.

FURTHER YOUR AFFIANT SAITH NOT.

*Terri Swanson*

Subscribed and sworn to before me on: 10/04/2020

*Jalene K. Howard*



Notary Public



# Argus Leader

P.O. Box 677349, Dallas, TX 75267-7349

LAKES COUNTRY SERVICE COOPERAT  
1001 E MOUNT FAITH AVE  
FERGUS FALLS, MN 56537

Account No.: SFA-0000000483

Ad No.: 0004384882

PO #: #21.7- #21.11

Lines : 29

Ad Total: \$39.57

**This is not an invoice**

# of Affidavits 1

Account No.: SFA-0000000483

Ad No.: 0004384882

## Argus Leader AFFIDAVIT OF PUBLICATION

STATE OF SOUTH DAKOTA

COUNTY OF MINNEHAHA

I being duly sworn, says: That The Argus Leader is, and during all the times hereinafter mentioned was, a daily legal newspaper as defined by SDCL 17-2-21, as amended published at Sioux Falls, Minnehaha County, South Dakota; that affiant is and during all of said times, was an employee of the publisher of such newspaper and has personal knowledge of the facts stated in this affidavit; that the notice, order or advertisement, a printed copy of which is hereto attached, was published in said newspaper upon

Monday, September 28, 2020

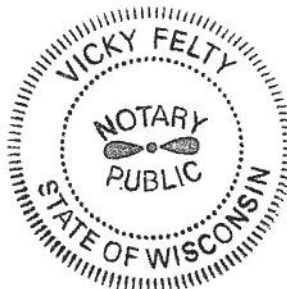
Monday, October 5, 2020

Sworn to and subscribed before me this 5 day of October, 2020.

\_\_\_\_\_  
Legal Clerk

\_\_\_\_\_  
Notary Public, State of Wisconsin, County of Brown

9.19.21  
\_\_\_\_\_  
My Commission expires



Sealed proposals will be received by the Cooperative Purchasing Connection (CPC) on behalf of its current and potential member agencies in Minnesota, North Dakota, and South Dakota for the following RFPs: #21.7 - Athletic Equipment & Wall Mats, #21.8 - Event Seating & Staging Solutions, #21.9 - Lockers & Storage Solutions, #21.10 - Interactive Technology Solutions, and #21.11 - Technology Buyback Solutions. Specifications and forms may be obtained by registering for free with CPC on Public Purchase ([www.publicpurchase.com](http://www.publicpurchase.com)). Proposals must be uploaded to Public Purchase before 10 a.m. CT on Tuesday, October 27, 2020, and late proposals will not be considered.  
4384882 Sept 28; Oct 5, 2020

**AFFIDAVIT OF PUBLICATION**

**STATE OF NORTH DAKOTA**

**ss.**

**COUNTY OF CASS**

**Lana Syltie, *The Forum***, being duly sworn, states as follows:

1. I am the designated agent of The Forum, under the provisions and for the purposes of, Section 31-04-06, NDCC, for the newspaper listed on the attached exhibit.

2. The newspaper listed on the exhibit published the advertisement of: *Legal Notice; (2) time: Sept. 30 and Oct. 7, 2020*, as required by law or ordinance.

3. All of the listed newspapers are legal newspapers in the State of North Dakota and, under the provisions of Section 46-05-01, NDCC, are qualified to publish any public notice or any matter required by law or ordinance to be printed or published in a newspaper in North Dakota.

Dated this 7th day of October, 2020.

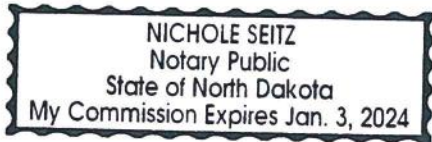
  
\_\_\_\_\_  
Legals Clerk

  
\_\_\_\_\_  
Notary Public

Sealed proposals will be received by the Cooperative Purchasing Connection (CPC) on behalf of its current and potential member agencies in Minnesota, North Dakota, and South Dakota for the following RFPs: #21.7 - Athletic Equipment & Wall Mats, #21.8 - Event Seating & Staging Solutions, #21.9 - Lockers & Storage Solutions, #21.10 - Interactive Technology Solutions, and #21.11 - Technology Buyback Solutions.

Specifications and forms may be obtained by registering for free with CPC on Public Purchase ([www.publicpurchase.com](http://www.publicpurchase.com)).

Proposals must be uploaded to Public Purchase before 10 a.m. CT on Tuesday, October 27, 2020, and late proposals will not be considered. (Sept. 30; Oct. 7, 2020) 2859532



\*\*\* Proof of Publication \*\*\*

State of North Dakota )  
County of Burleigh ) SS:

Sealed proposals will be received by the Cooperative Purchasing Connection (CPC) on behalf of its current and potential member agencies in Minnesota, North Dakota, and South Dakota for the following RFPs: #21.7 - Athletic Equipment & Wall Mats, #21.8 - Event Seating & Staging Solutions, #21.9 - Lockers & Storage Solutions, #21.10 - Interactive Technology Solutions, and #21.11 - Technology Buyback Solutions. Specifications and forms may be obtained by registering for free with CPC on Public Purchase ([www.publicpurchase.com](http://www.publicpurchase.com)). Proposals must be uploaded to Public Purchase before 10 a.m. CT on Tuesday, October 27, 2020, and late proposals will not be considered.

9/28 & 10/5 - 14782

Before me, a Notary Public for the State of North Dakota personally

appeared Jill LINDSAY who being duly sworn, deposes and says that he (she) is the Clerk of Bismarck Tribune Co., and that the publication(s) were made through the

Bismarck Tribune on the following dates:

9/28 + 10/5/2020

Signed Jill Lindsay

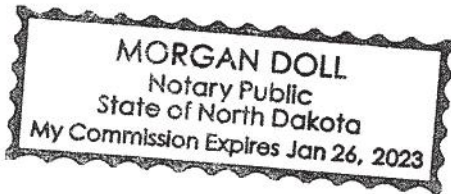
LAKES COUNTRY SERVICE COOP  
Lori Mittelstadt  
1001 E MOUNT FAITH  
FERGUS FALLS MN 56537

ORDER NUMBER 14782

Sworn and subscribed to before me this 5<sup>th</sup> day of

October 2020

Morgan Doll  
Notary Public in and for the State of North Dakota



Section: Legals

Category: 5380 Public Notices

PUBLISHED ON: 09/28/2020, 10/05/2020


TOTAL AD COST: 34.20

FILED ON: 10/5/2020

LAKES COUNTRY SERVICE COOP  
Lori Mittelstadt  
1001 E MOUNT FAITH  
FERGUS FALLS MN 56537

Customer Nbr: 60058870  
Phone: (218) 737-6535  
Date: 10/06/2020  
Page: 1

Amount Paid: \_\_\_\_\_ Card #: \_\_\_\_\_ Exp Date: \_\_\_\_/\_\_\_\_/\_\_\_\_  
Check #: \_\_\_\_\_ Signature: \_\_\_\_\_



Date: 10/05/2020 Ref #: 14782 Total: 0.00

Lee Enterprises no longer accepts credit card payments sent via e-mail. Emails containing credit card numbers will be blocked. Please use the coupon above to send credit card payment to the remittance address located in the upper right corner.

Date	Reference #	Type	Description	Lines	Total
10/05/20	14782	INV	Oct. 27, 2020 - }>#21.7 - Athletic Equipment & Wall Mats, #21.8 - Event Seating & Staging Solutions, #21.9 - Lockers & Storage Solutions, #21.10 - Interactive Technology Solutions, and #21.11 - Technology Buyback Solutions/ Request for Proposals PO # Lisa Truax	19	0.00

Remarks:

Total Due: 0.00

**From:** [Public Purchase](#)  
**To:** [Lisa Truax](#)  
**Cc:** [Melissa Mattson](#)  
**Subject:** Release Successful on Bid RFP #21.10 - Interactive Technology Solutions  
**Date:** Monday, September 28, 2020 9:02:24 AM

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Lisa M Truax:

Bid "RFP #21.10 - Interactive Technology Solutions"  
Status: Release Successful on Sep 28, 2020 8:02:18 AM MDT

You can check the released bid by going to the following address:  
<http://www.publicpurchase.com/gems/bid/bidView?bidId=133259>

If you have any questions regarding this bid, please contact our Customer Support Staff at [agency-support@publicpurchase.com](mailto:agency-support@publicpurchase.com)

Thank you for using Public Purchase.

MK= Lr9hBdHliscuaATmavnGJQ==



Proposals Requested by the:  
**Cooperative Purchasing Connection**



## **RFP #21.10 - Interactive Technology Solutions**

CPC is seeking to collaborate with an experienced vendor(s), equipped with the necessary resources and capabilities to develop a program for participating agencies to have the ability to purchase from a broad-line of interactive technology solutions and its connective and functional components and applicable software, at consortium level discounted pricing. Interactive technology solutions, components and related items shall suit a classroom, conference center, office space, libraries, meeting rooms, etc. Participating agencies include educational institutions, cities, counties, nonprofits, other governmental agencies, or other entities contracted on behalf of a participating agency.

**Due: 10:00 a.m. CT on Tuesday, October 27, 2020**

**Vendors will submit questions and proposals online via Public Purchase ([www.publicpurchase.com](http://www.publicpurchase.com))**

**RFP Facilitator:**  
Lisa Truax  
Procurement Solutions Coordinator

**Published in:**  
Star Tribune  
Argus Leader  
Fargo Forum  
Bismarck Tribune

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## I. Introduction

Proposals for the requested products and/or services are detailed in the Technical Specifications, Section III.

The Cooperative Purchasing Connection (CPC) is a joint powers group of local governmental agencies and service cooperatives in Minnesota, organized pursuant to Minnesota Statute 123A.21. CPC has the legal authority to develop and offer, among other services, cooperative procurement services. Eligible membership and participation include states, cities, counties, and government agencies, both public and non-public educational agencies, colleges, universities and nonprofit organizations. Service cooperatives are public, nonprofit cooperatives designed to provide a variety of services to their participating agencies including, but not limited to, cooperative purchasing services.

In addition, the North Dakota Educators Service Cooperative (NDESC) is a joint powers group organized under the provisions of Chapter 54-40.3 of the North Dakota Century Code. NDESC holds joint powers agreement with Lakes Country Service Cooperative (LCSC) in Fergus Falls, MN, to provide purchasing contracts to its participating agencies. South Dakota participating agencies can utilize CPC's purchasing contracts through South Dakota statute 5-18A-37. Participating in the resulting contract(s) is open to government and nonprofit agencies across the United States, such as: K-12 and higher education, municipal, state, tribal and other public agencies.

For this solicitation, CESA Purchasing, a program created by the 12 CESAs in Wisconsin, will be participating in this competitive solicitation and resulting contract(s). CESA Purchasing operates under Wisconsin Statute 16.70-16.848.

Collectively, CPC's participating agencies purchase, on average, over \$75 million annually through its contracted vendors.

LCSC provides the administrative functions of CPC. Administrative functions include but are not limited to: bid and contract research, development, and negotiations; fiscal reporting agent; marketing; contract promotion and agency support services.

## II. Solicitation Procedures

### A. Vendor Qualifications

All proposals must contain answers, responses and/or documentation to the information requested. A Vendor failing to provide the required information/documentation will be considered non-responsive.

Vendors must demonstrate their ability, capacity and available resources to provide the requested products and/or services to participating agencies. Vendors are required to communicate and demonstrate within their response that they have extensive knowledge, background, and at least five (5) years of experience with manufacturing, obtaining, delivering, installing, maintaining and/or supporting the product lines of products, equipment, services or software offered. CPC reserves the right to accept or reject any Vendor failing to demonstrate their abilities or capacity solely based on information provided in the solicitation response and/or its own investigation of the company.

### B. Required Securities

**Bid Bond:** By the due date and time of this solicitation, a vendor shall submit with its response, an electronic PDF copy of a bid bond in the form of a bond, for \$5,000. Such bond is to be issued by a surety authorized to do business in the state of Minnesota, payable to CPC, Attn: Cooperative Purchasing, 1001 E. Mount Faith Ave., Fergus Falls, MN 56537, as a guaranty that the Vendor will enter into a contract with CPC. If awarded, the Vendor will have five (5) business days from award notification to submit the original bid bond via postal mail to CPC. The bond will be immediately

forfeited to CPC in the event the Vendor is selected to receive the contract and fails to negotiate or fails to deliver a fully executed contract after negotiation. This bond pledges that the Vendor will abide by the terms stated in this solicitation and in the Vendor's proposal and pledges the faithful performance of the contract and the payment of all obligations arising thereunder.

Once the bid bond has been posted, failure from the Vendor to comply with this RFP and the terms and conditions, the bid bond shall be forfeited to CPC as liquidated damages, not as a penalty. The loss of the bid bond will include, but is not limited to:

1. Poor communication; multiple documented failures to correspond with CPC.
2. Poor customer service; failure to respond on multiple occasions to CPC's participating agencies within a timely manner.
3. Poor quality of product and failure to replace/refund agency purchases when appropriate.
4. Delivery issues; consistent and documented failures to deliver product on time or in proper condition.
5. Lack of on-time reporting and inaccurate quarterly reports.
6. Lack of on-time quarterly administrative fee payments.

**Performance Bond (for construction and/or installation related projects):** Performance bonds will be required on all projects valued at fifty-thousand dollars (\$50,000) or more in Minnesota and North Dakota and, twenty-five thousand dollars (\$25,000) or more in South Dakota. All performance bonds will be issued by a corporate surety authorized to do business in the state in which the work will be conducted and by a surety listed in the US Treasury Circular 570. Performance bonds will be posted by the Vendor and submitted to the specific participating agency for the assigned project. Should the contract be the result of a piggyback agreement, performance bonds will reflect each state's bonding requirements.

The Vendor will execute a performance bond in an amount equal to one hundred percent (100%) of the value specified in the contract between the participating agency and the Vendor unless the participating agency requires less to be posted. This bond will protect all persons supplying labor and material to the Vendor for the performance of the work provided in the contract. Subcontractors who may work on the contract may have to provide the Vendor with a performance bond. If the contract price increases after the bond is provided, the participating agency may consider obtaining additional bonds from the Vendor.

The Vendor will deliver the performance bond to the eligible participating agency at the time the contract is executed between the agency and the Vendor. Work will not commence between the Vendor and the eligible participating agency until the performance bond is received by the participating agency and a copy has been sent to CPC via email (info@purchasingconnection.org). The Vendor will be responsible for providing CPC with a copy of all contracts and bonds in accordance with CPC purchasing procedures. Should the Vendor fail to satisfactorily perform the contract, the bonding company that provided the performance bond will be required to pay the dollar amount of the bond to the participating agency.

It is the Vendor's responsibility to ensure that they can obtain the required bonding for all construction products based on an awarded contract arising from this solicitation. Payment will not be issued for any project for which the required bonds have not been received.

With said construction based project, the participating agency may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this solicitation and resulting Master Contract Agreement (i.e. project timeline, completion dates, progress payments, delivery requirements, invoice requirements, etc.). Any supplemental agreement developed as a result of the Master Agreement is exclusively between the

Vendor and the participating agency. CPC, its agents, members, and employees shall not be a party to any claim for breach of such agreement.

**C. RFP Timeline:**

<b>Date/Time</b>	<b>Event</b>
September 28, 2020	Publication of RFP #21.10 - Interactive Technology Solutions
October 13, 2020 at 1:00 p.m. CT	Non-Required Conference Call
<b>October 16, 2020, at 10:00 a.m. CT</b>	<b>Deadline for Vendors to Submit Questions</b>
<b>October 27, 2020, at 10:00 a.m. CT</b>	<b>Deadline for Submission</b>
November 18-19, 2020	Vendor Presentations (if necessary); Virtual
December 1, 2020	Contact Vendor/Award(s) Made
January 1, 2021	Initial Start of Contract Term

**D. Non-Required Conference Call:** A web conference will be held allowing Vendors to ask questions, concerns and/or issues they may have relating to the solicitation. Those participating in the conference call will have the opportunity to view a demonstration of CPC’s Express online marketplace, when applicable. The conference call will not be recorded. To attend the conference call, visit: <https://zoom.us/j/96279014233?pwd=b25pNnhYYzBWbVNyTTZldFBNamNWOT09>.

1. **Dial-in Number:** +1 312 626 6799 US
2. **Meeting ID:** 962 7901 4233
3. **Password:** 745627

**E. RFP Submission**

**Public Purchase:** All solicitations can be found on a web-based system called Public Purchase. Public Purchase is an easy-to-use platform that provides Vendors with automatic notification of open solicitations, automatic notification of answered questions and issued addenda, and a way to electronically submit a response to the solicitation. All changes, updates, uploads, and downloads are time-stamped and logged as part of the solicitation process.

**Submission of Proposals:** It is the responsibility of the Vendor to be certain that the proposal being submitted has been uploaded to Public Purchase by the submission deadline, as described in the solicitation. All proposals will be submitted electronically via Public Purchase. If the proposal has not completed its upload to Public Purchase by the submission deadline, the Public Purchase system will not accept the proposal. If any issues occur during the upload of the proposal, Vendors should contact Public Purchase at [support@publicpurchase.com](mailto:support@publicpurchase.com) or utilize the chat function within Public Purchase for immediate technical support. The data included in the submission will not be password protected. Hardcopy proposals are invalid and will not receive consideration.

**F. RFP Particulars**

**Correction of RFP Documents:** Upon examination of the solicitation, Vendors shall promptly notify the RFP Facilitator of any ambiguity, inconsistency or error, which they may discover. Any notification of ambiguity, corrections and/or requests for interpretation must be submitted, no later than seven (7) business days prior to the solicitation submission deadline. Interpretations, corrections, and changes to the documents will be made either by answers or an addendum.

**Addenda:** Addenda are written instruments issued by CPC which modify or interpret the solicitation documents by additions, deletions, clarification, or corrections. All addenda issued by CPC shall become a part of the specifications and will be made part of the contract. Addenda will be sent automatically through Public Purchase; being logged and tracked within the system. If such confirmation is not received, the Vendor may be deemed non-responsive. Interpretations, corrections, or changes made in any other manner will not be binding, and Vendors shall not rely

upon such interpretations, corrections, and changes. No answers to questions or addenda will be issued later than seven (7) business days prior to the submission deadline, except an addendum withdrawing the proposal or one which includes postponement of the submission deadline.

**Interpretations:** Requests for additional information or questions in regards to the solicitation will be submitted through Public Purchase. CPC will respond accordingly through Public Purchase to all questions submitted by the question deadline and/or by issuing an addendum.

**Modifications or Withdrawal of a Proposal:** A proposal may not be modified, withdrawn or canceled by the Vendor for a period of one hundred twenty (120) days following the submission deadline of the proposal, as each Vendor so agrees in submitting a proposal. Prior to the submission deadline, any proposal submitted may be modified or withdrawn within Public Purchase. Withdrawn proposals may be resubmitted within Public Purchase prior to the submission deadline provided that they are in full conformance with this solicitation.

**Opening of Proposals (Opening Record):** Proposals that have been submitted on time will be opened after the submission deadline. An opening record of the proposals received will be made available.

**G. Solicitation Evaluation**

No single factor will determine the final award decision. Proposals will be evaluated using a multi-step process:

1. Initial Review – CPC will perform an initial responsiveness review to determine compliance with the solicitation requirements. Vendors that do not meet the solicitation requirements as outlined in the solicitation shall be deemed non-responsive and will not receive further consideration. All proposals that meet the minimum solicitation requirements will proceed to the evaluation process.
2. Technical Proposal – The technical proposal will be evaluated based on the criteria outlined below. Total scores from the evaluation team will be averaged amongst the number of evaluators and then weighed.
3. Cost Proposals – Cost proposals will be scored and averaged amongst the number of evaluators and then weighed. Scores from the technical proposal and cost proposal will be combined to determine the responses that provide the best value to participating agencies.
4. Presentations – At the sole discretion of CPC, a short-list of Vendors may be developed of the highest-rated submissions based on proposal ranking. If CPC chooses, these Vendors would be invited to make a live, virtual presentation. If requested by CPC, this presentation will be mandatory to continue in the evaluation process. Details regarding potential presentation dates are outlined within the solicitation.

Factor	Guidance
5	Outstanding far exceeds minimum requirements in most areas
4	Above average, exceeds minimum requirements in many or most areas
3	Average, meets minimum requirements, exceeds minimum requirements in some areas
2	Slightly below average, meets minimum requirements
1	Well below average, barely meets minimum requirements
0	Totally unresponsive, does not meet minimum requirements

Criteria	Points	Vendor
		Average Points Awarded
Qualifications & Experience	80	
Marketing & Partnership	45	
Financials & Level of Support	15	

Warranty	20	
Industry-Specific Information	130	
Exceptions & Deviations	10	
References	15	
<b>Total Technical Points</b>	<b>315</b>	<b>0</b>
<b>Proceed to Pricing Evaluation?</b>	<b>Yes/No</b>	
<b>Pricing Proposal</b>		
Pricing Schedule	110	
Labor & Services	70	
Volume Discounts	5	
<b>Total Pricing Points</b>	<b>185</b>	<b>0</b>
<b>Total Score</b>	<b>500</b>	<b>0</b>

**Best and Final Offer (BAFO):**

CPC may request a BAFO if additional information or modified terms are necessary for the evaluation committee to complete its evaluation and ranking. CPC will set a date and time for the submission of BAFO proposals. The BAFO will be limited to specific sections of the RFP or proposal identified by CPC. A BAFO will not be used solely to reduce pricing. If a BAFO is requested, all short-listed Vendors or, if the short-list process is not used, all qualified Vendors will be provided an opportunity to submit a modified response. Only one BAFO request will be issued by CPC. The information received from the BAFO will be used by the evaluation committee to re-rank the Vendors. If a Vendor does not submit a BAFO proposal or a notice of withdrawal, the Vendor’s previous proposal is considered the Vendor’s BAFO. CPC reserves the right to proceed directly to negotiations with the highest ranked proposers immediately following the initial submission and evaluation of proposals.

**Rejection of Any or All Proposals:** CPC reserves the right to award the entire contract to one Vendor, to award multiple contracts, or to reject any or all proposals.

**H. Contract Award**

**Binding Contract:** A response to this solicitation is an offer to contract with CPC based upon the terms, conditions, scope of work, and specifications contained in the solicitation. The Vendor acknowledges that the Contract Offer and Award binds the party to all terms and conditions stated in the proposal.

**Notification of Intent to Award:** An award notification will be made by December 1, 2020. The actual award is subject to approval by the CPC Board of Directors and the successful negotiation of a mutually acceptable Master Contract Agreement.

**Contract Term:** The term of the contract resulting from this RFP will be from January 1, 2021, through December 31, 2022. There will be an optional yearly renewal for a period lasting no longer than one (1), additional two-year term, based on successful performance. CPC evaluates and reviews all contract agreements. CPC has established a set of performance criteria that will be used in the Vendor evaluation. Performance criteria will include:

1. Contract start-up and communication
2. Partnership responsiveness with CPC
3. Participating agencies evaluation(s)
4. Volume, sales, and competitiveness
5. Marketing

**Administrative Fee:** The Vendor will be required to pay a two (2.0%) percent administrative fee on the total sales price of all purchases shipped and billed to participating agencies. This fee is used to

cover CPC's program costs, including the cost of conducting the solicitation, continuing support of the contract, and marketing the contract to participating and potential agencies. Administrative fees shall be paid to CPC on a quarterly basis, within 20 business days after the end of each fiscal quarter.

Payments must be received either via check or authorized ACH. An ACH enrollment/authorization form must be provided to CPC for completion. ACH remittance notification must be sent to the individual indicated on the ACH enrollment/authorization form prior to ACH payment.

**Sales Reports Required of the Vendor:** The Vendor will provide CPC with a quarterly report listing the sales volume showing the total gross dollar volume of all purchases made by participating agencies within the said quarter, the administrative fee calculations, and the correlating savings incurred by participating agencies. CPC may also request reports on commonly purchased items or top-selling items to create or update a market basket or core list of commonly purchased items. All reports will be submitted in MS Excel within 20 business days after the end of each fiscal quarter, (see Appendix A) listing the following information:

1. Name of purchasing agency
2. Address of purchasing agency (city, state, zip code)
3. Date of purchase
4. Invoice number
5. Amount of purchase
6. Administrative fee generated by sale
7. Savings generated by sale

**Certificate of Insurance:** The Vendor must purchase, maintain and provide certification from the insurer for minimal coverage during the life of an awarded contract, to include, but not limited to, comprehensive public and/or commercial liability, errors and omissions, workman's compensation, unemployment, and other insurance coverage required by and applicable to each of CPC's individual state's statutes and federal laws which proposed products and services will be offered and provided. The Vendor must provide a Certificate of Insurance (COI) from the issuing company or their authorized agent, identifying the coverage required below and identifying CPC as a "Certificate Holder". Any required insurance that is canceled before the expiration date of the contract agreement, the issuing company will send immediate notice to CPC. COIs must be updated and sent to CPC upon coverage renewal. The Vendor must meet the following, minimum coverage requirements:

1. Commercial General Liability: \$1,000,000 each occurrence, \$500,000 annual aggregate
2. Automobile Liability: \$1,000,000 each occurrence
3. Workers Compensation: \$100,000

CPC reserves the right to consider and accept alternate forms and plans of insurance or to require additional or more extensive coverage for any individual requirement. The Vendor must provide the COI with their submission.

**Contract Development:** Following the final evaluations and contract negotiations, CPC will develop a Master Contract Agreement with the most highly qualified Vendor(s). If a satisfactory contract cannot be developed with the most highly qualified Vendor(s) the second most qualified Vendor(s) may then be approached to develop a contract.

**Solicitation Debriefing:** An unsuccessful Vendor may request a debriefing to be scheduled with CPC after the solicitation process has been completed and a Master Contract Agreement with the awarded Vendor(s) has been executed. A debriefing is a learning opportunity for the unsuccessful Vendor to learn about the solicitation process and what measures of their response could be improved. Vendors will not be debriefed on how their response compared to other responding Vendors.



**Audit Packet:** Public inspection of the solicitation process will be made available during normal business hours in the RFP Facilitator's office (Fergus Falls, MN). Those requesting a printed, hard copy of the solicitation process will need to pay a twenty-five (\$25.00) service fee.

### III. Technical Specifications

- A. **Scope of Work:** CPC is seeking to collaborate with an experienced Vendor(s), equipped with the necessary resources and capabilities to develop a program for participating agencies to have the ability to purchase from a broad-line of interactive technology solutions and its connective and functional components and applicable software, at consortium level discounted pricing. Interactive technology solutions, components and related items shall suit a classroom, conference center, office space, libraries, meeting rooms, etc. Participating agencies include educational institutions, cities, counties, nonprofits, other governmental agencies, or other entities contracted on behalf of a participating agency. A qualified Vendor shall have established a percentage discount from a catalog list, published prices, or price list. Discounts may be submitted for an entire catalog or for specific product categories or manufacturer categories. Interactive technology solutions may include, but not limited to the following categories:

1. Multimedia solutions.
2. Presentation technology (projectors, cameras).
3. Response systems.
4. Flat panel displays/monitors.
5. Interactive displays, tables, monitors.
6. Digital signage and related software.
7. Sound systems.
8. Integrated controls.
9. Mounting hardware.
10. Screens.
11. Portable, interactive technology equipment.
12. Audio and video conferencing software and equipment.
13. Multimedia and interactive furniture.
14. Mobile devices (chromebooks, tablets), carts.
15. 3D printers, large format printers.
16. Virtual Reality (VR), STEM/STEAM software and solutions.
17. Technical Support – onsite/offsite

**Objective:** Through the combination of purchasing power, CPC's objective is to achieve cost savings through a single competitive solicitation process. This process eliminates a Vendor from responding to multiple quotes and proposals allowing for the reduction in administrative and overhead costs through CPC's purchasing procedures. CPC will work closely with the Vendor to market the contract not only to participating agencies but also to potential agencies where the contract would be an advantageous option for growing participation and purchases through the Vendor.

CPC intends to award this solicitation to one or more Vendors based on who can offer acceptable interactive technology solutions that can be of benefit to all participating agencies. Manufacturers may respond directly and will be required to identify regional suppliers to execute the contract as long as pricing is consistent and the designated suppliers adhere to the terms outlined in this solicitation.

CPC encourages providers of all manufacturers/brands to bid, providing the following criteria are met:

1. Pricing discounts offered on a full range of quality products and supplies.
2. Warranty protection.
3. Training and support, when applicable.

4. Installation, when applicable.
5. Guaranteed pricing discounts, held firm for the duration of the contract term.

Vendors who meet any or all of the mentioned above must complete the required documents in their indicated format to be considered a responsive and responsible Vendor.

**B. Quantity History:** The contract(s) resulting from this solicitation will be Indefinite Delivery, Indefinite Quantity (IDIQ) contract(s). Historically, from January of 2017, through June of 2020, CPC participating agencies have purchased just under \$39 million, while CESA Purchasing agencies have purchased \$8.4 million in interactive technology solutions. All quantities or dollar values listed within this solicitation are estimates.

Numerous factors could cause the actual value of the contract(s) resulting from this solicitation to vary substantially from the historical value. Such factors include, but are not limited to, the following:

1. There is no guarantee of volume to be purchased, nor is there any guarantee that demand will continue in any manner consistent with previous purchases; and
2. The individual value of each contract is indeterminate and will depend upon actual participating agency demand, and actual quantities ordered during the contract period.

In CPC's experience, depending on the price of a particular item, the actual volume of purchases could be substantially in excess of, or substantially below, estimated volumes. Specifically, if actual contract pricing is lower than anticipated or historical pricing, actual quantities purchased could be substantially greater than the estimates; conversely, if actual contract pricing is higher than anticipated or historical pricing, actual quantities purchased could be substantially lower than the estimates. By submitting a response, the Vendor acknowledges the foregoing and agrees that actual good faith purchasing volumes during the term of the resulting contract(s) could vary substantially from the estimates/historical values provided in this solicitation.

With CPC's intent to market the contract to participating and potential agencies and to possibly position the contract within the Express online marketplace, when applicable, it is CPC's belief that the program will continue to grow significantly throughout the course of the solicitation term, not to exceed four (4) years.

**C. Terms and Conditions:**

An attempt has been made to standardize the language used in this solicitation. The words "must", "shall", "mandatory" and the phrase "it is required" are used in connection with a mandatory specification. The words "should" and "may" are used in connection with a specification that is desirable.

**General:**

1. The Vendor must have access to a full inventory of the proposed product line(s) while maintaining a minimum monthly average fill rate of 95% or above. Items that are reordered, back-ordered, or partially filled are not considered filled items when calculating this service level.
2. An electronic online catalog for order entry must be provided for use by and suitable for participating agencies' needs. The online catalog will note product discounts and, if applicable, the differing discounts for catalog categories awarded.
3. The Vendor must provide participating agencies who have questions, issues, and/or concerns with an efficient response; responding to agencies within 24 hours.

**Interactive Technology Solutions:**

1. All equipment, supplies, parts, and all related accessories that can be purchased must be new and actively marketed products by the manufacturer's authorized dealers.
2. All equipment, supplies, parts, and all related accessories must conform to manufacturer specifications and shall be of new manufacture and in current standard production. This would include designations such as, but not limited to, UL Listed ISO 9001, etc.
3. Any software required to implement the proposed solution(s) must utilize the latest operating systems and networking technology. Software must also be compatible with Apple and Window based operating systems.
4. Verify that all items conform to all applicable federal and state safety requirements, provide proper Safety Data Sheets (SDS) as required by law for all products sold. The SDS literature must be delivered to the participating agency with each shipment of goods. Vendors must notify CPC and CPC's participating agencies immediately of any equipment or product recalls. The Vendor will issue a credit or comparable substitute for any delivered, recalled product at the participating agencies' discretion. All costs associated with voluntary and involuntary equipment and product recalls shall be borne by the Vendor.

**Pricing:**

1. Contract discounts and percentages must be held firm during the initial contract period. Additional discounts may be made to accommodate one-time bulk replacements, special promotions, or a large individual project. The Vendor cannot offer additional discounts and percentages to a participating agency beyond a single large project until following the steps outlined below and receiving approval by CPC. CPC may conduct periodic audits and the Vendor will be responsible for full reimbursement for any overcharge to a participating agency.
2. The Vendor must provide a manufacturer discount price schedule for all categories of products available and offered in this solicitation.
  - a. The Vendor must clearly define any sub-category discounts within a manufacturer's price list. No discount ranges, by manufacturer will be allowed (i.e. 30-40%). CPC must be able to verify the discount applied.
3. The Vendor must provide a PDF copy of the current manufacturer's price list of all manufacturers submitted in the pricing schedule.
  - a. The manufacturer price lists submitted for this solicitation must be active/valid as of October 1, 2020.
  - b. See the bid checklist for how to submit each manufacturer's price list.
4. New products and services, pertaining to the scope of this solicitation, can be added during the course of the contract term with notice, as outlined below, to CPC. These items shall meet or exceed all the specifications established in the solicitation and resulting contract. CPC may direct the Vendor to remove products that do not meet the intent or are otherwise in conflict with the contract requirements.
5. CPC may accept a future claim from the Vendor that a new threshold of performance or technology has been established. If CPC is satisfied with the evidence presented in support of the claim, appropriate pricing for such new technology may be established by applying the same pricing method used by the Vendor in their submission. The Vendor must be able to verify the pricing calculation.
6. When a price list is revised (i.e. manufacturer), to add or delete products and accessories that result in revised contract pricing, the Vendor shall notify CPC in writing via email as follows:
  - a. Request will be typed on the Vendor's letterhead and emailed to CPC;
  - b. It is filed with CPC, a minimum of seven (7) calendar days before the effective date of the proposed change;
  - c. It clearly identifies the items impacted by the change and the cause for the adjustment;

- d. It is accompanied by documentation acceptable to the Procurement Solutions Coordinator to warrant the change (i.e. appropriate Bureau of Labor Statistics, Consumer Price Index (CPI-U, change in manufacturer's price, etc.).
  - e. CPC reserves the right to accept such change and will confirm disposition in writing. For contract administration purposes, CPC must be able to verify the manufacturer's current product price. Price increases that cannot be verified shall not be reflected on the contract nor charged to the participating agency.
7. CPC expects Vendors to offer their very best prices. If a Vendor offers lower prices to any participating agency outside of this contract, it must lower its prices under this contract at the same time by written notice, via email to CPC.

**Ordering Methods:**

1. Participating agencies may use two (2) different methods of placing orders from the resulting contract: Purchase Orders (PO's) and procurement cards. The method of payment is at the discretion of the participating agency. Additional surcharges for the use of a procurement card must be clearly outlined (see Vendor Questionnaire).
2. A PO may be issued to the Vendor on behalf of the participating agency ordering the services covered under the resulting contract. An issued PO will become part of the resulting contract. The PO indicated that sufficient funds have been obligated toward the purchase.
3. Regardless of the method of ordering used, solely the contract and any modification determine performance time and dates.
4. Performance under this contract is not to begin until receipt of a PO, procurement card order, or other notification to proceed by the participating agencies to proceed.

**Freight and Delivery:**

1. Include freight in all proposed pricing.
2. Heavy equipment, flat panels, furniture, carts, etc.
  - a. CPC does not require freight to be included in the proposed pricing for large shipping items due to the variance of freight charges attributable to weight and volume per order. For these items, this replaces section General Terms & Conditions, Delivery, of this RFP. However, if awarded, the merchandise must be shipped prepaid with the freight charged added to the invoice as a separate line item. Freight charges must be quoted to the agency prior to any purchase order being issued by the participating agency. Freight is pass through to the purchasing agency for these type of items.
  - b. Freight based items must be clearly defined in the Vendor's response.
3. CPC participating agencies shall be relieved from risks or loss or damage to all equipment purchased or leased during shipment prior to equipment receipt and/or installation at the agencies' designated location. CPC participating agencies will be responsible for risks of loss or damage to the equipment once it has been delivered/installed and accepted by the agencies' representative. Vendors shall demonstrate they have informed the customers of this responsibility prior to order placement. The vendor will pay return shipping and give full credit on any defective product. All products must be 100% guaranteed.
4. Invoice and ship all items directly to CPC's participating agencies. A packing slip will be provided with all deliveries including the agencies' purchase order number. Orders not filled and partial shipments shall be indicated on the packing list. Participating agencies shall be notified of an anticipated availability date, within three (3) business days of receipt of order.
5. All equipment, supplies, and related accessories must be delivered during normal hours of operation on weekdays, unless at the convenience of the participating agency and through mutual agreement with the Vendor.

**Design Layout and/or Installation Services:**

1. Pricing for design layout and/or installation will be by hourly rate or percentage of the project cost. The Vendor must outline all service charges for design and installation. If the

- Vendor charges for installation by a method other than hourly or percentage, a complete explanation, and breakdown of how charges are calculated must be included with the submission.
2. The Vendor subcontractors will maintain in current, active status, all federal, state, and local licenses, bonds, and permits required for the performance and delivery of any and all products and services in response to this solicitation. This also includes any contractor's licensure as required by state law. The Vendor must have the ability to furnish all required labor, materials, equipment, parts and supplies necessary for the services requested.
  3. The Vendor will possess the ability to assess and determine existing site conditions and the participating agencies' expectations for the products being purchased.
  4. The Vendor will be responsible for conducting pre-installation assessments to determine make, model, and functionality of existing technology and the installation environment. The Vendor will work directly with the purchasing agency to plan and schedule all assessment and installation services.
  5. Installation services must be performed according to manufacturer's specifications while following all building codes, including the National Electric Code (NEC), National Fire Protection Association (NFPA), Americans with Disabilities Act (ADA) and Uniform Building Code (UBC) will be strictly adhered to. More restrictive state and local codes will take precedence.
  6. Systems installed must be properly grounded for personal safety, equipment protection and equipment reliability including prevention of electromagnetic interference, radio frequency interference, distortion and noise.
  7. Where structural mounting is required, the Vendor will only use new SAE Grade 5 hardware designed, developed and approved by a structural engineer. All mounts will have a safety factor of five (5).
  8. Installation times will be coordinated with the purchasing agency. All areas will be kept clean and free of debris. Vendors must be able to provide the purchasing agency with a list of responsibilities for installation, a minimum of five (5) business days prior to the start of installation.
  9. The Vendor will provide experienced personnel to perform the installation services and must have professional certification in the area of the services being provided.
  10. All personnel that are working in participating agencies must be bonded and insured and follow any and all participating agencies' requirements for contractors and subcontractors.
  11. Subcontractors.
    - a. The Vendor will not assign any duties to perform services nor to provide goods to purchasing agencies under this contract to a subcontractor that is not listed in the Subcontractor Utilization Form.
    - b. If a subcontractor is removed from the contract agreement at any time, the Vendor will submit to CPC in writing, the reason for removal and effective date.
    - c. To add a subcontractor to the contract agreement, the Vendor must submit to CPC an updated Subcontractor Utilization Form. The subcontractor may not begin providing service until approved by CPC.
    - d. The Vendor will be responsible for ensuring that all subcontractors who provide goods or services under the resulting contract agreement comply with the terms and conditions.
    - e. CPC reserves the right to require that a subcontractor be removed from the contract.
    - f. Any damage done to the participating agencies' property by contractors or subcontractors shall be repaired or replaced at no cost to the participating agency.
  12. The Vendor shall provide all labor, materials, tools (ladders, carts, etc.) and equipment required for the delivery, setup, and installation of equipment and accessories purchased.
  13. Any damage done to the purchasing agencies' property by the Vendor's personnel and/or subcontractors shall be repaired or replaced at no cost to the purchasing agency.

14. All services will be 100% guaranteed. Any service provided, which does not meet the end-users' expectations will either be redone until the end-users' expectations are met, or the charges for the services are refunded to the participating agency.
15. Configuration/Testing.
  - a. The Vendor shall setup all components in accordance with the purchasing agencies' specifications and shall provide the purchasing agency with all necessary software for utilization.
  - b. The Vendor shall verify that all components are fully operational before leaving the installation location. A post installation assessment shall be submitted for each installation location, by the Vendor
16. Dead-on-Arrival (DOA). All components shall be tested by the installer to ensure proper working order at the location of the installation. If any components are found to have major component defects, it is the awarded vendor(s) responsibility to provide a new replacement unit during installation. Repairs on DOA's will not be accepted.

**Support Services:**

1. Training Services.
  - a. Training services must be provided by trainers who are knowledgeable of all the equipment that has been installed/purchased and how it is interconnected, including any applicable software.
  - b. The Vendor is responsible for providing detailed training in various formats. Formats should include, but are not limited to: virtual tutorials, video demonstrations, electronic documents, onsite training, blended learning etc.
  - c. The Vendor is responsible for providing "Quick Tips" documentation to provide users information on performing basic operations on equipment.
2. Warranty.
  - a. The Vendor must ensure that all products and supplies purchased by a participating agency are warranted against any defects in design, workmanship and as suitable use intended for a period equal to the original manufacturer's warranty period. All equipment and supplies must carry, at a minimum, a 12-month manufacturer's warranty. The Vendor must assist the participating agency in reaching a resolution in a dispute with the manufacturer over warranty terms. Equipment warranties must be clearly and visibly stated.

**Maintenance Plans:**

1. The Vendor may offer pricing for maintenance for all equipment listed under the solicitation and include it in pricing proposals to participating agencies if requested.
2. The Vendor providing maintenance and repair options must provide and clearly state, pricing and terms of the various plans in their submission.

**Advertising and Marketing:**

1. The Vendor will provide sales and marketing representation that is able to educate, introduce and demonstrate products and/or services to CPC's participating agencies.
2. The Vendor will be able to assist in developing marketing materials that support the contract.
3. The Vendor will provide a comprehensive training and support program on the operation and use of the contract agreement to all applicable personnel. Services offered must be appropriate and adequate to ensure a successful contract agreement.
4. All promotional marketing materials must have the prior approval of CPC before distribution and must include the CPC logo and pertinent contract information.

# Appendix A: Sales Report Template

CPC operates on a fiscal year (July through June). The Vendor will receive a sales report template similar to that shown below. Fiscal quarters are outlined as:

- July – September
- October – December
- January – March
- April – June

Vendor Name April - June 20XX Sales Report								
Purchasing Agency	City	State	Zip	Date of Purchase	Invoice Number	Invoice Amount Total USD	Administrative Fee	Member Savings Generated
						\$ -	\$ -	\$ -

## Appendix B: New Vendor Implementation Checklist – Sample

The following implementation checklist will commence once the Master Contract Agreement has been executed. Implementation and contract start-up is included as part of the evaluations that CPC conducts in regards to renewing a contract for an additional contract term.

Task Description	Target Completion	Completed By
<b>1. CPC Vendor Orientation</b> Discuss expectations Establish contacts, people, and roles Discuss the reporting process and requirements Discuss sales and ordering process Outline kick-off plan; marketing needs Establish Webinar training date, if applicable	One Week	CPC & Vendor
<b>2. Vendor/Supplier Login Established – Express (if applicable)</b> Complete supplier initiation form Complete supplier product template Create a user account and user ID – communicate to supplier	One Week	CPC & Vendor
<b>3. Sales Training and Roll Out</b> CP Personnel Briefing; possible webinar training Marketing information sent to CPC	Two Weeks	CPC to Coordinate Vendor
<b>4. Web Development/Express Store (if applicable)</b> Initiate IT contact Web store construction Web store final edit Product loaded into web store in Express Test Store Functionality Announce Store Availability	Two Weeks Three Weeks Four Weeks Four Weeks Five Weeks Five Weeks	Vendor
<b>5. Marketing</b> General announcement Vendor profile page Email signature logo Email communication announcement <i>*All materials will be approved by Vendor prior to disbursement</i>	Three Weeks	CPC
<b>6. Marketing – Vendor</b> General announcement Sales/Account team training; contract highlights including pricing schedule  <i>*All materials will be approved by CPC prior to disbursement</i>	Four Weeks	Vendor
<b>7. Management Strategies</b> Review kickoff and roll-out plan Discuss and establish target communication strategy	Eight Weeks	CPC & Vendor
<b>8. Semi-Annual Evaluation and/or Annual Evaluation</b>	6 months or 11 months	CPC



## General Terms & Conditions

Note, the Cooperative Purchasing Connection (CPC) may, from time to time, make amendments to the General Terms and Conditions when CPC determines that such amendments are in the best interest of its participants. Copies of the Terms and Conditions shall be provided to any individual or vendor. When responding to a solicitation, Vendors must certify that they have read the General Terms and Conditions and understand that they apply to all purchases of the resulting contract.

**Assignment:** Any contract awarded under the conditions of this solicitation shall be for the use of organizations eligible for participation in the CPC consortium. Any eligible agency may participate (piggyback) with this contract at its discretion, with the consent of the Vendor. The Vendor must seek approval from CPC before utilizing the contract with another eligible agency. CPC has partnerships with consortiums across the United States. CPC will work with the Vendor to make such connections should the Vendor want to piggyback the contract as a vehicle for additional sales. All requirements of this solicitation will apply to all participating eligible agencies. Agencies participating in this contract shall be responsible for obtaining approval from their approving body of authority when necessary and shall hold CPC harmless from any disputes, disagreements, or actions which may arise as a result of using this contract.

**Amendments:** This solicitation and the resulting contract shall not be deemed or construed to be modified, amended, rescinded, canceled or waived, in whole or in part, other than by written amendment signed by the Parties hereto.

**Audit:** Under applicable law, the Vendor will agree that members of CPC's purchasing team may audit their records to establish that total compliance of the agreement is met. CPC will ask participating agencies for invoices showing purchases from the Vendor. The Vendor will agree to provide verifiable documentation of all purchases made by said agencies and will make every reasonable effort to fairly and equitably resolve discrepancies to the satisfaction of both CPC and the Vendor. CPC will require refunding of the agencies involved if any difference in price is found and will also require payment of any administrative fees due as a result of sales that were not listed on the sales report(s). CPC will give at least five (5) calendar days' notice of an audit. The audit will be conducted at a reasonable place and time.

**Awarded Vendor:** The company or companies chosen by CPC to provide goods and/or services to CPC participating agencies through the solicitation process.

**Awards:** Awards will be made with reasonable promptness and by written notice to the successful Vendor; solicitation responses are considered to be irrevocable for a period of one hundred twenty (120) days following the solicitation opening unless expressly provided for to the contrary in the solicitation, and may not be withdrawn during this period without the express permission of CPC.

1. Awards shall be made to the Vendor whose offer(s) constitutes the lowest responsive price offer (or lowest responsive price offer on an evaluated basis) for the item(s) in question or the solicitation as a whole, at the option of CPC. CPC reserves the right to determine those offers which are responsive to the solicitation, or which otherwise serve its best interests.
2. CPC reserves the right, before making an award, to initiate investigations as to whether or not the materials, equipment, supplies, qualifications or facilities offered by the Vendor meet the requirements outlined in the proposal and specification, and are ample and sufficient to ensure the proper performance of the contract in the event of an award. If upon such examination it is found that the conditions of the proposal are not complied with or that articles or equipment proposed to be furnished do not meet the requirements called for, or that the qualifications or facilities are not satisfactory, CPC may reject such offer. It is distinctly

understood, however, that nothing in the foregoing shall mean or imply that it is obligatory upon CPC to make any examinations before awarding a contract; and it is further understood that if such examination is made, it in no way relieves the Vendor from fulfilling all requirements and conditions of the contract.

3. Qualified or conditional offers which impose limitations of the Vendor's liability or modify the requirements of the solicitation, offers for alternate specifications, or which are made subject to different terms and conditions than those specified by CPC may, at the option of the CPC, be:
  - a. Rejected as being non-responsive, or
  - b. Set aside in favor of the CPC's terms and conditions (with the consent of the respondent), or
  - c. Accepted, where CPC determines that such acceptance best serves the interests of participating agencies and CPC.

Acceptance or rejection of alternate or counter-offers by CPC shall not constitute a precedent that shall be considered to be binding on successive solicitations or procurements.

4. CPC reserves the right to determine the responsibility of any Vendor for a particular procurement.
5. CPC reserves the right to reject any responses in whole or in part, to waive technical defects, irregularities, and omissions, and to give consideration to past performance of the offeror wherein its judgment the best interests of participating agencies will be served by so doing.
6. CPC reserves the right to make awards by items, group of items or on the total low response for all the items specified as indicated in the detailed specification unless the Vendor specifically indicates otherwise in their response.
7. Preference may be given to responses on products raised or manufactured in the state, other things being equal.

**Byrd Anti-Lobbying Amendment:** If a project, as a result of this solicitation, is in excess of \$100,000, the Vendor certifies that it will not, and has not, used federally appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of an agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant or any other award covered by 31 U.S.C. 1352. The Vendor will also disclose any lobbying with non-federal funds that takes place in connection with obtaining any Federal award. The Vendor will ensure compliance herewith by Seller's subcontractors.

**Collusion:** For the goods, services or public work specified under this solicitation, Vendor confirms that the offeror has not directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free, competitive solicitation in connection with the above proposal, and that all statements contained within the offer are true and correct. Collusion between Vendors is a cause for rejection of those respondents involved.

**Confidential Information:** CPC is a public entity; the information contained in the proposals shall be considered public information under the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13 et. seq. No part of a proposal shall be treated as confidential unless so designated, by the Vendor submitting the proposal, as trade secret information having met the criteria under Minnesota Statutes § 13.37 Subd. 1(b) and other applicable laws. Any data claimed by the vendor submitting the proposal to be trade secret data must be marked "proprietary and confidential." Should a challenge occur to said Vendor's designation of data as "proprietary and confidential," the vendor shall indemnify and hold CPC harmless for any attorney's fees, costs, penalties, or losses associated with such designation. CPC makes no representations to any vendor regarding their designation of data as "proprietary and confidential." CPC designates the sales reports and administrative fee data, references in this solicitation, as confidential. Therefore, under no circumstances, release this data to any entity other than CPC. CPC, however, is a government entity, is required to, upon request of any individual organization; make this information available to the person(s) requesting to contact the CPC department.

**Costs of Preparation:** All costs associated with the preparation, development, or submission of a response or other offers will be borne by the Vendor. CPC will not reimburse any Vendor for such costs.

**Debarment and Suspension:** If within the past five (5) years, any Vendors that have been disbarred, suspended or otherwise lawfully precluded from participating in any public procurement activity with a federal, state, or local government, the Vendor must include a letter with its response setting forth the name and address of the public procurement unit, the effective date of the debarment or suspension, the duration of the debarment or suspension, and the relevant circumstances relating to the debarment or suspension. Any failure to supply such a letter or to not disclose in the letter all the pertinent information may result in the cancellation of any resulting contract.

**Default Contract:** The resulting contract shall be the default contract. All participating agencies' purchases will receive the pricing described in this contract and CPC will receive credit for those purchases made by participating agencies.

**Defects:** All products must be 100% guaranteed. Any product which is received damaged, found to be defective, or does not perform to the end-users' expectations must be replaced at the vendor's expense including all shipping/delivery charges. If a participating agency receives the product(s) that appear to be damaged, they reserve the right to refuse delivery. Participating agencies will not be charged for items that are refused.

**Delivery:** Delivery must be made as ordered and in accordance with the solicitation. If delivery qualifications do not appear on the Vendor's proposal, it will be interpreted to mean that goods are in stock and that shipment will be made within five (5) calendar days. The decision of CPC, as to reasonable compliance with the delivery terms, shall be final. The burden of proof of delay in receipt of an order shall rest with the Vendor. No delivery charges shall be added to invoices except when authorized on the Purchase Order. All prices submitted are to be F.O.B. Destination, Freight Pre-Paid, and Allowed. Unless clearly stated otherwise by the respondent, prices submitted shall include all charges for transportation, packaging, etc., necessary to complete delivery on an F.O.B. Destination basis.

**Express Online Marketplace:** CPC provides participating agencies with an online purchasing platform called Express. Through Express, agencies can search for and purchase items. Essentially, Express is a one-stop-shop for many of CPC's commodity-based contracts. A Vendor does not have to have an e-commerce site to be included in Express. Express offers integration into two (2) of the main K-12 school financial systems in Minnesota. CPC expects growth in the number of agencies utilizing the marketplace and the volume of sales to grow significantly. CPC will work with the Vendor to determine if the contract agreement is suitable for the online platform. If deemed suitable, CPC will require integration into Express promptly as outlined in the solicitation.

**Entire Agreement:** The Master Contract Agreement, shall constitute the entire and exclusive agreement between CPC and any vendor receiving an award. In the event of any conflict between the bidder's standard terms of sale, these conditions or more specific provisions contained in the solicitation shall govern.

1. Each proposal will be received with the understanding that the acceptance, in writing, by contract or purchase order by the participating agency of the offer to do work or to furnish any or all the materials, equipment, supplies or services described therein shall constitute a contract between the Vendor and the participating agency. This shall bind the Vendor to furnish and deliver at the prices following the conditions of the said accepted proposal and detailed specifications and the participating agency to pay for at the agreed prices, all materials, equipment, supplies or services specified and delivered. A contract shall be deemed executory only to the extent of funds available for payment of the amounts shown on purchase orders issued by the participating agency to the Vendor.
2. No alterations or variations of the terms of the contract shall be valid or binding unless submitted in writing and accepted by CPC. All orders and changes thereof must originate from the participating agencies: no oral agreement or arrangement made by a contractor with an agency or employee will be considered to be binding on CPC and may be disregarded.

3. Contracts will remain in force for the contract period specified or until all articles or services ordered before date of termination shall have been satisfactorily delivered or rendered and accepted and thereafter until all terms and conditions have been met, unless
  - a. Terminated prior to the expiration date by satisfactory delivery against orders of entire quantities, or
  - b. Extended upon written authorization of CPC and accepted by the Vendor, to permit ordering of the unordered balances or additional quantities at the contract price following the contract terms, or
  - c. Canceled by CPC following other provisions stated herein.
4. It is mutually understood and agreed that the vendor shall not assign, transfer, convey, sublet or otherwise dispose of this contract or his right, title or interest therein, or his power to execute such contract, to any other person, company or corporation, without the previous consent, in writing, of CPC.
5. If subsequent to the submission of an offer or issuance of a purchase order or execution of a contract, the Vendor shall merge with or be acquired by another entity, the contract may be terminated, except as a corporate resolution prepared by the Vendor and the new entity ratifying acceptance of the original bid or contract terms, condition, and pricing is submitted to CPC, and expressly accepted.

**Federal Requirements:** The Vendor agrees, when working on any federally-assisted project with more than \$2,000.00 in labor costs for the construction, alteration, and/or repair, including painting and decorating, or a public building or public work, to comply with the Contract Work Hours and Safety Standards Act (40 USC) 3701 et seq.) and all applicable sections of the act and the Department of Labor’s supplemental regulations (29 CFR Parts 5 and 1926), the Civil Rights Act of 1964 as amended, the Davis-Bacon Act (40 USC 3141), the Copeland “Anti-Kickback” Act (40 USC 3145 and USC 874) as supplemented in the Department of Labor regulation (29 CFR Part 3), and the Equal Opportunity Employment requirements of Executive Order 11246 as amended by Executive Order 11375 (Labor Regulations (41 CFR Part 60)).

In such projects, the Vendor agrees to post wage rates at the worksite and submit a copy of their payroll to the participating agency for their files. To comply with the Copeland Act, the Vendor must submit weekly payroll records to the participating agency. The Vendor must keep records for three (3) years and allow the federal grantor agency access to these records, upon demand. All federally assisted contracts to participating agencies that exceed \$10,000 may be terminated by the federal grantee for noncompliance by the Vendor. In projects that are not federally funded, the Vendor must agree to meet any federal, state, or local requirements as necessary. In compliance with the federal regulations increases the contract costs beyond the agreed-on costs in this solicitation, the additional costs may only apply to the portion of the work paid by the federal grantee. On all other projects, the prices must agree with this solicitation. The Vendor shall comply with all applicable standards, orders, or requirements issued under Section 306 of the Clean Air Act (42 U.S.C.) 187 [h], and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251 et seq.), and Executive Order 11738 and Environmental Protection Agency (EPA) regulations (40 CFR Part 15), which prohibit the use under non-exempt federal contracts, grants, or loans of facilities included in the EPA list of violated facilities.

**Federal Uniform Guidance:** By entering into a contract, the Vendor agrees to comply with all applicable provisions of Title 2, Subtitle A, Chapter II, Part 200 – Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards contained in Title 2 C.F.R. § 200 et. seq.

**Fiscal Year:** a fiscal year is defined as July 1 through June 30 of the following calendar year. The fiscal quarters end on September 30, December 31, March 31, and June 30.

**Force Majeure:** Except for payments of sums due, neither party shall be liable to the other, nor deemed in default under this contract, if and to the extent that such party’s performance of this contract is prevented because of force majeure. The term “force majeure” means an occurrence that is beyond the control of either party affected and occurs without fault or negligence, including, but not limited to, the following: acts of nature; acts of the public

enemy; war; riots; strikes; mobilization; labor disputes; civil disorders; fire; flood; earthquakes; famine; volcanic eruptions; meteor strikes; lockouts; injunctions-interventions-acts or failures; or refusals to act by a government authority; and other similar occurrences beyond the control of the party declaring force majeure which such party is unable to prevent by exercising reasonable diligence. The force majeure shall be deemed to commence when the party declaring force majeure notifies the other party of the existence of the force majeure and shall be deemed to continue as long as the results or effects of the force majeure prevent the party from resuming performance under this agreement. Force majeure shall not include late deliveries of software or materials caused by congestion at a manufacturer's plant or elsewhere, an oversold condition of the market, inefficiencies and poor management practices, or similar occurrences. If either party is delayed at any time by force majeure, then the delayed party shall notify the other party in writing of such delay within 48 hours.

**Governing Law:** This resulting contract award shall be interpreted and construed in accordance with and governed by the laws of the State of Minnesota.

**Governing Venue:** The resulting contract award shall be deemed to have been made and performed in Otter Tail County, Minnesota. All legal arbitration or causes for action arising out of the resulting agreement shall be brought to the courts of Otter Tail County, Minnesota.

**Hold Harmless:** All parties agree to hold the other harmless from any claims and demands of participating agencies which may result from the negligence of the other in connection with their duties and responsibilities under this agreement unless such action is a result of intentional wrongdoing of the other party.

**Leasing and Rental Agreements:** The Vendor may allow participating agencies to enter into a rental, lease, or lease-purchase agreements, providing such agreements comply with Minnesota Statutes and guidelines. CPC must receive a report annually, summarizing the executed lease purchases along with a summary of the participating agencies' purchases. CPC will not collect lease payments or be involved in the terms and conditions of the lease. All lease arrangements are between the Vendor and the participating agency. The Vendor agrees that leases will comply with the Uniform Commercial Code. The applicable administrative fee must be included in the lease cost based on the total value of the goods and applicable services purchased. This fee is referred to under the Technical Specifications. The Vendor should attempt to work with CPC's current leasing vendor. Note, the current leasing vendor may require a minimum purchase amount to begin the leasing process. Should the Vendor be required to utilize their own financial leasing company, this should be noted/requested as an exception.

**Marketing and Promotion:** Upon award and completion of the vendor orientation, CPC will promote the contract opportunity via its websites. CPC will also announce the new partnership in its newsletters and will publish the contract and marketing information through hard copy marketing items (i.e. flyers, postcard) and electronic email. Contracts will also be promoted at applicable trade shows, conferences, and meetings regularly.

CPC may assist in the development of these materials if requested by the Vendor, but in all cases shall have the authority to review and approve any marketing materials. If a website is used, the link will be made available from the CPC and NDESC websites. Any web page or link, or other marketing tools shall be dedicated to CPC information only.

**Minority and Women-Owned Business:** CPC intends to undertake every effort to increase the opportunity for utilization of minority and women-owned businesses in all aspects of procurement. In connection with the performance of this solicitation, the Vendor agrees to use their best effort to carry out this intent and ensure that minority and women-owned enterprises shall have the maximum practicable opportunity to compete for subcontract work under this solicitation consistent with the efficient performance of this solicitation. CPC desires to promote wherever possible equitable opportunities for minority and women-owned businesses to participate in the services associated with this solicitation.

**New Agency Notification:** CPC will email the current participating agency list to the Vendor each quarter. Those agencies not renewing their participation must not receive CPC agency pricing/discounts.

**Non-Discrimination:** Any resulting contract for or on behalf of participating agencies, said Vendor agrees to:

1. That, in the hiring of common or skilled labor for the performance of any work under any contract, or any subcontract, no contractor, material supplier, or vendor, shall, by reason of race, creed, or color, discriminate against the person or persons who are citizens of the United States or resident aliens who are qualified and available to perform the work to which the employment relates;
2. That no contractor, material supplier, or vendor, shall, in any manner, discriminate against, or intimidate, or prevent the employment of any person or persons identified in clause (1) of this section, or on being hired, prevent, or conspire to prevent, the person or persons from the performance of work under any contract on account of race, creed, or color;
3. That a violation of this section is a misdemeanor; and
4. That this contract may be canceled or terminated by the state, county, city, town, school board, or any other person authorized to grant the contracts for employment, and all money due, or to become due under the contract, may be forfeited for a second or any subsequent violation of the terms or conditions of this contract.

**Notices:** Notices permitted or required to be given hereunder shall be deemed sufficient if given by registered or certified mail, postage prepaid, return receipt requested, addressed to the following addresses of the parties, or at such other addresses as the respective parties may designate by like notice from time to time. Notices so given shall be effective upon (a) receipt by the party to which notice is given, or (b) on the seventh (7<sup>th</sup>) day following the date such notice was posted, whichever occurs first.

**Ordering:** All orders will be executed by participating agencies, directly, with the Vendor. The Vendor will provide products and/or service(s) directly to the specified agency and invoice that agency directly. The Vendor may offer a variety of options for agencies to place orders. The Vendor will make all deliveries and installation of products and services. CPC will not warehouse items or provide services.

**Patent Indemnification:** The Vendor agrees to hold harmless CPC, its successors, assigns, customers and the users of its products from any liability of any nature or kind for use of any copyrighted or copyrighted composition, secret process, patented or unpatented invention, articles or appliances furnished or used in the performance of the contract agreement, for which the contractor is not the patentee, assignee or licensee.

**Participating Agency:** A participating agency shall be defined in accordance with the Minnesota Statutes M.S. §471.59, and M.S. §123A.21, Sub. 11, North Dakota Century Code Chapter 54 -40.3, and South Dakota Statutes §5-18A-37. An eligible agency includes any school, higher education, city, county, other governmental agency, nonprofit organization, or other entity contracted to conduct business on behalf of a participating agency provided that the entity is required to follow state and local procurement regulations.

**Party:** The name given to either organization who enters into a contractual agreement.

**Payment:** The participating agency using the contract agreement will make payments directly to the Vendor. Payment terms will be defined by the Vendor in their response. Vendors are encouraged to offer payment terms through procurement card (P Card) services, if applicable. Payments shall be made after satisfactory performance, following all provisions thereof, and upon receipt of a properly completed invoice.

1. Where a question of quality is involved, payment in whole or part against which to chargeback any adjustment required shall be withheld at the direction of the participating agency. In the event a cash discount is stipulated, the withholding of payments, as herein described, will not deprive the participating agency of taking such a discount.

2. Payments for used portion of inferior delivery will be made by the participating agency on an adjusted price basis.

**Payment; Invoices:** The Vendor shall submit invoices to the participating agencies clearly stating “Per CPC Contract”. The shipment tracking number or pertinent information for verification shall be made available upon request.

**Prompt Payment:** Participating Agencies will follow M.S. §471.425 regarding prompt payment of local government bills.

**Protests:** All protests pertaining to the specifications of the solicitation must be delivered in writing and received by the RFP Facilitator no later than 4:00 p.m. CT on the third (3) business day before the opening of proposals. A protest shall be filed no later than three (3) business days after the opening of the proposals or if the protest is based on subsequent action of CPC, not later than three (3) business days after the aggrieved person knows or should have knowledge of the fact giving rise to the protests. Protests of an award will only be accepted by Vendors who have submitted a response to the solicitation. Respondents may protest only deviations from laws, rules, regulations, or procedures. Protests must specify the grounds for the protest including the specific citation of law, rule, regulation, or procedure upon which the protest is based. The judgment used in the scoring by individual evaluators may not be protested. Protests not filed within the time specified above, or which fail to cite the specific law, rule, regulation, or procedure upon which the protest is based shall be dismissed. Should such a protest reach arbitration and result in a loss, the Vendor will be borne to all costs, including CPC’s legal fees. Protests shall include the following:

1. Name, address and telephone number of protester;
2. Original signature of the protester or its representative;
3. Identification of the solicitation by RFP number;
4. A detailed statement of legal and factual grounds including copies of relevant documents; and the form of relief requested; and
5. Any protest review and action shall be considered final with no further formalities being considered.

**Qualified Respondent:** A Vendor that has submitted a proposal meeting the due date and time of the solicitation and has submitted all of the requested documents in their entirety in their required format(s).

**Recalls:** The Vendor shall notify CPC and their participating agencies immediately of any product recalls. The Vendor will issue a credit or comparable substitute for any delivered, recalled product at the agency’s discretion. All costs associated with voluntary and involuntary product recalls shall be borne by the Vendor.

**Relationship of Parties:** No contract agreement resulting from this solicitation shall be considered a contract of employment. The relationship between CPC and the Vendor is one of the independent contractors each free to exercise judgment and discretion concerning the conduct of their respective businesses. The parties do not intend the proposed contract agreement to create or is to be construed as creating a partnership, joint venture, master-servant, principal-agent, or any other relationship. Except as provided elsewhere in this solicitation, neither party may be held liable for acts of omission or commission of the other party and neither party is authorized or has the power to obligate the other party by contract, agreement, warranty, representation or otherwise in any manner whatsoever except as may be expressly provided herein.

**Respondent:** A respondent has notified CPC of a desire to respond to the proposal and/or has submitted a proposal in response to this solicitation.

**Rights and Obligations Upon Termination:** Termination of the resulting contract award shall not release the party from the obligation to make payment of all amounts due and payable. Regardless of the cause, the Vendor must refrain from any activity which will create a negative relationship between participating agencies and CPC.

Notification of termination to participating agencies shall not be made by the Vendor unless written approval has been received from CPC or its designee. Said approval shall include, but not be limited to, the content of the notice, its structure and timing. This will remain in effect for 60 days post-termination. When failure is deemed by the other party to be the result of willful and wanton negligence, it may result in a civil action against the first party. The Vendor will continue to provide warranty and product support as specified in their proposed response to the solicitation or by the manufacturer, whichever is greater, on all services purchased by participating agencies during the contract term. Upon termination, any website references and/or email accounts, created by either the Vendor or CPC and designed to promote the contract agreement resulting from this solicitation shall be terminated within 48 hours of the termination.

**Risk of Loss:** Regardless of F.O.B., the Vendor agree(s) to bear all risks of loss, injury, or destruction of goods and materials ordered herein which occur before delivery, and such loss or destruction shall not release the Vendor from any obligation hereunder.

**Safety Data Sheet (SDS):** Documentation providing workers and emergency personnel with procedures for handling or working with a specific substance safely, and information such as physical data, toxicity, health effects, first aid, reactivity, storage, disposal, protective equipment, and spill-handling procedures. SDS documentation must accompany all deliveries when required by federal, state and local laws.

**Sales Representation and Marketing:** The Vendor agree(s) to provide identified sales/marketing representatives whom CPC can contact for sales and product information. The Vendor must exhibit the willingness and ability to actively market and develop contract specific marketing materials, including, but not limited to:

1. Printed marketing materials;
2. Contract announcements and advertisements; and
3. On the Vendor's website.

**Sales Tax:** Sales and other taxes shall not be included in the prices quoted. The Vendor will charge state and local sales and other taxes on items for which a valid tax exemption certification has not been provided. Each participating agency is responsible for verifying the tax-exempt status to the Vendor. When ordering, participating agencies must indicate that they are tax-exempt entities. Except as set forth herein, no party shall be responsible for taxes imposed on another party as a result of or arising from the transactions contemplated by a Vendor resulting from this solicitation.

**Severability:** If any of the terms of this solicitation conflict with any rule of law or statutory provision or otherwise unenforceable under the laws or regulations of any government or subdivision thereof, such terms shall be deemed stricken from this agreement, but such invalidity or unenforceability shall not invalidate any of the other terms of this agreement, and this agreement shall continue in force, unless the invalidity or unenforceability of any such provisions hereof does substantial violence to, or where the invalid or unenforceable provisions compromise an integral part of or are otherwise inseparable from, the remainder of the resulting agreement.

**Substance Use and Conduct:** All Vendor partners and subcontractors must adhere to local substance (alcohol, drug, smoking, etc.) and conduct (dress code, language, parking, etc.) policies while on a participating agencies' premises.

**Substitutions:** The materials, products or equipment described in these documents establish a standard of type, function, and quality to be met by any proposed substitution. Unless the particular specification prohibits substitution, vendors are encouraged to propose materials, products or equipment of comparable type, function, and quality. Proposals for substitute items shall be stated in the appropriate blank on the proposal form, or if the form does not contain blanks for substitution, on the Vendor's letterhead attached to the pricing form. Vendors shall attach to the form a statement of the manufacturer and brand name of each proposed substitution plus a complete description of the item, including descriptive literature, illustrations, performance, and test data and any other



information necessary for evaluation. The burden of proof is upon the respondent for the merit of the proposed substitution.

**Termination:** In case of failure to deliver goods or provide services following the contract terms and conditions, CPC reserves the right to cancel and terminate any resulting contract, in part or whole, without penalty, whenever CPC determines that such termination is in the best interest of CPC and its participating agencies. CPC will give notice of termination specifying the extent to which performance shall be terminated and the date upon which such termination becomes effective, giving thirty (30) calendar days' written notice to the Vendor. The participating agency will only be required to pay the Vendor for goods and services delivered before termination and not otherwise returned following the Vendor's return policy. If the participating agency has paid the Vendor for goods and services not yet provided as of the date of termination, the Vendor shall immediately refund such payment(s).

Termination shall occur immediately upon any one of the following events with the Vendor:

1. Voluntary or involuntary bankruptcy or insolvency;
2. Failure to remedy a material breach to the terms and conditions of this solicitation;
3. Receipt of written information from any authorized agency finding activities the Vendor engaged in according to this solicitation to violate the law.

**Tri-State Area:** Defined as the three states participating in CPC (Minnesota, North Dakota and South Dakota) and their participating agencies.

**Value Added Attributes:** Attributes that a vendor can provide that assist in educating or providing additional service to CPC's participating agencies. This would include but is not limited to products/services, such as promotional items, participation in vendor shows, demonstration of products, training seminars, and the ability to integrate with CPC's Express online marketplace (if applicable).

**Vendor Orientation (CPC 101):** The Vendor and their participating resellers/sub-contractors will be required to participate in an online training session that is designed to educate the Vendor and resellers/sub-contractors on the purpose and nature of CPC. The Vendor will not be marketed to participating agencies until they have completed the vendor orientation session.

**Waiver:** No failure by either party to take any action or assert any right hereunder shall be deemed to be a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right.

Revised 05/2020

## Vendor Questionnaire

### RFP #21.10 - Interactive Technology Solutions

#### **Instructions**

Contained herein is a questionnaire required by the Cooperative Purchasing Connection (CPC). Please note, while some information is merely informational, some will be used during the evaluation and vetting process.

To submit the required forms, follow these steps:

1. Read the document in its entirety.
2. Respondents must use the Vendor Questionnaire to its capacity. Attached exhibits and/or supplemental information should be included only when requested (i.e. Marketing Plan).
3. Complete all questions.
4. Save all pages in the correct order to a single PDF format titled "***Vendor Questionnaire – Name of Company***".
5. Submit the Vendor Questionnaire, along with other required documents in Public Purchase.

**The following sections will need to be completed before submission and submitted as one (1) single PDF titled "Vendor Questionnaire – Name of Company":**

1. [Company Information](#)
2. [Qualifications & Experience](#)
3. [Marketing & Partnership](#)
4. [Financials & Level of Support](#)
5. [Industry-Specific Information](#)
6. [References](#)
7. [Additional Requirements\\*](#)

## Company Information

Name of Company: \_\_\_\_\_

Company Address: \_\_\_\_\_

City, State, Zip code: \_\_\_\_\_

Website: \_\_\_\_\_

Phone: \_\_\_\_\_

Provide the following company contacts that will be working with this anticipated contract. Include name, email and phone number(s).

	Name	Email	Phone
General Manager			
Contract Manager			
Sales Manager			
Marketing Manager			
Customer Service Manager			
Account Manager(s)			

List who will be responsible for receiving updated membership lists.

Name	Email	Phone

List who will be responsible for submitting sales reports and administrative fee payments every quarter.

Name	Email	Phone

List who will be responsible for conducting audits as requested by CPC.

Name	Email	Phone

Identify any business types/classifications that your company holds. **\*Submit documentation in PDF format to verify business status (see bid checklist).**

x	Business Type/Classification
	8(a) 8(a) Qualified Business
	DBE Disadvantaged Business Enterprise
	HUB Historically Underutilized Business Zone
	MBE Minority-Owned Business Enterprise
	MWBE Minority Women-Owned Business Enterprise
	SBE Small Business Enterprise
	Other; list name:

x	Business Type/Classification
	SDB Small Disadvantaged Business
	SDVOB Service-Disabled Veteran Owned Business
	SECTION 3 Section 3 Business Concern
	SSV Sole Source Vendor
	VBE Veteran-Owned Business Enterprise
	WBE Woman-Owned Business Enterprise

## Qualifications & Experience (80 points)

**1. Provide a brief background of your organization, including the year it was founded (1-2 paragraphs max.).**

Click or tap here to enter text.

**2. Provide evidence of what your company is doing to remain viable in the industry.**

Click or tap here to enter text.

**3. Describe your current locations, staffing levels, and the number of staff that will be dedicated to the resulting contract if awarded.**

Click or tap here to enter text.

**4. Describe your company's logistics (experience, production, distribution of products, warehouse inventories and delivery systems used) that should be considered in your ability to deliver on time quality products to CPC participating agencies.**

Click or tap here to enter text.

**5. Describe your customer retention (i.e. customers who are served that continue to be repeat customers).**

Click or tap here to enter text.

**6. Describe the number of agencies your organization, on average, provides interactive technology solutions for each year for the states included in this solicitation.**

Click or tap here to enter text.

**7. Is your organization able to service all areas and eligible agencies outlined in this solicitation? If no, explain why your organization is not able to service a particular area and/or state.**

Click or tap here to enter text.

**8. Provide a list of other contracts your organization has in place that could be accessed by membership for your services (e.g. other consortiums) in the states outlined in this solicitation?**

Click or tap here to enter text.

**9. Provide a list of governmental, educational, and cooperative contracts that your company holds outside of the states outlined in this solicitation.**

Click or tap here to enter text.

**10. List the agencies, if any, you would exempt from this contract (i.e. current agencies that you are currently serving that will be exempt from pricing submitted with this proposal).**

Click or tap here to enter text.

## Marketing & Partnership (45 points)

**1. Describe how your company markets directly to potential customers.**

Click or tap here to enter text.

**2. Describe marketing collateral, sales campaigns, events, conferences (virtual/in-person) attended that have been successful for your organization in the past.**

Click or tap here to enter text.

**3. Describe and submit a marketing plan that would describe, at a minimum, the following: process on how the contract will be launched to current and potential agencies, the ability to produce and maintain full-color print advertisements in camera-ready electronic format, including company logos and contact information,**

anticipated contract announcements, planned advertisements, industry periodicals, other direct, or indirect marketing activities promoting the awarded contract, and how the contract award will be displayed/linked on your organization's website. You can submit any support materials as Exhibit A - Marketing Plan.

Click or tap here to enter text.

**4. Describe how your company will position this contract to participating agencies if awarded.**

Click or tap here to enter text.

**5. Describe how you plan to inform and train your personnel on the details and promotion of the contract. Describe how your organization plans to utilize your marketing and sales staff with this anticipated contract.**

Click or tap here to enter text.

## Financials & Level of Support (15 points)

**1. Indicate the level of support your company will offer on this contract category.**

- \_\_\_\_\_ Pricing is better than what is offered to individual education, government, and nonprofit agencies.  
\_\_\_\_\_ Pricing is better than what is offered to cooperative purchasing organizations or state purchasing departments.  
\_\_\_\_\_ Other, please describe

**If OTHER, describe how the pricing submitted differs from individual entities or other purchasing consortiums:**

Click or tap here to enter text.

**2. Has your company and/or any proposed subcontractors been involved in any alleged significant prior or ongoing contract failures, contract breaches, any civil or criminal litigation or investigation pending within the last five (5) years?**

\_\_\_\_\_ *Yes*                      \_\_\_\_\_ *No*

**If YES, document thoroughly and list any contract in which your organization has been found guilty or liable, or which may affect the performance of the services.**

Click or tap here to enter text.

**3. Has your company been disbarred and or suspended in doing business within the United States?**

\_\_\_\_\_ *Yes*                      \_\_\_\_\_ *No*

**If YES, list what states, the reason for debarment and/or suspension, and its effective dates.**

Click or tap here to enter text.

## Warranty (20 points)

**1. Describe your company's ability to provide maintenance and support services for the proposed products. Describe how a participating agency would seek maintenance and obtaining required pieces should equipment fail.**

Click or tap here to enter text.

**2. Describe your warranty program, including any conditions and requirements to qualify claims procedure and overall structure. Describe warranty coverage, restrictions/limitations, and any possible travel expenses.**

Click or tap here to enter text.

## Industry-Specific Information *(130 points)*

**1. Provide a narrative description of the products and services you are offering in your proposal.**

Click or tap here to enter text.

**2. Describe what differentiates your company from your competitors. Describe your differences regarding sales, service, installation, technology, and product line.**

Click or tap here to enter text.

**3. Describe your company's capability to provide product/service demonstrations and what modes and methods are to be used.**

Click or tap here to enter text.

**4. Describe your company's process for introducing new products to resulting contract and participating agencies. Describe the vetting process your company takes to ensure quality products and solutions are being represented.**

Click or tap here to enter text.

**5. Describe how your company would work with a participating agency to best determine wants, needs, design and layout of an interactive space or solution.**

Click or tap here to enter text.

**6. Describe any professional development or continuing education that would be available to participating agencies.**

Click or tap here to enter text.

**7. Describe your proposed order process for this proposal and contract award. Explain your delivery policy and lead time required from receipt of order to delivery. Specify if you will be including a dealer network and how they will be involved.**

Click or tap here to enter text.

**8. Describe any minimum order requirements and if any surcharges will be assessed for not meeting that minimum.**

Click or tap here to enter text.

**9. Describe how your company has previously worked with third-party integrated systems for purchasing and procurement. Explain your capabilities (i.e. static catalog, cXML punch-out, etc.) and the names of systems your company has integrated with.**

Click or tap here to enter text.

**10. Describe your company's allowed methods for payment and if any fees are assessed for those methods. Also describe how your company works with agencies to determine payment terms.**

Click or tap here to enter text.

**11. Describe in detail your proposed exchange and return program(s) and policy(s).**

Click or tap here to enter text.

**12. Describe how backorders are processed.**

Click or tap here to enter text.

**13. Describe the duties of your installation teams, project roles, and any applicable certifications that your installers hold.**

Click or tap here to enter text.

**14. Describe any “added value” attributes being offered to CPC and its participating agencies when purchasing services through your company. Describe any “value-adds” that are exclusive to CPC and the potential resulting contract.**

Click or tap here to enter text.

**15. Describe any self-audit process/program you plan to employ to verify compliance with your anticipated contract with CPC.**

Click or tap here to enter text.

## Exceptions & Deviations (10 points)

**1. List any additional stipulations and/or requirements your company requests that are not covered in the RFP.**

Click or tap here to enter text.

**2. List any exceptions your company is requesting to the terms outlined in the Technical Specifications. Respondents must include the following when requesting exceptions:**

- RFP section number and page number
- Describe the exception
- Explanation of why this is an issue
- A proposed alternative to meet the needs of participating agencies and the cooperative

Click or tap here to enter text.

## References (15 points)

**Provide three (3) references that have purchased [Click or tap here to enter text.](#) from your company within the last two (2) years. References from the CPC’s tri-state area are preferred. A contact name, phone number and email will be required. \*Note, ensure your references are prepared to communicate with a representative from CPC. Failure to confirm reference of past work may affect your evaluation.**

Reference #1 – Company Name  
Service/Product Purchased  
Year of Purchase  
Reference Contact  
Phone  
Email

Click or tap here to enter text.  
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Click or tap here to enter text.  
Click or tap here to enter text.  
Click or tap here to enter text.  
Click or tap here to enter text.

Reference #2 – Company Name  
Service/Product Purchased  
Year of Purchase  
Reference Contact  
Phone  
Email

Click or tap here to enter text.  
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Click or tap here to enter text.  
Click or tap here to enter text.  
Click or tap here to enter text.  
Click or tap here to enter text.

Reference #3 – Company Name  
Service/Product Purchased  
Year of Purchase  
Reference Contact  
Phone  
Email

Click or tap here to enter text.  
Click or tap here to enter text.  
Click or tap here to enter text.  
Click or tap here to enter text.  
Click or tap here to enter text.  
Click or tap here to enter text.

## Additional Requirements

As required by CPC, submit the following additional items as individual PDFs as outlined below:

**1. Exhibit A – Marketing Plan – Name of Company**

Submit any supplemental materials that outline your marketing plan as outlined in your previous response.

A marketing plan would describe, at a minimum, the following: process on how the contract will be launched to current and potential agencies, the ability to produce and maintain full-color print advertisements in camera-ready electronic format, including company logos and contact information, anticipated contract announcements, planned advertisements, industry periodicals, other direct, or indirect marketing activities promoting the awarded contract, and how the contract award will be displayed/linked on the Vendor's website.

**2. Exhibit B – Letter/Line of Credit – Name of Company**

Attach a letter from a business's chief financial institution indicating the current line of credit available to the business and evidence of financial stability for the past three calendar years (2019, 2018, 2017). This letter should state the line of credit as a range (i.e. "Credit in the low six (6) figures" or "a credit line exceeding six (6) figures"). The Letter/Line of Credit will be deemed "Confidential". This letter/line of credit is a requirement to help determine the financial stability of the company. Failure to submit a form of financial health may deem your response as non-responsive.

**3. Manufacturer Price Lists**

Submit in PDF format, the current manufacturer price list as of October 1, 2020, per each manufacturer proposed in the Pricing Schedule.



# Pricing Schedule Intro

**\*Please note this spreadsheet has multiple workbooks/tabs.**

**Instructions.** This spreadsheet contains multiple workbooks/tabs relating to this RFP. Please follow the directions found/listed on each workbook and complete the workbooks as they pertain to your company's offerings. All pages have been formatted to print to one page width, however, you may add additional lines as needed. Please note, each individual workbook will note if it's a required or optional form. Per the RFP terms and conditions, all workbooks listed as optional are considered a value-added attribute.

**This spreadsheet contains the following workbooks/tabs:**

- 1 - Category Discounts
- 2 - Labor & Services
- 3 - Volume Discounts

**1 - Category Discounts - *required***

*Submit category discounts for all products and accessories being offered to CPC and its participating agencies.*

**2 - Labor & Services - *required***

*Submit pricing for Wages/Services requested by CPC and its participating agencies.*

**3 - Volume Discounts - *optional***

*Submit all volume discounts if available to CPC and its participating agencies.*





Product Name	Product Description	Unit of Measure	Standard Rate	Percent Discount	Net Member Price	Notes



## Vendor Forms & Signatures

### RFP #21.10 - Interactive Technology Solutions

#### **Instructions**

Contained herein are forms and information required by the Cooperative Purchasing Connection (CPC). Please note, while some information is merely informational, some will be used during the evaluation and vetting process.

To submit the required forms, follow these steps:

1. Read the document in its entirety.
2. Complete all questions and forms.
3. Save all pages in the correct order to a single PDF format titled "***Vendor Forms & Signatures - Name of Company***".
4. Submit the forms in the required format with all necessary signatures in Public Purchase.

**The following sections will need to be completed prior to submission and submitted as one single PDF titled "Vendor Forms & Signatures - Name of Company":**

1. [Addendum Acknowledgement](#)
2. [Contract Offer & Award](#)
3. [Uniform Guidance "EDGAR" Certification Form](#)
4. [Subcontractor Utilization Form](#)
5. [Solicitation Checklist](#)

# Addendum Acknowledgement

**Instructions:** Please acknowledge receipt of all addenda issues with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. If no addenda were issued, sign the bottom section to verify. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specifications, etc.

**Addendum Numbers Received** (check the box next to each addendum received):

- |                          |                |                          |                |
|--------------------------|----------------|--------------------------|----------------|
| <input type="checkbox"/> | Addendum No. 1 | <input type="checkbox"/> | Addendum No. 5 |
| <input type="checkbox"/> | Addendum No. 2 | <input type="checkbox"/> | Addendum No. 6 |
| <input type="checkbox"/> | Addendum No. 3 | <input type="checkbox"/> | Addendum No. 7 |
| <input type="checkbox"/> | Addendum No. 4 | <input type="checkbox"/> | Addendum No. 8 |

I understand that failure to confirm receipt of addenda may cause for rejection of this response.

---

*Authorized Signature*

---

*Date*

**Acknowledgment:** I hereby acknowledge that no addenda were issued during this solicitation process. I understand that failure to confirm this acknowledgment may cause for rejection of this response.

---

*Authorized Signature*

---

*Date*

\*Note, both sections on this form should not be signed.

# Contract Offer & Award

**Instructions:** Part I of this form is to be completed by the Vendor and signed by its authorized representative. Part II will be completed by the Cooperative Purchasing Connection (CPC) upon the occasion of an award.

**Part I: Vendor**

In compliance with the Request for Proposal (RFP), the undersigned warrants that I/we have examined all General Terms and Conditions, Forms and Technical Specifications, and being familiar with all of the conditions surrounding the proposed projects, hereby offer and agree to furnish all labor, materials, supplies, equipment and professional services in compliance with all terms, conditions, specifications and amendments in this solicitation and any written exceptions in the offer. Signature also certifies understanding and compliance with this proposal. The undersigned understands that his/her competence and responsibility and that of his/her proposed subcontractors, time of completion, as well as other factors of interest to the CPC as stated in the evaluation section, will be a consideration in making the award. This contract offer and award binds said Vendor to all terms and conditions stated in the proposal.

Business Name	_____	Date	_____
Address	_____	City, State, Zip	_____
Contact Person	_____	Title	_____
<b>Authorized Signature</b>	_____	Title	_____
Email	_____	Phone	_____

**Part II: CPC**

Your response to the identified proposal is hereby accepted. As a Vendor, you are now bound to offer and provide the products and services identified within this solicitation, your response, including all terms, conditions, specifications, exceptions, and amendments. As a Vendor, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from a CPC participating agency. The initial term of this contract shall be for up to twenty-four (24) months and will commence on the date indicated below and continue unless terminated, canceled or extended. By mutual written agreement as warranted, the contract may be extended for one (1) additional 24-month period.

**Awarding Agency** \_\_\_\_\_

**Authorized Representative** \_\_\_\_\_

**Name Printed or Typed** \_\_\_\_\_

**Awarded this** \_\_\_\_\_ **day of** \_\_\_\_\_ **Contract Number** \_\_\_\_\_

**Contract to Commence** \_\_\_\_\_



# Uniform Guidance “EDGAR” Certification Form

200 CRF Part 200

**Instructions:** When a purchasing agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200, referred to as the “Uniform Guidance” or new “EDGAR”. All Vendors submitting proposals must complete this EDGAR Certification form regarding the Vendor’s willingness and ability to comply with certain requirements, which may be applicable to specific agency purchases using federal grant funds.

For each of the items below, the Vendor will certify its agreement and ability to comply, where applicable, by having the Vendor’s authorized representative check, initial the applicable boxes, and sign the acknowledgment at the end of this form. If a Vendor fails to complete any item of this form, CPC will consider and may list the response, as the Vendor is unable to comply. A “No” response to any of the items below may influence the ability of a purchasing agency to purchase from the Vendor using federal funds.

## 1. Violation of Contract Terms and Conditions

Provisions regarding Vendor default are included in CPC’s terms and conditions. Any contract award will be subject to such terms and conditions, as well as any additional terms and conditions in any purchase order, ancillary agency contract, or construction contract agreed upon by the Vendor and the purchasing agency, which must be consistent with and protect the purchasing agency at least to the same extent as CPC’s terms and conditions. The remedies under the contract are in addition to any other remedies that may be available under law or in equity.

## 2. Termination for Cause of Convenience

For a participating agency purchase or contract in excess of \$10,000 made using federal funds, you agree that the following term and condition shall apply:

The participating agency may terminate or cancel any purchase order under this contract at any time, with or without cause, by providing seven (7) business days in advance written notice to the Vendor. If this agreement is terminated in accordance with this paragraph, the participating agency shall only be required to pay the Vendor for goods and services delivered to the participating agency prior to the termination and not otherwise returned in accordance with the Vendor’s return policy. If the participating agency has paid the Vendor for goods and services provided as the date of termination, the Vendor shall immediately refund such payment(s).

If an alternate provision for termination of a participating agency’s purchase for cause and convenience, including the manner by which it will be affected and the basis for settlement, is in the participating agency’s purchase order, ancillary agreement or construction contract agreed to by the Vendor, the participating agency’s provision shall control.

## 3. Equal Employment Opportunity

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contract that meet the definition of “federally assisted construction contract” in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 CFR Part 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.”

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Vendor agrees that such provision applies to any participating agency purchase or contract that meets the definition of

“federally assisted construction contract” in 41 CFR Part 60 -1.3 and Vendor agrees that it shall comply with such provision.

#### **4. Davis Bacon Act**

When required by Federal program legislation, Vendor agrees that, for all participating agency contracts for the construction, alteration, or repair (including painting and decorating) of public buildings or public works, in excess of \$2,000, Vendor shall comply with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, the Vendor is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specific in a wage determinate made by the Secretary of Labor. In addition, the Vendor shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at [www.wdol.gov](http://www.wdol.gov). Vendor agrees that, for any purchase to which this requirement applies, the award of the purchase to the Vendor is conditioned upon Vendor’s acceptance of wage determination.

Vendor further agrees that is shall also comply with the Copeland “Anti-Kickback” Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each construction completion, or repair of public work, to give up any part of the compensation to which he is otherwise entitled under his contract of employment, shall be defined under this title or imprisoned not more than five (5) years, or both.

#### **5. Contract Work Hours and Safety Standards Act**

Where applicable, for all participating agency purchases in excess of \$100,000 that involve the employment of mechanics or laborers, Vendor agrees to comply with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, Vendor is required to compute the wages of every mechanic and laborer on the basis of a standard workweek of 40 hours. Work in excess of the standard workweek is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek. The requirements of the 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions that are unsanitary, hazardous or dangerous. These requirements do not apply to the purchase of supplies, materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

#### **6. Right to Inventions Made Under a Contract or Agreement**

If the participating agency’s federal award meets the definition of “funding agreement” under 37 CFR 401.2(a) and the recipient or sub-recipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experiments, developmental or research work under the “funding agreement,” the recipient or sub-recipient must comply with the requirements of 37 CFR Part 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency.

#### **7. Clean Air Act and Federal Water Pollution Control Act**

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended, contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). When required, the Vendor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

## 8. Debarment and Suspension

Debarment and Suspension (Executive Orders 12549 and 12689), a contract award (see 2 CFR 180.222) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM exclusions contain the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Vendor certifies that the Vendor is not current listed and further agrees to immediately notify AEPA and all participating agencies with pending purchases or seeking to purchase from the Vendor if Vendor is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under state statutory or regulatory authority other than Executive Order 12549.

## 9. Byrd Anti-Lobbying Amendment

Byrd Anti-Lobbying Amendment (31 U.S.C. 1352), Vendors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that take place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

## 10. Procurement of Recovered Materials

For participating agency purchases utilizing Federal funds, Vendor agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

## 11. Profit as a Separate Element of Price

For purchases using federal funds in excess of \$150,000, a participating agency may be required to negotiate profit as a separate element of the price. See 2 CFR 200.323(b). When required by a participating agency, the Vendor agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Vendor agrees that the total price, including profit, charged by the Vendor to the participating agency shall not exceed the awarded pricing, including any applicable discount, under the Vendor's contract with CPC.

## 12. General Compliance with Participating Agencies

In addition to the foregoing specific requirements, Vendor agrees, in accepting any purchase order from a participating agency, it shall make a good faith effort to work with participating agency to provide such information and to satisfy requirements as may apply to a particular purchase or purchases including, but not limited to, applicable record keeping and record retention requirements as noted in the Federal Acquisition Regulation, FAR 4.703(a).

By **initialing the table (1-12)** and **signing below**, I certify that the information in this form is true, complete and accurate and that I am authorized by my business to make this certification and all consents and agreements contained herein.

<b>Vendor Certification (By Item)</b>	<b>Vendor Certification:</b> YES, I agree or NO, I do NOT agree	<b>Initial</b>
1. Violation of Contract Terms and Conditions		
2. Termination for Cause of Convenience		
3. Equal Employment Opportunity		
4. Davis-Bacon Act		
5. Contract Work Hours and Safety Standards Act		
6. Right to Inventions Made Under a Contract or Agreement		
7. Clean Air Act and Federal Water Pollution Control Act		
8. Debarment and Suspension		
9. Byrd Anti-Lobbying Amendment		
10. Procurement of Recovered Materials		
11. Profit as a Separate Element of Price		
12. General Compliance with Participating Agencies		

\_\_\_\_\_  
*Name of Business*

\_\_\_\_\_  
*Signature of Authorized Representative*

\_\_\_\_\_  
*Printed Name/Title*

\_\_\_\_\_  
*Date*

# Subcontractor Utilization Form

**Instructions:** List all subcontractors to be used during the performance of this contract. Submit additional forms if needed.

Solicitation Name: \_\_\_\_\_  
Solicitation Number: \_\_\_\_\_  
Vendor Name: \_\_\_\_\_

If a subcontractor will not be used, check this box:

Company Name: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City, State, Zip: \_\_\_\_\_  
Telephone: \_\_\_\_\_  
Primary Contact: \_\_\_\_\_  
Email Address of Contact: \_\_\_\_\_  
Services to be provided: \_\_\_\_\_

Company Name: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City, State, Zip: \_\_\_\_\_  
Telephone: \_\_\_\_\_  
Primary Contact: \_\_\_\_\_  
Email Address of Contact: \_\_\_\_\_  
Services to be provided: \_\_\_\_\_

Company Name: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City, State, Zip: \_\_\_\_\_  
Telephone: \_\_\_\_\_  
Primary Contact: \_\_\_\_\_  
Email Address of Contact: \_\_\_\_\_  
Services to be provided: \_\_\_\_\_

## Solicitation Checklist

The following items/submittals are required to be considered as a qualified Vendor to the RFP. Vendor must submit an electronic version of their proposal by the due date and time listed in this RFP via Public Purchase ([www.publicpurchase.com](http://www.publicpurchase.com)). Review the checklist provided below and ensure all of the necessary documents have been uploaded with your response.

**Your organization's uploaded proposal should include the following submitted and correctly labeled documents:**

X	Document Title	How to be Submitted
	Bid Bond of \$5,000 (Copy)	Submit as PDF
	Certificate of Insurance – Name of Company	
	Pricing Schedule – Name of Company	Submit as an Excel document
	Manufacturer Price List - Name of Manuf. - Name of Company <ul style="list-style-type: none"> <li>Submit the current (10/1/2020) PDF price list, per manufacturer submitted in the Pricing Schedule.</li> </ul>	Submit each list as PDF.
	Vendor Questionnaire – Name of Company	Submit as a PDF
	Vendor Forms & Signatures – Name of Company	Submit as one (1), single PDF. <b>*Signatures Required</b>
	Exhibit A - Marketing Plan - Name of Company	Submit as PDF
	Exhibit B - Letter/Line of Credit - Name of Company	Submit as PDF
	Business Type Certificate, if applicable. <ul style="list-style-type: none"> <li>See Vendor Questionnaire (i.e. MBE, SBE).</li> </ul>	Submit as PDF

**IMPORTANT:** All items **must be** submitted electronically in the format indicated for the proposal to receive consideration. Documents with inserted images of completed documents **will not be accepted**. Double-check your uploaded documents for completion prior to submission.

---

**Authorized Signature**

---

Printed Name/Title

---

Date

## Questions for Bid RFP #21.10 - Interactive Technology Solutions

### Question #1

Can I offer a catalog discount bid for the projector lamps that are used with the interactive board projectors?

Sep 28, 2020 9:50:24 AM CDT  
By: Specialty Bulb Co Inc - luann@bulbspecialists.com

**Answers**

If you believe you meet the scope and intent of the solicitation, CPC would encourage a response.

Sep 28, 2020 1:28:47 PM CDT  
By: Itruax

### Question #2

I would like to offer a discount on every Projector Lamp Make and Model. Manufacturer price lists are not available, we have our price list that we offer discounts on. Can I upload that?

Sep 29, 2020 12:48:38 PM CDT  
By: Specialty Bulb Co Inc - luann@bulbspecialists.com

**Answers**

Per the RFP, the Respondent/Vendor must provide a PDF copy of the current manufacturer's price list of all manufacturers submitted in the pricing schedule.

Sep 29, 2020 1:52:28 PM CDT  
By: Itruax

### Question #3

Can I submit quote for one or more items from the list on page 9, or must we quote all 17 items from the list on page 9?

Sep 30, 2020 3:35:59 PM CDT  
By: Ultra Inc - gcornell383

**Answers**

The solutions listed on page 9 of the the RFP are categories that may be included, but not limited to those categories. CPC is seeking a Vendor able to provide a broad-line of interactive technology solutions for its participating agencies (education, government, nonprofits).

Oct 1, 2020 9:26:08 AM CDT  
By: Itruax

### Question #4

We only offer audience response solutions and interactive white boards. Is that a broad enough line of solutions to apply?

Oct 2, 2020 7:29:59 AM CDT  
By: Turning Technologies, LLC - turningtech

**Answers**

This is a solutions based RFP as not all interactive technology is a one-size-fits-all. CPC participating agencies include education, government and nonprofits. We are seeking vendors that can provide a wide array of product that suit the needs of participating agencies.

Oct 2, 2020 1:51:26 PM CDT  
By: Itruax

### Question #5

Can you provide samples of specific products (manufacturer, make, model, etc.) that you are looking for?

Oct 2, 2020 8:36:31 AM CDT  
By: Sierra Experts - bfreshwater

**Answers**

This is a solutions-based RFP, not a bid. Listing a manufacturer, make, and model limits competition among Vendors.

Oct 2, 2020 1:52:28 PM CDT  
By: Itruax

### Question #6

Is CPC willing to accept a full catalog export of products that includes a discount?

Oct 14, 2020 2:24:04 PM CDT  
By: Cooperative Purchasing Connection - Itruax

**Answers**

CPC requires discounts to be provided off a manufacturer price list. All price lists must accompany the pricing schedule as outlined in the RFP.

Oct 14, 2020 2:25:22 PM CDT  
By: Itruax

**From:** [Public Purchase](#)  
**To:** [Lisa Truax](#)  
**Subject:** Public Purchase - RFP #21.10 - Interactive Technology Solutions Closed Notification  
**Date:** Tuesday, October 27, 2020 10:00:05 AM

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Lisa M Truax:

The bid RFP #21.10 - Interactive Technology Solutions has closed on Oct 27, 2020 9:00:00 AM MDT

To see more details on this bid go to

<http://www.publicpurchase.com/gems/bid/bidView?bidId=133259>

Thank you for using Public Purchase.

MK= DxGcxp7DosMaykwEPuWM/A==



# Notifications Report

Agency  
Bid Number  
Bid Title

Cooperative Purchasing Connection  
133259  
Interactive Technology Solutions

Vendor Name	State	Invitation	Date	Email	Reason
17th Street Photo Supply, Inc.	NY	Classification	2020-09-28 08:32:08	sghamar@aol.com	Bid Notification
3rd Wave Communications	OH	Classification	2020-09-28 08:32:08	nathan.slonaker@gmail.com	Bid Notification
911 Securitiy Cameras	TX	Classification	2020-09-28 08:32:08	cmckee@911securitycameras.com	Bid Notification
A & A Glove & Safety Co	NJ	Classification	2020-09-28 08:32:08	joe@aaglove.com	Bid Notification
A LEE JEWELL Associates	NJ	Classification	2020-09-28 08:32:08	aleejewell@aol.com	Bid Notification
A-Prompt Corporation	PA	Classification	2020-09-28 08:32:08	bob.zamichieli@aprompt.com	Bid Notification
A.R.E. Network Solutions	CA	Classification	2020-09-28 08:32:08	ashish.ingles@arenetsol.com	Bid Notification
AAA Office Supplies Inc	WA	Classification	2020-09-28 08:32:08	elexist@aaaofficesupplies.com	Bid Notification
Abel Cine	NY	Classification	2020-09-28 08:32:08	kgonzalez@abelcine.com	Bid Notification
About Time Wireless LLC	MO	Classification	2020-09-28 08:32:08	jeremiah@abouttimewireless.com	Bid Notification
AC Electrical Service	WY	Classification	2020-09-28 08:32:08	acelectrical17@yahoo.com	Bid Notification
ACL Computers and Software, Inc	MD	Classification	2020-09-28 08:32:08	tom@acl-computers.com	Bid Notification
Acoustic Technology, Inc.	MA	Classification	2020-09-28 08:32:08	leads@atsystem.com	Bid Notification
ACP CreativIT	IL	Classification	2020-09-28 08:32:08	quotes@arlingtoncp.com	Bid Notification
ACP CreativIT LLC	IL	Classification	2020-09-28 08:32:08	quotes@arlingtoncp.com	Bid Notification
ACP CreativIT LLC	IL	Classification	2020-09-28 12:28:48	quotes@arlingtoncp.com	Bid Answer
ACP CreativIT LLC	IL	Classification	2020-09-29 12:52:29	quotes@arlingtoncp.com	Bid Answer
ACP CreativIT LLC	IL	Classification	2020-10-01 08:26:09	quotes@arlingtoncp.com	Bid Answer
ACP CreativIT LLC	IL	Classification	2020-10-02 12:51:27	quotes@arlingtoncp.com	Bid Answer
ACP CreativIT LLC	IL	Classification	2020-10-02 12:52:29	quotes@arlingtoncp.com	Bid Answer
ACP CreativIT LLC	IL	Classification	2020-10-14 13:25:23	quotes@arlingtoncp.com	Bid Answer
ACP Technologies	NY	Classification	2020-09-28 08:32:08	benjr@acp.us.com	Bid Notification
Activu	NJ	Classification	2020-09-28 08:32:08	cindy.cheung@activu.com	Bid Notification
Activu Corporation	NJ	Classification	2020-09-28 08:32:08	paul.jordan@activu.com	Bid Notification
Ad Art Sign Company	CA	Classification	2020-09-28 08:32:08	mike.mcclure@adart.com	Bid Notification
Add2Payroll Inc	NY	Classification	2020-09-28 08:32:08	rfp@techejobs.com	Bid Notification
Adorama, Inc.	NY	Classification	2020-09-28 08:32:08	biddept@adorama.com	Bid Notification
Advance CComputer Corp	CA	Classification	2020-09-28 08:32:08	sales@cp4.com	Bid Notification
Advanced Concepts, Inc.	WY	Classification	2020-09-28 08:32:08	lwilliamson@ac-electric.com	Bid Notification
Advanced Digital Solutions	KY	Classification	2020-09-28 08:32:08	tlyvers@adv-ds.com	Bid Notification
Advanced Digital Solutions International Inc	CA	Classification	2020-09-28 08:32:08	cs2@gsa-adsii.com	Bid Notification
Advanced Digital Solutions International, Inc	CA	Classification	2020-09-28 08:32:08	abid.m@adsii.com	Bid Notification
Advanced HPC	CA	Classification	2020-09-28 08:32:08	bids@advancedhpc.com	Bid Notification
Advanced IT Concepts, Inc.	FL	Classification	2020-09-28 08:32:08	sales@aitcinc.com	Bid Notification
Advanced Lamps	CT	Classification	2020-09-28 08:32:08	rob.gaul@jaspertronics.com	Bid Notification
Advanced Personal Computing	TX	Classification	2020-09-28 08:32:08	brianc@liquidnetworx.com	Bid Notification
Advantage Imaging Supply	CA	Classification	2020-09-28 08:32:08	kurtis@aisink.com	Bid Notification
Advantage Imaging Supply, Inc	CA	Classification	2020-09-28 08:32:08	jamesr@aisink.com	Bid Notification
Affinitech Inc	MN	Classification	2020-09-28 08:32:08	online@affinitechinc.com	Bid Notification
Affinitech Inc	MN	Classification	2020-09-28 12:28:48	online@affinitechinc.com	Bid Answer
Affinitech Inc	MN	Classification	2020-09-29 12:52:29	online@affinitechinc.com	Bid Answer
Affinitech Inc	MN	Classification	2020-10-01 08:26:09	online@affinitechinc.com	Bid Answer
Affinitech Inc	MN	Classification	2020-10-02 12:51:27	online@affinitechinc.com	Bid Answer
Affinitech Inc	MN	Classification	2020-10-02 12:52:29	online@affinitechinc.com	Bid Answer
Affinitech Inc	MN	Classification	2020-10-14 13:25:23	online@affinitechinc.com	Bid Answer
AITA CONSULTING SERVICES ,INC	NJ	Classification	2020-09-28 08:32:08	kevin@aitacs.com	Bid Notification
Aita Consulting Services, Inc	NJ	Classification	2020-09-28 08:32:08	palash@aitacs.com	Bid Notification
AITA Consulting Services, Inc.	NJ	Classification	2020-09-28 08:32:08	Patrick@aitacs.com	Bid Notification
Alamo Music Center, Inc.	TX	Classification	2020-09-28 08:32:08	gsa@alamomusic.com	Bid Notification
Alcatel-Lucent USA Inc	CA	Classification	2020-09-28 08:32:08	tim.m.ballew@alcatel-lucent.com	Bid Notification
Alfenet Consulting, Inc.	NY	Classification	2020-09-28 08:32:08	adminassist@alfenet.com	Bid Notification
All Covered	FL	Classification	2020-09-28 08:32:08	mperez@allcovered.com	Bid Notification
ALL PRO SOUND	FL	Classification	2020-09-28 08:32:08	tipton@allprosound.com	Bid Notification
ALL3 COMMUNICATIONS	TX	Classification	2020-09-28 08:32:08	conrads@all3comm.com	Bid Notification
Alliance	NJ	Classification	2020-09-28 08:32:08	tferris@alliancecomm.com	Bid Notification
Alliance Technology Group, LLC	MD	Classification	2020-09-28 08:32:08	ben.jenkins@alliance-it.com	Bid Notification

ALLNET USA	FL	Classification	2020-09-28 08:32:08	info@allnetusa.net	Bid Notification
Almond Consulting Group Inc	FL	Classification	2020-09-28 08:32:08	derrick.henry@almondconsulting.com	Bid Notification
Alpha Identification, Inc	MA	Classification	2020-09-28 08:32:08	alphaidinc@gmail.com	Bid Notification
Altex Electronics, Ltd.	TX	Classification	2020-09-28 08:32:08	acarrasco@altex.com	Bid Notification
AMERICAN ART SUPPLY CORP	MI	Classification	2020-09-28 08:32:08	SALES@FRAMERSISLAND.COM	Bid Notification
AmericanCommoditiesawob Inc.	CA	Classification	2020-09-28 08:32:08	tonyduhig@yahoo.com	Bid Notification
AngelTrax	AL	Classification	2020-09-28 08:32:08	contracts@angeltrax.com	Bid Notification
Anvaya Solutions, Inc.	CA	Classification	2020-09-28 08:32:08	shobha@anvayasolutions.com	Bid Notification
AP Sound, Inc	FL	Classification	2020-09-28 08:32:08	bid@allprosound.com	Bid Notification
AP Sound, Inc.	FL	Classification	2020-09-28 08:32:08	mark@allprosound.com	Bid Notification
APG Displays USA Inc, Formerly APP Online	FL	Classification	2020-09-28 08:32:08	info@projectorlampsource.com	Bid Notification
APP Online Inc	NY	Classification	2020-09-28 08:32:08	info@projectorlampsource.com	Bid Notification
Apploon, The Murdock Corporation	CA	Classification	2020-09-28 08:32:08	wmurdock@jecintegration.com	Bid Notification
Apploon, The Murdock Corporation	CA	Classification	2020-10-14 13:25:23	wmurdock@jecintegration.com	Bid Answer
Archive Data Solutions, LLC	PA	Classification	2020-09-28 08:32:08	liz.cullen@imdata.com	Bid Notification
Arrow Systems Integration, Inc.	TX	Classification	2020-09-28 08:32:08	axgonzalez@convergeone.com	Bid Notification
Atlas International	NY	Classification	2020-09-28 08:32:08	andrez@atlas.com	Bid Notification
Audio Resource Group	ND	Classification	2020-09-28 08:32:08	vendor-reg@argaudio.com	Bid Notification
Audio Video Information and Entertainment Systems	KS	Classification	2020-09-28 08:32:08	richl@aviestech.com	Bid Notification
AUDIO VIDEO SYSTEMS, INC	VA	Classification	2020-09-28 08:32:08	hbermudez@avsinc.net	Bid Notification
AUDIO VISUAL AIDS COMPANY	TX	Classification	2020-09-28 08:32:08	dblalock@audiovisualaids.com	Bid Notification
AUDIO VISUAL AIDS CORP	TX	Classification	2020-09-28 08:32:08	avacorp@audiovisualaids.com	Bid Notification
Audio Visual Innovations Inc	OH	Classification	2020-09-28 08:32:08	john.debick@avispl.com	Bid Notification
Audio Visual Innovations Inc.	FL	Classification	2020-09-28 08:32:08	lora.flanigan@avispl.com	Bid Notification
Audio Visual Innovations, Inc	FL	Classification	2020-09-28 08:32:08	bids@avispl.com	Bid Notification
Audio Visual Innovations, Inc	FL	Classification	2020-09-28 12:28:48	bids@avispl.com	Bid Answer
Audio Visual Innovations, Inc	FL	Classification	2020-09-29 12:52:29	bids@avispl.com	Bid Answer
Audio Visual Innovations, Inc	FL	Classification	2020-10-01 08:26:09	bids@avispl.com	Bid Answer
Audio Visual Innovations, Inc	FL	Classification	2020-10-02 12:51:27	bids@avispl.com	Bid Answer
Audio Visual Innovations, Inc	FL	Classification	2020-10-02 12:52:29	bids@avispl.com	Bid Answer
Audio Visual Innovations, Inc	FL	Classification	2020-10-14 13:25:23	bids@avispl.com	Bid Answer
Audracom Communications	CA	Classification	2020-09-28 08:32:08	arose@audracom.com	Bid Notification
Aurostar Corporation	CA	Classification	2020-09-28 08:32:08	dalip.bahati@aurostar.net	Bid Notification
Austin Mac Repair	TX	Classification	2020-09-28 08:32:08	bids@austinmacrepair.com	Bid Notification
AVES AUDIO VISUAL SYSTEMS, INC.	TX	Classification	2020-09-28 08:32:08	sales@avesav.com	Bid Notification
AVES AUDIO VISUAL SYSTEMS, INC.	TX	Classification	2020-09-28 12:28:48	sales@avesav.com	Bid Answer
AVES AUDIO VISUAL SYSTEMS, INC.	TX	Classification	2020-09-29 12:52:29	sales@avesav.com	Bid Answer
AVES AUDIO VISUAL SYSTEMS, INC.	TX	Classification	2020-10-01 08:26:09	sales@avesav.com	Bid Answer
AVES AUDIO VISUAL SYSTEMS, INC.	TX	Classification	2020-10-02 12:51:27	sales@avesav.com	Bid Answer
AVES AUDIO VISUAL SYSTEMS, INC.	TX	Classification	2020-10-02 12:52:29	sales@avesav.com	Bid Answer
AVES AUDIO VISUAL SYSTEMS, INC.	TX	Classification	2020-10-14 13:25:23	sales@avesav.com	Bid Answer
AVI Systems	CA	Classification	2020-09-28 08:32:08	jerry.fleury@avisystems.com	Bid Notification
AVI Systems Inc.	KS	Classification	2020-09-28 08:32:08	joe.athon@avisystems.com	Bid Notification
AVI-SPL	FL	Classification	2020-09-28 08:32:08	ian.jones@avispl.com	Bid Notification
AVIATE ENTERPRISES, INC.	CA	Classification	2020-09-28 08:32:08	sales@aviateinc.com	Bid Notification
Avisolve LLC	AZ	Classification	2020-09-28 08:32:08	ross@avisolve.com	Bid Notification
B & H Foto & Electronics Corp.	NY	Classification	2020-09-28 08:32:08	govedbids@bhphotovideo.com	Bid Notification
Backcountry Media, LLC	MT	Classification	2020-09-28 08:32:08	producer@backcountrymedia.com	Bid Notification
BahFed Corp	OR	Classification	2020-09-28 08:32:08	govsales@bahfed.com	Bid Notification
Barbarian Usa Inc.	TX	Classification	2020-09-28 08:32:08	info@barbarianusainc.com	Bid Notification
Barber Marketing, Inc.	NY	Classification	2020-09-28 08:32:08	brandon.riney@bmisupply.com	Bid Notification
BARCODES LLC	IL	Classification	2020-09-28 08:32:08	stategov@barcodesinc.com	Bid Notification
Barcodesinc	IL	Classification	2020-09-28 08:32:08	Govsales@barcodesinc.com	Bid Notification

Barnes & Noble Booksellers, Inc.	NY	Classification	2020-09-28 08:32:08	businessdevelopmentbids@bn.com	Bid Notification
Base 4 Tech, LLC	FL	Classification	2020-09-28 08:32:08	soniam@vibedesigngroup.net	Bid Notification
bay area doctors inc	CA	Classification	2020-09-28 08:32:08	bayareadoctors@gmail.com	Bid Notification
BCT Consulting, Inc.	CA	Classification	2020-09-28 08:32:08	eferguson@bctconsulting.com	Bid Notification
BELL ELECTRICAL SUPPLY	NY	Classification	2020-09-28 08:32:08	anthony@bellelectric.nyc	Bid Notification
Bernie's Photo Center, Inc.	PA	Classification	2020-09-28 08:32:08	bruce817@yahoo.com	Bid Notification
Best Buy For Business	MN	Classification	2020-09-28 08:32:08	brian.quinlan2@bestbuy.com	Bid Notification
Best Buy Stores, L.P.	MN	Classification	2020-09-28 08:32:08	BBFBContracts@bestbuy.com	Bid Notification
Best Buy Stores, L.P.	MN	Classification	2020-09-28 08:32:08	andy.law@bestbuy.com	Bid Notification
Best Buy Stores, L.P.	MN	Classification	2020-09-28 08:32:08	bbfbcontracts@bestbuy.com	Bid Notification
Best Buy Stores, LP.	MN	Classification	2020-09-28 08:32:08	govbids@bestbuy.com	Bid Notification
Betis Group, Inc.	VA	Classification	2020-09-28 08:32:08	quotes@betis.com	Bid Notification
Bill and Mikes photo	OH	Classification	2020-09-28 08:32:08	jim@mpex.com	Bid Notification
BIS Digital	FL	Classification	2020-09-28 08:32:08	jack.ferguson@bisdigital.com	Bid Notification
BIT Direct, Inc	FL	Classification	2020-09-28 08:32:08	robert.daly@bitdirect.com	Bid Notification
Biway International Technology Inc	TX	Classification	2020-09-28 08:32:08	josephwwang@gmail.com	Bid Notification
Black Box	PA	Classification	2020-09-28 08:32:08	david.roland@blackbox.com	Bid Notification
Black Box Corp	PA	Classification	2020-09-28 08:32:08	lydia.kleinhenz@blackbox.com	Bid Notification
Black Box Network Services Inc.	TN	Classification	2020-09-28 08:32:08	Tammy.aragon@blackbox.com	Bid Notification
Black Rock Technology Group	CT	Classification	2020-09-28 08:32:08	jsaccu@brtg.com	Bid Notification
Bluefish Worx	TX	Classification	2020-09-28 08:32:08	pete@bluefishworx.com	Bid Notification
BMC Consolidated	TX	Classification	2020-09-28 08:32:08	bids@traffico.com	Bid Notification
Bob Barker Company, Inc	NC	Classification	2020-09-28 08:32:08	bidnotices@bobbarker.com	Bid Notification
Border States Industries, Inc.	TX	Classification	2020-09-28 08:32:08	smajor@borderstates.com	Bid Notification
Bridger Productions, Inc.	WY	Classification	2020-09-28 08:32:08	bridgerproductions@gmail.com	Bid Notification
BridgeSet Sound	PA	Classification	2020-09-28 08:32:08	rob@bridgesetsound.com	Bid Notification
Bright White Paper Co.	FL	Classification	2020-09-28 08:32:08	sharon@brightwhitepaper.com	Bid Notification
Brighten Technologies LLC	TX	Classification	2020-09-28 08:32:08	sales@brightentech.com	Bid Notification
Bulb And Battery	GA	Classification	2020-09-28 08:32:08	tammy@bulbandbattery.com	Bid Notification
Bulb Solutions, Inc.	IL	Classification	2020-09-28 08:32:08	info@bulbsolutions.com	Bid Notification
Business Information Systems, Ic.	FL	Classification	2020-09-28 08:32:08	bradley.uthe@bisdigital.com	Bid Notification
Business Services	FL	Classification	2020-09-28 08:32:08	Terry@BusinessServicesSolutions.org	Bid Notification
Business Services	FL	Classification	2020-09-28 08:32:08	Terry@BusinessServicesSolutions.org	Bid Notification
Butler Supply Inc.	MO	Classification	2020-09-28 08:32:08	brett@butlersupply.com	Bid Notification
BUY OFFICE ITEMS	MD	Classification	2020-09-28 08:32:08	maria@buyofficeitems.com	Bid Notification
Buy Rite	OH	Classification	2020-09-28 08:32:08	bwilliams.buyrite@gmail.com	Bid Notification
C&H Government	WI	Classification	2020-09-28 08:32:08	smakovec@chdist.com	Bid Notification
C.A.T. Ilc How Reading Works	MN	Classification	2020-09-28 08:32:08	lizzie@howreadingworks.com	Bid Notification
Cable and Connections Acquisition Company, LLC	OH	Classification	2020-09-28 08:32:08	l.watson@cableandconnections.com	Bid Notification
Cable and Connections Acquisition Company, LLC	OH	Classification	2020-09-28 12:28:48	l.watson@cableandconnections.com	Bid Answer
Cable and Connections Acquisition Company, LLC	OH	Classification	2020-09-29 12:52:29	l.watson@cableandconnections.com	Bid Answer
Cable and Connections Acquisition Company, LLC	OH	Classification	2020-10-01 08:26:09	l.watson@cableandconnections.com	Bid Answer
Cable and Connections Acquisition Company, LLC	OH	Classification	2020-10-02 12:51:27	l.watson@cableandconnections.com	Bid Answer
Cable and Connections Acquisition Company, LLC	OH	Classification	2020-10-02 12:52:29	l.watson@cableandconnections.com	Bid Answer
Cable and Connections Acquisition Company, LLC	OH	Classification	2020-10-14 13:25:23	l.watson@cableandconnections.com	Bid Answer
CAL-CENTRON INC	CA	Classification	2020-09-28 08:32:08	Nancy@calcentron.com	Bid Notification
California Media Solutions, INC	CA	Classification	2020-09-28 08:32:08	quelli@media-solutions.us	Bid Notification
Call One Inc.	FL	Classification	2020-09-28 08:32:08	mevans@calloneonline.com	Bid Notification
Call One, Inc.	FL	Classification	2020-09-28 08:32:08	kpringle@calloneonline.com	Bid Notification
Callisto Communications	MO	Classification	2020-09-28 08:32:08	steveb@callistont.com	Bid Notification
CalPhotoUS	IL	Classification	2020-09-28 08:32:08	scott.price@calphotous.com	Bid Notification
Calumet Photographic Inc	IL	Classification	2020-09-28 08:32:08	erwin.goldstein@calumetphoto.com	Bid Notification
Camcor, Inc.	NC	Classification	2020-09-28 08:32:08	bids@camcor.com	Bid Notification
Came Americas Automation, LLC.	FL	Classification	2020-09-28 08:32:08	jhidalgo@came-americas.com	Bid Notification
Can-Am Wireless, LLC	TX	Classification	2020-09-28 08:32:08	sales@canamwireless.com	Bid Notification
Cape Electrical Supply	MO	Classification	2020-09-28 08:32:08	g.messmer@capeelectric.com	Bid Notification

Capital Electric Construction Co., Inc.	KS	Classification	2020-09-28 08:32:08	dennis.stowell@capitalelectric.com	Bid Notification
CAPP USA INC	PA	Classification	2020-09-28 08:32:08	LCIANTO@CAPPUSA.COM	Bid Notification
Capsa Solutions LLC	OR	Classification	2020-09-28 08:32:08	nbell@capsasolutions.com	Bid Notification
CCZT, LLC	IL	Classification	2020-09-28 08:32:08	rock@cctzllc.com	Bid Notification
CDI Computer Dealers Inc.	IL	Classification	2020-09-28 08:32:08	sbanks@cdicomputers.com	Bid Notification
CDI Computer Dealers Inc.	ON	Classification	2020-09-28 08:32:08	abalasbas@cdicomputers.com	Bid Notification
CDI Computer Dealers Inc.	ON	Classification	2020-09-28 08:32:08	bids@trox.com	Bid Notification
CDI Computers	IL	Classification	2020-09-28 08:32:08	fleone@cdicomputers.com	Bid Notification
CDW Government LLC	IL	Classification	2020-09-28 08:32:08	bids@cdwg.com	Bid Notification
CDW Government LLC	IL	Classification	2020-09-28 12:28:48	bids@cdwg.com	Bid Answer
CDW Government LLC	IL	Classification	2020-09-29 12:52:29	bids@cdwg.com	Bid Answer
CDW Government LLC	IL	Classification	2020-10-01 08:26:09	bids@cdwg.com	Bid Answer
CDW Government LLC	IL	Classification	2020-10-02 12:51:27	bids@cdwg.com	Bid Answer
CDW Government LLC	IL	Classification	2020-10-02 12:52:29	bids@cdwg.com	Bid Answer
CDW Government LLC	IL	Classification	2020-10-14 13:25:23	bids@cdwg.com	Bid Answer
CDWG	IL	Classification	2020-09-28 08:32:08	anilpou@cdwg.com	Bid Notification
Cellular Accessories for Less	CA	Classification	2020-09-28 08:32:08	devi@cellularforless.com	Bid Notification
CelPlan Technologies, Inc.	VA	Classification	2020-09-28 08:32:08	jasper@celplan.com	Bid Notification
Central Telecom Inc.	KS	Classification	2020-09-28 08:32:08	milesw@cti-kc.com	Bid Notification
Centrex Electrical Supply Corp.	MO	Classification	2020-09-28 08:32:08	danas@centrexx.com	Bid Notification
CESMG, LLC	TN	Classification	2020-09-28 08:32:08	tom@cesmg.com	Bid Notification
CGS TECHNOLOGY INC	OH	Classification	2020-09-28 08:32:08	fli@cgs4u.com	Bid Notification
Charles Swepston	PA	Classification	2020-09-28 08:32:08	chswepston@epix.net	Bid Notification
Checkpoint Services, Inc.	TX	Classification	2020-09-28 08:32:08	sid.irwin@checkpnt.com	Bid Notification
Chicago Tech, Inc.	IL	Classification	2020-09-28 08:32:08	mnash@chicagotech.com	Bid Notification
Chorus Call	PA	Classification	2020-09-28 08:32:08	dgarris@choruscall.com	Bid Notification
CJIS GROUP	FL	Classification	2020-09-28 08:32:08	Region1@cjisgroup.com	Bid Notification
CJIS GROUP LLC	FL	Classification	2020-09-28 08:32:08	region1@cjisgroup.com	Bid Notification
CJIS GROUP LLC	FL	Classification	2020-09-29 12:52:29	region1@cjisgroup.com	Bid Answer
CJIS GROUP LLC	FL	Classification	2020-10-01 08:26:09	region1@cjisgroup.com	Bid Answer
CJIS GROUP LLC	FL	Classification	2020-10-02 12:51:27	region1@cjisgroup.com	Bid Answer
CJIS GROUP LLC	FL	Classification	2020-10-02 12:52:29	region1@cjisgroup.com	Bid Answer
CJIS GROUP LLC	FL	Classification	2020-10-14 13:25:23	region1@cjisgroup.com	Bid Answer
CJIS GROUP, LLC	FL	Classification	2020-09-28 08:32:08	region3@cjisgroup.com	Bid Notification
Classroom Outfitters, LLC	FL	Classification	2020-09-28 08:32:08	laura@classroomoutfitters.com	Bid Notification
Classroom Outfitters, LLC	FL	Classification	2020-09-28 12:28:48	laura@classroomoutfitters.com	Bid Answer
Classroom Outfitters, LLC	FL	Classification	2020-09-29 12:52:29	laura@classroomoutfitters.com	Bid Answer
Classroom Outfitters, LLC	FL	Classification	2020-10-01 08:26:09	laura@classroomoutfitters.com	Bid Answer
Classroom Outfitters, LLC	FL	Classification	2020-10-02 12:51:27	laura@classroomoutfitters.com	Bid Answer
Classroom Outfitters, LLC	FL	Classification	2020-10-02 12:52:29	laura@classroomoutfitters.com	Bid Answer
Classroom Outfitters, LLC	FL	Classification	2020-10-14 13:25:23	laura@classroomoutfitters.com	Bid Answer
Clear Touch Interactive, Inc.	SC	Classification	2020-09-28 08:32:08	bizdev@getcleartouch.com	Bid Notification
Clearwing Systems Integration	CO	Classification	2020-09-28 08:32:08	njohnson@clearwing.com	Bid Notification
CLH International, Inc	AZ	Classification	2020-09-28 08:32:08	Evanf@clh.com	Bid Notification
Client Netwrok Services, Inc	MD	Classification	2020-09-28 08:32:08	creighton.carroll@cns-inc.com	Bid Notification
Clover International	TX	Classification	2020-09-28 08:32:08	sales@cloverinternational.co	Bid Notification
CMS Communications, Inc.	CA	Classification	2020-09-28 08:32:08	rflansburg@cmcs-solutions.com	Bid Notification
Coachcomm LLC	AL	Classification	2020-09-28 08:32:08	brad.chisum@coachcomm.com	Bid Notification
Coast to Coast Computer Products	CA	Classification	2020-09-28 08:32:08	rfeller@coastcoast.com	Bid Notification
College Cable Services	KY	Classification	2020-09-28 08:32:08	sbruckel@collegecable.com	Bid Notification
Coltrane Systems	MO	Classification	2020-09-28 08:32:08	pat@coltranesystems.com	Bid Notification
Command Corp.	FL	Classification	2020-09-28 08:32:08	michael@cmdn.com	Bid Notification
Commercial Sales & Service, Inc.	TX	Classification	2020-09-28 08:32:08	John.Gomez@csstv.com	Bid Notification
Commercial Sales & Service, Inc.	TX	Classification	2020-09-28 08:32:08	Jgo1977@yahoo.com	Bid Notification
Communications Concepts, Inc.	FL	Classification	2020-09-28 08:32:08	rchampagne@cciflorida.com	Bid Notification
Complete Tablet Solutions	TX	Classification	2020-09-28 08:32:08	lfisher@completetablet.com	Bid Notification
Complete Tablet Solutions	TX	Classification	2020-09-28 08:32:08	toconnor@completetablet.com	Bid Notification
CompNation	TN	Classification	2020-09-28 08:32:08	rdugas@compnation.com	Bid Notification
CompServ Inc.	WY	Classification	2020-09-28 08:32:08	crReg@compservinc.net	Bid Notification
Compulocks Brand, Inc.	TX	Classification	2020-09-28 08:32:08	chad@compulocks.com	Bid Notification
COMPUPRO GLOBAL	TX	Classification	2020-09-28 08:32:08	TAMMYL@COMPUPROGLOBAL.COM	Bid Notification
Compuquick, Inc.	TX	Classification	2020-09-28 08:32:08	michele.reimer@compuquick.com	Bid Notification

Computer Connection Corporation	MN	Classification	2020-09-28 08:32:08	jerry@cccmn.com	Bid Notification
Computer Express	TX	Classification	2020-09-28 08:32:08	robert@cetx.com	Bid Notification
Computer Network Designs LLC	TX	Classification	2020-09-28 08:32:08	sales@compuaces.com	Bid Notification
Computer Solutions, Inc.	TX	Classification	2020-09-28 08:32:08	duke@cs-inc.co	Bid Notification
Computer Technologies, Inc.	WI	Classification	2020-09-28 08:32:08	sue.stoner@ctiwi.com	Bid Notification
Computer Zen LLC	ID	Classification	2020-09-28 08:32:08	steve@computer-z.com	Bid Notification
Computize	TX	Classification	2020-09-28 08:32:08	benniem@computize.com	Bid Notification
CompView	MN	Classification	2020-09-28 08:32:08	dfoley@compview.com	Bid Notification
CompView, Inc.	OR	Classification	2020-09-28 08:32:08	jseitz@compview.com	Bid Notification
Comtread, Inc	FL	Classification	2020-09-28 08:32:08	admin@comtread.com	Bid Notification
connections unlimited inc	TN	Classification	2020-09-28 08:32:08	bhodge@connectionsunltd.com	Bid Notification
Consolidated Electrical Distributors	FL	Classification	2020-09-28 08:32:08	tmirbach@cedorlando.com	Bid Notification
CONSOLIDATED ELECTRICAL DISTRIBUTORS INC.	FL	Classification	2020-09-28 08:32:08	RHARVEY@RAYBROCC.COM	Bid Notification
Construction Industry Center	SD	Self Invited	2020-10-14 13:25:23	julie@constructionindustrycenter.com	Bid Answer
Continental Wireless, Inc.	TX	Classification	2020-09-28 08:32:08	bids@cntlwire.com	Bid Notification
Continuant	WA	Classification	2020-09-28 08:32:08	kyle.davison@continuant.com	Bid Notification
Corporate Technologies	ND	Classification	2020-09-28 08:32:08	jade.pergande@gocorptech.com	Bid Notification
Creative-image technologies	KY	Classification	2020-09-28 08:32:08	lwalsh2@c-it.cc	Bid Notification
Cyberwatch Communication	CA	Classification	2020-09-28 08:32:08	tony@cyberwatch-security.com	Bid Notification
DakTech, Inc.	ND	Classification	2020-09-28 08:32:08	rsunram@daktech.com	Bid Notification
Daze Printer Products DBA Ink Direct USA, LLC	TN	Classification	2020-09-28 08:32:08	tenders@inkdirectusa.com	Bid Notification
DBISP LLC	OH	Classification	2020-09-28 08:32:08	john.miller@dbispllc.com	Bid Notification
DeBra-Kuempel	OH	Classification	2020-09-28 08:32:08	dkcommissioning@dkemcor.com	Bid Notification
Dell	TX	Classification	2020-09-28 08:32:08	Chriskwmak94@gmail.com	Bid Notification
Dell Finanacial Services, LLC.	TX	Classification	2020-09-28 08:32:08	dfspublicproposals@dell.com	Bid Notification
DEMCO, Inc.	WI	Classification	2020-09-28 08:32:08	quote@demco.com	Bid Notification
Devicewear	CA	Classification	2020-09-28 08:32:08	pgomez@devicewear.com	Bid Notification
DFI Technologies, LLC	CA	Classification	2020-09-28 08:32:08	vieng@dfitech.com	Bid Notification
DHE Computer Systems	CO	Classification	2020-09-28 08:32:08	sales@dhecs.com	Bid Notification
DHE Computer Systems	CO	Classification	2020-09-28 08:32:08	merry@dhecs.com	Bid Notification
DHE Computer Systems	CO	Classification	2020-09-28 12:28:48	sales@dhecs.com	Bid Answer
DHE Computer Systems	CO	Classification	2020-09-29 12:52:29	sales@dhecs.com	Bid Answer
DHE Computer Systems	CO	Classification	2020-10-01 08:26:09	sales@dhecs.com	Bid Answer
DHE Computer Systems	CO	Classification	2020-10-02 12:51:27	sales@dhecs.com	Bid Answer
DHE Computer Systems	CO	Classification	2020-10-02 12:52:29	sales@dhecs.com	Bid Answer
DHE Computer Systems	CO	Classification	2020-10-14 13:25:23	sales@dhecs.com	Bid Answer
DI TECHNOLOGY GROUP	CA	Classification	2020-09-28 08:32:08	amie@dataimpressions.com	Bid Notification
Digital Ally Inc.	KS	Classification	2020-09-28 08:32:08	bids@digitalallyinc.com	Bid Notification
Digital Touch Systems, Inc.	TX	Classification	2020-09-28 08:32:08	mark@digitaltouchsystems.com	Bid Notification
Digital Touch Systems, Inc.	TX	Classification	2020-09-28 12:28:48	mark@digitaltouchsystems.com	Bid Answer
Digital Touch Systems, Inc.	TX	Classification	2020-09-29 12:52:29	mark@digitaltouchsystems.com	Bid Answer
Digital Touch Systems, Inc.	TX	Classification	2020-10-01 08:26:09	mark@digitaltouchsystems.com	Bid Answer
Digital Touch Systems, Inc.	TX	Classification	2020-10-02 12:51:27	mark@digitaltouchsystems.com	Bid Answer
Digital Touch Systems, Inc.	TX	Classification	2020-10-02 12:52:29	mark@digitaltouchsystems.com	Bid Answer
Digital Touch Systems, Inc.	TX	Classification	2020-10-14 13:25:23	mark@digitaltouchsystems.com	Bid Answer
Digital Video Midwest	KS	Classification	2020-09-28 08:32:08	tony@digitalvideomidwest.com	Bid Notification
DILTEX INC	CA	Classification	2020-09-28 08:32:08	dil.singh@diltexinc.com	Bid Notification
Dimension Data	NC	Classification	2020-09-28 08:32:08	denise.ruiz@dimensiondata.com	Bid Notification
Dinabox, Inc.	TX	Classification	2020-09-28 08:32:08	clangham@dinaboxinc.com	Bid Notification
Direct Packet, Inc	TX	Classification	2020-09-28 08:32:08	dmcdaid@onevisionsolutions.com	Bid Notification
Direct Technology Group	FL	Classification	2020-09-28 08:32:08	mikeo@directtechnologygroup.com	Bid Notification
Direct Technology Group Inc.	FL	Classification	2020-09-28 08:32:08	briank@directtechnologygroup.com	Bid Notification
Direct Technology Group, Inc	FL	Classification	2020-09-28 08:32:08	aaronr@directtechnologygroup.com	Bid Notification
Direct Technology Group, Inc.	FL	Classification	2020-09-28 08:32:08	cully@directtechnologygroup.com	Bid Notification
Discount PC	TX	Classification	2020-09-28 08:32:08	ciara@discountpc.com	Bid Notification
Discover Video	CT	Classification	2020-09-28 08:32:08	mikes@discovervideo.com	Bid Notification
Diskovery Educational Systems	FL	Classification	2020-09-28 08:32:08	dan@diskovery.com	Bid Notification
Diskovery Educational Systems	FL	Classification	2020-09-28 12:28:48	dan@diskovery.com	Bid Answer
Diskovery Educational Systems	FL	Classification	2020-09-29 12:52:29	dan@diskovery.com	Bid Answer
Diskovery Educational Systems	FL	Classification	2020-10-01 08:26:09	dan@diskovery.com	Bid Answer

Diskovery Educational Systems	FL	Classification	2020-10-02 12:51:27	dan@diskovery.com	Bid Answer
Diskovery Educational Systems	FL	Classification	2020-10-02 12:52:29	dan@diskovery.com	Bid Answer
Diskovery Educational Systems	FL	Classification	2020-10-14 13:25:23	dan@diskovery.com	Bid Answer
DJ S Distributing	MI	Classification	2020-09-28 08:32:08	robk@proaal.com	Bid Notification
DLP Lamp Source	CA	Classification	2020-09-28 08:32:08	sales@dlplampsource.com	Bid Notification
Dolan Northwest LLC, dba Seattle Lighting	WA	Classification	2020-09-28 08:32:08	kwillard@seattlelighting.com	Bid Notification
Donatini Inc.	CA	Classification	2020-09-28 08:32:08	vince@johnsonhicksmarine.com	Bid Notification
DSi Video Systems LLC	CA	Classification	2020-09-28 08:32:08	cpierce@divsystems.com	Bid Notification
DY Tek	MO	Classification	2020-09-28 08:32:08	shane@doyotek.com	Bid Notification
EARTHWALK COMMUNICATIONS, INC	VA	Classification	2020-09-28 08:32:08	ryam@earthwalk.com	Bid Notification
Eastern Data, Inc.	GA	Classification	2020-09-28 08:32:08	bids@ediatlanta.com	Bid Notification
ECB Enterprises	UT	Classification	2020-09-28 08:32:08	ecbenterprisesllc@gmail.com	Bid Notification
ECS Imaging, Inc	CA	Classification	2020-09-28 08:32:08	debbi@ecsimaging.com	Bid Notification
Education Supply Network, Inc,	MD	Classification	2020-09-28 08:32:08	ceo@education-supply.net	Bid Notification
EgressONE Corporation	TX	Classification	2020-09-28 08:32:08	taniame@egressone.com	Bid Notification
EID Badges	IL	Classification	2020-09-28 08:32:08	tom@eidbadges.com	Bid Notification
eInstruction by Turning Technologies	OH	Classification	2020-09-28 08:32:08	purchaseorders@einstruction.com	Bid Notification
ELB US INC	CA	Classification	2020-09-28 08:32:08	d.bolton@elbglobal.com	Bid Notification
ELB US Inc.	CA	Classification	2020-09-28 08:32:08	j.hart@elbglobal.com	Bid Notification
ELB US Inc.	CA	Classification	2020-09-28 12:28:48	j.hart@elbglobal.com	Bid Answer
ELB US Inc.	CA	Classification	2020-09-29 12:52:29	j.hart@elbglobal.com	Bid Answer
ELB US Inc.	CA	Classification	2020-10-01 08:26:09	j.hart@elbglobal.com	Bid Answer
ELB US Inc.	CA	Classification	2020-10-02 12:51:27	j.hart@elbglobal.com	Bid Answer
ELB US Inc.	CA	Classification	2020-10-02 12:52:29	j.hart@elbglobal.com	Bid Answer
ELB US Inc.	CA	Classification	2020-10-14 13:25:23	j.hart@elbglobal.com	Bid Answer
Electric Ants	FL	Classification	2020-09-28 08:32:08	education@electric-ants.com	Bid Notification
ELECTROBOARD Solutions	CA	Classification	2020-09-28 08:32:08	d.duterte@electroboard.com	Bid Notification
Electronix Plus LLC	WA	Classification	2020-09-28 08:32:08	bk@electronics-depot.com	Bid Notification
Elgin Micro	CA	Classification	2020-09-28 08:32:08	dan@elginmicro.com	Bid Notification
Emgence Technologies	CA	Classification	2020-09-28 08:32:08	sjohnson@emgence.com	Bid Notification
En Pointe Technologies Sales Inc.	CA	Classification	2020-09-28 08:32:08	hawaii@enpointe.com	Bid Notification
En Pointe Technologies Sales LLC	CA	Classification	2020-09-28 08:32:08	bidteam@enpointe.com	Bid Notification
En Pointe Technologies Sales LLC.	CA	Classification	2020-09-28 08:32:08	aijaz@enpointe.com	Bid Notification
En-Net Services, LLC	MD	Classification	2020-09-28 08:32:08	dbrown@en-netservices.com	Bid Notification
Encore Data Products, Inc.	CO	Classification	2020-09-28 08:32:08	bids@encoredataproducts.com	Bid Notification
Energyneering Solutions Inc.	OR	Classification	2020-09-28 08:32:08	scummings@energyneeringsolutions.com	Bid Notification
Engineering And Recording Inc	AZ	Classification	2020-09-28 08:32:08	info@ear.net	Bid Notification
Engineering And Recording Inc	AZ	Classification	2020-10-01 08:26:09	info@ear.net	Bid Answer
Engineering And Recording Inc	AZ	Classification	2020-10-02 12:51:27	info@ear.net	Bid Answer
Engineering And Recording Inc	AZ	Classification	2020-10-02 12:52:29	info@ear.net	Bid Answer
Engineering And Recording Inc	AZ	Classification	2020-10-14 13:25:23	info@ear.net	Bid Answer
Enterprise Pals, Inc.	KS	Classification	2020-09-28 08:32:08	contracting@enterprise pals.com	Bid Notification
Eos Systems	MA	Classification	2020-09-28 08:32:08	stacya@eos-systems.com	Bid Notification
epm solutions, llc	CA	Classification	2020-09-28 08:32:08	gwinterhalter@epmsolutions.com	Bid Notification
EPS Enterprise	TX	Classification	2020-09-28 08:32:08	mchainani@epsenterprise.com	Bid Notification
eReplacements	TX	Classification	2020-09-28 08:32:08	tpeck@ereplacements.com	Bid Notification
Eta Phi Systems	FL	Classification	2020-09-28 08:32:08	sales@etatransit.com	Bid Notification
eTech Parts	KS	Classification	2020-09-28 08:32:08	jen@etechparts.com	Bid Notification
Ewiz Express	CA	Classification	2020-09-28 08:32:08	gov.ed@superbiiz.com	Bid Notification
Executive Broadband Communications	DE	Classification	2020-09-28 08:32:08	cviar@executive-broadband.com	Bid Notification
ExhibitOne	AZ	Classification	2020-09-28 08:32:08	ssmith@exhibitone.com	Bid Notification
ExhibitOne Corporation	AZ	Classification	2020-09-28 08:32:08	tsanders@exhibitone.com	Bid Notification
ExhibitOne Corporation	AZ	Classification	2020-09-28 08:32:08	RMunoz@exhibitone.com	Bid Notification
EXIT 123C, LLC	CA	Classification	2020-09-28 08:32:08	gavin.rosenberg@exit123c.com	Bid Notification
ExteriorBox	TX	Classification	2020-09-28 08:32:08	info@exteriorbox.com	Bid Notification
ExtraTeam	CA	Classification	2020-09-28 08:32:08	rob@extrateam.com	Bid Notification
F & H Office systems	CA	Classification	2020-09-28 08:32:08	yosi@fhos.net	Bid Notification
F&E Trading	NJ	Classification	2020-09-28 08:32:08	samuels@fetradng.com	Bid Notification
Facility Solutions Group	KS	Classification	2020-09-28 08:32:08	stevef@fsgi.com	Bid Notification
Factory Express inc	NM	Classification	2020-09-28 08:32:08	mollyb@factory-express.com	Bid Notification

Faith Technologies, Inc.	WI	Classification	2020-09-28 08:32:08	jeremiah.boughton@faithtechnologies.com	Bid Notification
Fallen Leaf Films	CA	Classification	2020-09-28 08:32:08	michael@fallenleaffilms.com	Bid Notification
FBA HOLDING INC.	FL	Classification	2020-09-28 08:32:08	mikek@martek-1.com	Bid Notification
ferbak inc	CA	Classification	2020-09-28 08:32:08	SARAR@VISIONSOFVIDEO.COM	Bid Notification
FireFly Computers	MN	Classification	2020-09-28 08:32:08	contracts@fireflycomputers.com	Bid Notification
FireFly Computers	MN	Classification	2020-09-28 12:28:48	contracts@fireflycomputers.com	Bid Answer
FireFly Computers	MN	Classification	2020-09-29 12:52:29	contracts@fireflycomputers.com	Bid Answer
FireFly Computers	MN	Classification	2020-10-01 08:26:09	contracts@fireflycomputers.com	Bid Answer
FireFly Computers	MN	Classification	2020-10-02 12:51:27	contracts@fireflycomputers.com	Bid Answer
FireFly Computers	MN	Classification	2020-10-02 12:52:29	contracts@fireflycomputers.com	Bid Answer
FireFly Computers	MN	Classification	2020-10-14 13:25:23	contracts@fireflycomputers.com	Bid Answer
Focus Camera LLC	NY	Classification	2020-09-28 08:32:08	bids@focuscamera.com	Bid Notification
Focused Technology	FL	Classification	2020-09-28 08:32:08	dswain@focusedtechnology.com	Bid Notification
Ford Audio Video Systems, LLC	TX	Classification	2020-09-28 08:32:08	tobit@fordav.com	Bid Notification
Ford Audio-Video Systems	TX	Classification	2020-09-28 08:32:08	tobit@fordav.com	Bid Notification
Ford Audio-Video Systems, LLC	OK	Classification	2020-09-28 08:32:08	knole@fordav.com	Bid Notification
Frontier Technology	AZ	Classification	2020-09-28 08:32:08	rob.bunda@microage.com	Bid Notification
G&G Technologies, Inc	NJ	Classification	2020-09-28 08:32:08	marvin@ggvideo.com	Bid Notification
G&G Technologies, Inc	NJ	Classification	2020-09-29 12:52:29	marvin@ggvideo.com	Bid Answer
G&G Technologies, Inc	NJ	Classification	2020-10-01 08:26:09	marvin@ggvideo.com	Bid Answer
G&G Technologies, Inc	NJ	Classification	2020-10-02 12:51:27	marvin@ggvideo.com	Bid Answer
G&G Technologies, Inc	NJ	Classification	2020-10-02 12:52:29	marvin@ggvideo.com	Bid Answer
G&G Technologies, Inc	NJ	Classification	2020-10-14 13:25:23	marvin@ggvideo.com	Bid Answer
Galaxy Next Generation	GA	Classification	2020-09-28 08:32:08	mark@g2systemsinc.com	Bid Notification
GBH Communications	CA	Classification	2020-09-28 08:32:08	hsnyder@gbh.com	Bid Notification
Gem State Technologies	ID	Classification	2020-09-28 08:32:08	kevin@gemstatetech.com	Bid Notification
Generations Technologies Inc.	NJ	Classification	2020-09-28 08:32:08	sales@generationselectrical.com	Bid Notification
Genetec	QC	Classification	2020-09-28 08:32:08	pbelmonte@genetec.com	Bid Notification
GHA Technolgies, Inc	AZ	Classification	2020-09-28 08:32:08	derrick.luther@gha-technologies.com	Bid Notification
GHA Technologies	AZ	Classification	2020-09-28 08:32:08	jeffrey.cohen@gha-associates.com	Bid Notification
GHA Technologies, Inc.	AZ	Classification	2020-09-28 08:32:08	dmohr@gha-associates.com	Bid Notification
GHA Technologies, Inc.	PA	Classification	2020-09-28 08:32:08	linda.schalles@gha-associates.com	Bid Notification
GHA Technologies, Inc.	PA	Classification	2020-09-29 12:52:29	linda.schalles@gha-associates.com	Bid Answer
GHA Technologies, Inc.	PA	Classification	2020-10-01 08:26:09	linda.schalles@gha-associates.com	Bid Answer
GHA Technologies, Inc.	PA	Classification	2020-10-02 12:51:27	linda.schalles@gha-associates.com	Bid Answer
GHA Technologies, Inc.	PA	Classification	2020-10-02 12:52:29	linda.schalles@gha-associates.com	Bid Answer
GHA Technologies, Inc.	PA	Classification	2020-10-14 13:25:23	linda.schalles@gha-associates.com	Bid Answer
GHA Technologies, Inc.	TX	Classification	2020-09-28 08:32:08	kirk.gunkel@gha-associates.com	Bid Notification
Global Computer Supplies, Inc.	NJ	Classification	2020-09-28 08:32:08	tvanduyne@globalcomputer.com	Bid Notification
Global Computers and Networks	TX	Classification	2020-09-28 08:32:08	dpereira@go2gcn.com	Bid Notification
GLOBAL DATA PRODUCTS	CA	Classification	2020-09-28 08:32:08	kenn@globaldataproducs.com	Bid Notification
GLOBAL DISCOUNT CONNECTION	IL	Classification	2020-09-28 08:32:08	jade@globaldiscountconnection.com	Bid Notification
Global Equipment Company, Inc.	GA	Classification	2020-09-28 08:32:08	bgarrett@globalindustrial.com	Bid Notification
Global Tradequest	NY	Classification	2020-09-28 08:32:08	tturcott@globaltradequest.com	Bid Notification
Global Visse INC	FL	Classification	2020-09-28 08:32:08	sonjaymehta@globalvisseinc.com	Bid Notification
Global Visse Inc.	FL	Classification	2020-09-28 08:32:08	bids@globalvisseinc.com	Bid Notification
GlobeCom Technologies, Inc.	OH	Classification	2020-09-28 08:32:08	gary@globecomtechnologies.com	Bid Notification
GOV GROUP	CA	Classification	2020-09-28 08:32:08	andy@govgroup.com	Bid Notification
GovConnection, Inc.	NH	Classification	2020-09-28 08:32:08	tcataldi@govconnection.com	Bid Notification
GovConnection, Inc.	NH	Classification	2020-09-28 08:32:08	AHinojosa@govconnection.com	Bid Notification
GovGroup	CA	Classification	2020-09-28 08:32:08	amanda@govgroup.com	Bid Notification
GPTechSolutions	ID	Classification	2020-09-28 08:32:08	mike@gptechsolutions.com	Bid Notification
Graham Magnetics LP	TX	Classification	2020-09-28 08:32:08	pallen@grahammagnetics.com	Bid Notification
Granville Associates, Inc.	PA	Classification	2020-09-28 08:32:08	jjiggs@visionbp.com	Bid Notification
Graybar	MN	Classification	2020-09-28 08:32:08	Peter.Hynes@Graybar.com	Bid Notification
Graybar Electric Co.	MN	Classification	2020-09-28 08:32:08	david.stien@graybar.com	Bid Notification
Great Lakes Multi Media Supply	MI	Classification	2020-09-28 08:32:08	todd@glmms.net	Bid Notification
Gripcase LLC	IL	Classification	2020-09-28 08:32:08	brian@gripcase.com	Bid Notification
Grouse Industries	NC	Classification	2020-09-28 08:32:08	kelseyhicks@1firefold.com	Bid Notification
Guitar Center Stores, Inc.	TX	Classification	2020-09-28 08:32:08	jmcdaniel@gcpro.com	Bid Notification
Guitar Center Stores, Inc.	TX	Classification	2020-10-14 13:25:23	jmcdaniel@gcpro.com	Bid Answer
Gumdrop Cases	CA	Classification	2020-09-28 08:32:08	Alex@gumdropcases.com	Bid Notification
GVision USA, Inc.	CA	Classification	2020-09-28 08:32:08	deniz.erdinc@gvision-usa.com	Bid Notification
GVision USA, Inc.	CA	Classification	2020-09-28 12:28:48	deniz.erdinc@gvision-usa.com	Bid Answer

GVision USA, Inc.	CA	Classification	2020-09-29 12:52:29	deniz.erdinc@gvision-usa.com	Bid Answer
GVision USA, Inc.	CA	Classification	2020-10-01 08:26:09	deniz.erdinc@gvision-usa.com	Bid Answer
GVision USA, Inc.	CA	Classification	2020-10-02 12:51:27	deniz.erdinc@gvision-usa.com	Bid Answer
GVision USA, Inc.	CA	Classification	2020-10-02 12:52:29	deniz.erdinc@gvision-usa.com	Bid Answer
GVision USA, Inc.	CA	Classification	2020-10-14 13:25:23	deniz.erdinc@gvision-usa.com	Bid Answer
H-Wire Technology Solutions	UT	Classification	2020-09-28 08:32:08	cameron@h-wire.com	Bid Notification
H.CO. COMPUTER PRODUCTS	CA	Classification	2020-09-28 08:32:08	BILL@THINKCP.COM	Bid Notification
Harman Professional INC	CT	Classification	2020-09-28 08:32:08	mark.henkin@harman.com	Bid Notification
Harris Corporation	OH	Classification	2020-09-28 08:32:08	rlohmuel@harris.com	Bid Notification
Harrison Equipment Co Inc	WA	Classification	2020-09-28 08:32:08	maryjane@harrisonequipment.com	Bid Notification
Harvey Creations, LLC	AZ	Classification	2020-09-28 08:32:08	drmont@asu.edu	Bid Notification
HauteSpot Networks	CA	Classification	2020-09-28 08:32:08	Mike.Baron@hautespot.net	Bid Notification
Haven Falls Motion Picture Productions, Inc.	CA	Classification	2020-09-28 08:32:08	mark.holman@havenfalls.com	Bid Notification
HD SUPPLY FACILITIES MAINTENANCE, LTD.	CA	Classification	2020-09-28 08:32:08	HDS-FMBIDS@HDSUPPLY.COM	Bid Notification
HiEd Inc	TX	Classification	2020-09-28 08:32:08	benniem@hied.com	Bid Notification
High Point Networks	ND	Classification	2020-09-28 08:32:08	chris@highpointnetworks.com	Bid Notification
Highsmith, a Division of GHC Specialty Brands, LLC	WI	Classification	2020-09-28 08:32:08	bids@highsmith.com	Bid Notification
Hill Country Computer	TX	Classification	2020-09-28 08:32:08	webmaster@hillcountrycomputer.com	Bid Notification
Hoffman Technologies	CA	Classification	2020-09-28 08:32:08	Samantha.Orange@itemgrabber.com	Bid Notification
Holzberg Communications, Inc.	NJ	Classification	2020-09-28 08:32:08	holzberg@juno.com	Bid Notification
Hot Rod Cameras	CA	Classification	2020-09-28 08:32:08	lisa@hotrodcameras.com	Bid Notification
Howard Industries, Inc.	MS	Classification	2020-09-28 08:32:08	bids@howardcomputers.com	Bid Notification
Howard Industries, Inc.	MS	Classification	2020-09-28 12:28:48	bids@howardcomputers.com	Bid Answer
Howard Industries, Inc.	MS	Classification	2020-09-29 12:52:29	bids@howardcomputers.com	Bid Answer
Howard Industries, Inc.	MS	Classification	2020-10-01 08:26:09	bids@howardcomputers.com	Bid Answer
Howard Industries, Inc.	MS	Classification	2020-10-02 12:51:27	bids@howardcomputers.com	Bid Answer
Howard Industries, Inc.	MS	Classification	2020-10-02 12:52:29	bids@howardcomputers.com	Bid Answer
Howard Industries, Inc.	MS	Classification	2020-10-14 13:25:23	bids@howardcomputers.com	Bid Answer
HPI International	NY	Classification	2020-09-28 08:32:08	ab@hpi.com	Bid Notification
Huntleigh Technology Group	TX	Classification	2020-09-28 08:32:08	ross.dahman@huntleigh.com	Bid Notification
Hypertec USA, Inc.	AZ	Classification	2020-09-28 08:32:08	mbradley@hypertecdirect.com	Bid Notification
Hypertec USA, Inc.	AZ	Classification	2020-09-28 08:32:08	bidsus@hypertec.com	Bid Notification
i3 International	ON	Classification	2020-09-28 08:32:08	phendricks@i3international.com	Bid Notification
iBEAM Systems, Inc.	ID	Classification	2020-09-28 08:32:08	debbie@ibeamsystems.com	Bid Notification
ID Shop, A Laminex Company	SC	Classification	2020-09-28 08:32:08	bids@laminex.com	Bid Notification
Imagine GPS, Inc.	NV	Classification	2020-09-28 08:32:08	brandon@gpscity.com	Bid Notification
Imaging Products International	CA	Classification	2020-09-28 08:32:08	robymn@imagingproducts.com	Bid Notification
Immedia LLC	AZ	Classification	2020-09-28 08:32:08	sales@immedia-tech.com	Bid Notification
Impatient Cow Productions	UT	Classification	2020-09-28 08:32:08	james@icow.tv	Bid Notification
Inex Technologies	NJ	Classification	2020-09-28 08:32:08	anna@inexzamor.com	Bid Notification
INEX Technologies, LLC	TN	Classification	2020-09-28 08:32:08	kimk@inexzamor.com	Bid Notification
Information Management Services LLC	OR	Classification	2020-09-28 08:32:08	aaron.haddock@mybinding.com	Bid Notification
Ingram User Interface LLC	TX	Classification	2020-09-28 08:32:08	scott@ingramui.com	Bid Notification
Inova Multimedia LLC	NJ	Classification	2020-09-28 08:32:08	armin.stalder@inova-multimedia-llc.com	Bid Notification
INTEC VIDEO SYSTEMS, INC.	CA	Classification	2020-09-28 08:32:08	dino@intecvideo.com	Bid Notification
Integration Partners	MA	Classification	2020-09-28 08:32:08	gcaros@IntegrationPartners.com	Bid Notification
Intelligent Technology Solutions	TX	Classification	2020-09-28 08:32:08	rahmadi@its-itsm.com	Bid Notification
Inter Technologies Corporation	IN	Classification	2020-09-28 08:32:08	kkumarage@intertech.tv	Bid Notification
Inter-Pacific, Inc.	CA	Classification	2020-09-28 08:32:08	rkuk@inter-pacific.com	Bid Notification
Interlight	IN	Classification	2020-09-28 08:32:08	bill.g@interlight.biz	Bid Notification
International Systems of America, LLC	KY	Classification	2020-09-28 08:32:08	trosenblatt@isa-net.com	Bid Notification
International Television Corporation	CA	Classification	2020-09-28 08:32:08	mlee@itcelectronics.com	Bid Notification
Interworld Highway LLC	NJ	Classification	2020-09-28 08:32:08	sales@touchboards.com	Bid Notification
IRIS Connect	WA	Classification	2020-09-28 08:32:08	rzedmo@comcast.net	Bid Notification
IT Outlet	SD	Classification	2020-09-28 08:32:08	awold@itoutlet.com	Bid Notification
Itech Devices Inc.	CA	Classification	2020-09-28 08:32:08	ash@itechdevices.com	Bid Notification
ITSavvy, LLC	IL	Classification	2020-09-28 08:32:08	bfront@itsavvy.com	Bid Notification



iTurity	TX	Classification	2020-09-28 08:32:08	Karl@iTurity.com	Bid Notification
IVCI, LLC.	NY	Classification	2020-09-28 08:32:08	dlemperle@ivci.com	Bid Notification
iWebVisit.com	NV	Classification	2020-09-28 08:32:08	rfp@iwebvisit.com	Bid Notification
J H LARSON ELECTRICAL COMPANY	MN	Classification	2020-09-28 08:32:08	janemo@jhlarson.com	Bid Notification
JANUS Displays	FL	Classification	2020-09-28 08:32:08	tmannino@janusdisplays.com	Bid Notification
JAVS	KY	Classification	2020-09-28 08:32:08	gabes@javs.com	Bid Notification
Jayhawk Plastics, Inc.	KS	Classification	2020-09-28 08:32:08	nickp@jayhawk.com	Bid Notification
JC Technologies	IL	Classification	2020-09-28 08:32:08	dbollig@acecomputers.com	Bid Notification
JC Technology, Inc	IL	Classification	2020-09-28 08:32:08	jturk@acecomputers.com	Bid Notification
JC Technology, Inc.	IL	Classification	2020-09-28 08:32:08	mgasparino@acecomputers.com	Bid Notification
JM Fiber Optics, Inc.	CA	Classification	2020-09-28 08:32:08	bbochman@jmfiberoptics.com	Bid Notification
John Tortelli	NM	Classification	2020-09-28 08:32:08	jntortelli@yahoo.com	Bid Notification
JohnCo Corp	IN	Classification	2020-09-28 08:32:08	nadian.miller@johncocorp.com	Bid Notification
JourneyEd.com, Inc	TX	Classification	2020-09-28 08:32:08	bmoore@journeyed.com	Bid Notification
JPC Online Holdings LLC	SD	Classification	2020-09-28 08:32:08	chad@jpc-it.com	Bid Notification
K-Log Inc	IL	Classification	2020-09-28 08:32:08	ebid@k-log.com	Bid Notification
K12 Solutions Inc	TX	Classification	2020-09-28 08:32:08	mjamal@k12-solutions.com	Bid Notification
K12 Solutions Inc.	TX	Classification	2020-09-28 08:32:08	gwoitzik@k12-solutions.com	Bid Notification
kalotech	FL	Classification	2020-09-28 08:32:08	sean@kalotech.com	Bid Notification
Kambrian Corporation	CA	Classification	2020-09-28 08:32:08	sales@kambrian.com	Bid Notification
Kaplan Early Learning Company	NC	Classification	2020-09-28 08:32:08	bids@kaplanco.com	Bid Notification
Kensington	CA	Classification	2020-09-28 08:32:08	dan.jaeger@kensington.com	Bid Notification
Keywest Technology Inc.	KS	Classification	2020-09-28 08:32:08	katiea@keywesttechnology.com	Bid Notification
Kieva	KS	Classification	2020-09-28 08:32:08	stacey.schmitz@kieva.com	Bid Notification
King Star Computer	CA	Classification	2020-09-28 08:32:08	irfan@kingstarusa.com	Bid Notification
Knox Supply Company	TX	Classification	2020-09-28 08:32:08	knox752@gmail.com	Bid Notification
Konica Minolta Business Solutions	VA	Classification	2020-09-28 08:32:08	statebids@kmb.s.konicaminolta.us	Bid Notification
Kustom Signals, Inc.	KS	Classification	2020-09-28 08:32:08	sales@kustomsignals.com	Bid Notification
Kynetic Technologies LLC	FL	Classification	2020-09-28 08:32:08	MattM@kynetictech.com	Bid Notification
L&L Supplies	TX	Self Invited	2020-10-14 13:25:23	swalker8585@gmail.com	Bid Answer
LEA AID	NC	Classification	2020-09-28 08:32:08	sales@leacorp.com	Bid Notification
Lentkopproducts	IL	Classification	2020-09-28 08:32:08	jlent@Lentkopproducts.com	Bid Notification
Leon Smith	AZ	Classification	2020-09-28 08:32:08	leon.smith@desertofficesupplies.com	Bid Notification
Lifeline Audio Video Technologies	WI	Classification	2020-09-28 08:32:08	don@lifelineav.com	Bid Notification
Lighthouse for the Blind, Inc	WA	Classification	2020-09-28 08:32:08	lpeschon@seattlelh.org	Bid Notification
Lightspeed Technologies, Inc.	OR	Classification	2020-09-28 08:32:08	lsbids@lightspeed-tek.com	Bid Notification
Lightspeed Technologies, Inc.	OR	Classification	2020-09-28 12:28:48	lsbids@lightspeed-tek.com	Bid Answer
Lightspeed Technologies, Inc.	OR	Classification	2020-09-29 12:52:29	lsbids@lightspeed-tek.com	Bid Answer
Lightspeed Technologies, Inc.	OR	Classification	2020-10-01 08:26:09	lsbids@lightspeed-tek.com	Bid Answer
Lightspeed Technologies, Inc.	OR	Classification	2020-10-02 12:51:27	lsbids@lightspeed-tek.com	Bid Answer
Lightspeed Technologies, Inc.	OR	Classification	2020-10-02 12:52:29	lsbids@lightspeed-tek.com	Bid Answer
Lightspeed Technologies, Inc.	OR	Classification	2020-10-14 13:25:23	lsbids@lightspeed-tek.com	Bid Answer
Link Computer Corporation	PA	Classification	2020-09-28 08:32:08	pdiandrea@linkcorp.com	Bid Notification
LMG LLC	TN	Classification	2020-09-28 08:32:08	tim.slade@lmg.net	Bid Notification
LMG, Inc.	FL	Classification	2020-09-28 08:32:08	juli.valenti@lmg.net	Bid Notification
Logical Front	TX	Classification	2020-09-28 08:32:08	purchasing@logicalfront.com	Bid Notification
Logicalis, Inc.	CA	Classification	2020-09-28 08:32:08	ken.ohlson@us.logicalis.com	Bid Notification
Low Voltage Integrators LLC	WY	Classification	2020-09-28 08:32:08	adrian@lvillc.net	Bid Notification
Lyme Computer Systems, Inc	NH	Classification	2020-09-28 08:32:08	Steve@Lyme.com	Bid Notification
M&A Technology	TX	Classification	2020-09-28 08:32:08	dcooper@macomp.com	Bid Notification
M.E. GLOBAL SUPPLIES INC	FL	Classification	2020-09-28 08:32:08	MEGLOALSUPPLIES@GMAIL.COM	Bid Notification
Ma Laboratories	CA	Classification	2020-09-28 08:32:08	madeline.cera@malabs.com	Bid Notification
Mac Made Easy Inc.	HI	Classification	2020-09-28 08:32:08	gov@maceasy.com	Bid Notification
Mahogany Communication Inc	DE	Classification	2020-09-28 08:32:08	sslade207@gmail.com	Bid Notification
Malor & Company Inc	NY	Classification	2020-09-28 08:32:08	solutions@malorcompany.com	Bid Notification
Man & Machine	FL	Classification	2020-09-28 08:32:08	elmer@mmipsg.com	Bid Notification
Management Applications, Inc.	TX	Classification	2020-09-28 08:32:08	m Villarreal@managementapps.com	Bid Notification
Marco Technologies, LLC	MN	Classification	2020-09-28 08:32:08	terri.brakke@marconet.com	Bid Notification
Marco Technologies, LLC	MN	Classification	2020-09-28 12:28:48	terri.brakke@marconet.com	Bid Answer
Marco Technologies, LLC	MN	Classification	2020-09-29 12:52:29	terri.brakke@marconet.com	Bid Answer
Marco Technologies, LLC	MN	Classification	2020-10-01 08:26:09	terri.brakke@marconet.com	Bid Answer
Marco Technologies, LLC	MN	Classification	2020-10-02 12:51:27	terri.brakke@marconet.com	Bid Answer
Marco Technologies, LLC	MN	Classification	2020-10-02 12:52:29	terri.brakke@marconet.com	Bid Answer
Marco Technologies, LLC	MN	Classification	2020-10-14 13:25:23	terri.brakke@marconet.com	Bid Answer

Markertek Video Supply	NY	Classification	2020-09-28 08:32:08	mpinelli@markertek.com	Bid Notification
Markey's Rental & Staging	IN	Classification	2020-09-28 08:32:08	mturner@markeys.com	Bid Notification
Master Video Systems	TX	Classification	2020-09-28 08:32:08	erik.beyer@mvsystems.net	Bid Notification
MAX Interactive	CA	Self Invited	2020-10-14 13:25:23	Nolan@maxcases.com	Bid Answer
MaxiAids, Inc.	NY	Classification	2020-09-28 08:32:08	bids@maxiaids.com	Bid Notification
MAXSUR	TX	Classification	2020-09-28 08:32:08	jlahmann@maxsur.com	Bid Notification
MC Power Companies, Ilc	MO	Classification	2020-09-28 08:32:08	jbauer@mcpower.com	Bid Notification
MCD Solutions Inc.	MN	Classification	2020-09-28 08:32:08	jlee@mcdsolutions.biz	Bid Notification
MCM Electronics, Inc.	OH	Classification	2020-09-28 08:32:08	phyoung@mcmelectronics.com	Bid Notification
MCPc, Inc	OH	Classification	2020-09-28 08:32:08	julie.bartone@mcpc.com	Bid Notification
Mechdyne corp	IA	Classification	2020-09-28 08:32:08	ian.hamilton@mechdyne.com	Bid Notification
Media Concepts, Inc	OK	Classification	2020-09-28 08:32:08	gdennis@mediaconcepts.tv	Bid Notification
Mega Hertz Sales Company LLLP	TX	Classification	2020-09-28 08:32:08	steve@go2mhz.com	Bid Notification
MEL PIERCE CAMERA	CA	Classification	2020-09-28 08:32:08	azita@melpiercecamera.com	Bid Notification
Menards	KS	Classification	2020-09-28 08:32:08	olthgeneralmanager@menards.com	Bid Notification
Mendtronix, Inc	CA	Classification	2020-09-28 08:32:08	susan.williams@mendtronix.com	Bid Notification
MERE SECURE INC	CA	Classification	2020-09-28 08:32:08	markus.schmucki@meresecure.com	Bid Notification
Metis Corporation	GA	Classification	2020-09-28 08:32:08	rafael.nascimento@metiscorp.org	Bid Notification
MI Technologies Inc.	CA	Classification	2020-09-28 08:32:08	klaus.schol@mitechnologiesinc.com	Bid Notification
Microsoft	KS	Classification	2020-09-28 08:32:08	bradley.davis@microsoft.com	Bid Notification
Midwest Asset Disposition	MO	Classification	2020-09-28 08:32:08	laptopsquad1@gmail.com	Bid Notification
Midwest Sound and Lighting, Inc.	NE	Classification	2020-09-28 08:32:08	chriss@mwsound.com	Bid Notification
Millenium Products, Inc.	FL	Classification	2020-09-28 08:32:08	info@milleniumproducts.net	Bid Notification
Miller Media	WY	Classification	2020-09-28 08:32:08	jeremymillermedia@gmail.com	Bid Notification
mindSHIFT Technologies	NY	Classification	2020-09-28 08:32:08	cuellar.sebastian@gmail.com	Bid Notification
Minnesota Computer Systems Inc.	MN	Classification	2020-09-28 08:32:08	mikeh@mncopy.com	Bid Notification
Mirapath, Inc.	CA	Classification	2020-09-28 08:32:08	supplierdiversity@mirapath.com	Bid Notification
Missouri Office Systems & Supplies, Inc.	MO	Classification	2020-09-28 08:32:08	greg@8asupplier.com	Bid Notification
Mitel Business Systems Inc.	AZ	Classification	2020-09-28 08:32:08	robert.hunter@mitel.com	Bid Notification
MK MANAGEMENT INC.	CA	Classification	2020-09-28 08:32:08	rfq@cd3k.com	Bid Notification
MMG Technology Group inc	CA	Classification	2020-09-28 08:32:08	dgross@mmgtech.com	Bid Notification
Mobile Integration Workgroup	WA	Classification	2020-09-28 08:32:08	RyanA@mobileintegration-group.com	Bid Notification
Modern Imaging Solutions	CA	Classification	2020-09-28 08:32:08	Kraymerp@modernimagingsolutions.com	Bid Notification
Modern Imaging Solutions	CA	Classification	2020-09-28 08:32:08	richs@modernimagingsolutions.com	Bid Notification
MODERN IMAGING SOLUTIONS	CA	Classification	2020-09-28 08:32:08	applea@modernimagingsolutions.com	Bid Notification
Modern Imaging Solutions Inc	CA	Classification	2020-09-28 08:32:08	joanae@modernimagingsolutions.com	Bid Notification
MPH Industries, Inc.	KY	Classification	2020-09-28 08:32:08	info@mphindustries.com	Bid Notification
MRC Smart Technology Solutions	CA	Classification	2020-09-28 08:32:08	ghuey@mrc360.com	Bid Notification
Musco Sports Lighting, LLC	IA	Classification	2020-09-28 08:32:08	bid.center@musco.com	Bid Notification
Muzak	SC	Classification	2020-09-28 08:32:08	mark_herron@muzak.com	Bid Notification
MVATION WORLDWIDE INC	NY	Classification	2020-09-28 08:32:08	Biddesk@mvation.com	Bid Notification
MVATION WORLDWIDE INC	NY	Classification	2020-09-29 12:52:29	Biddesk@mvation.com	Bid Answer
MVATION WORLDWIDE INC	NY	Classification	2020-10-01 08:26:09	Biddesk@mvation.com	Bid Answer
MVATION WORLDWIDE INC	NY	Classification	2020-10-02 12:51:27	Biddesk@mvation.com	Bid Answer
MVATION WORLDWIDE INC	NY	Classification	2020-10-02 12:52:29	Biddesk@mvation.com	Bid Answer
MVATION WORLDWIDE INC	NY	Classification	2020-10-14 13:25:23	Biddesk@mvation.com	Bid Answer
MyService Solutions, Inc DBA: Tech to School	CA	Classification	2020-09-28 08:32:08	b.hoza@techtoschool.com	Bid Notification
Nasco	WI	Self Invited	2020-09-28 12:28:48	quotes@enasco.com	Bid Answer
Nasco	WI	Self Invited	2020-09-29 12:52:29	quotes@enasco.com	Bid Answer
Nasco	WI	Self Invited	2020-10-01 08:26:09	quotes@enasco.com	Bid Answer
Nasco	WI	Self Invited	2020-10-02 12:51:27	quotes@enasco.com	Bid Answer
Nasco	WI	Self Invited	2020-10-02 12:52:29	quotes@enasco.com	Bid Answer
Nasco	WI	Self Invited	2020-10-14 13:25:23	quotes@enasco.com	Bid Answer
Nasco Education LLC	WI	Classification	2020-09-28 08:32:08	quotes@enasco.com	Bid Notification
Nationwide Network Technologies, Inc.	TX	Classification	2020-09-28 08:32:08	aryan@nationwidenetwork.com	Bid Notification
NAYINTY3, LLC	AR	Classification	2020-09-28 08:32:08	sledsales@nayinty3.com	Bid Notification
NEC Display Solutions of American	IL	Self Invited	2020-09-29 12:52:29	jhauser@necdisplay.com	Bid Answer
NEC Display Solutions of American	IL	Self Invited	2020-10-01 08:26:09	jhauser@necdisplay.com	Bid Answer

NEC Display Solutions of American	IL	Self Invited	2020-10-02 12:51:27	jhauser@necdisplay.com	Bid Answer
NEC Display Solutions of American	IL	Self Invited	2020-10-02 12:52:29	jhauser@necdisplay.com	Bid Answer
NEC Display Solutions of American	IL	Self Invited	2020-10-14 13:25:23	jhauser@necdisplay.com	Bid Answer
Net Properties Inc	OR	Classification	2020-09-28 08:32:08	tyler@goelectronic.com	Bid Notification
Network Power Solutions Inc	HI	Classification	2020-09-28 08:32:08	kip@networkpwrsolutions.com	Bid Notification
New Beginnings Capital Partnership	TX	Classification	2020-09-28 08:32:08	dolson@nbcpsourcing.com	Bid Notification
New Century Technologies Inc	CA	Classification	2020-09-28 08:32:08	tammy@nctsolution.com	Bid Notification
New Computech, Inc	NY	Classification	2020-09-28 08:32:08	elena@newcomputech.com	Bid Notification
New Tech Solutions, Inc.	CA	Classification	2020-09-28 08:32:08	bids@ntsca.com	Bid Notification
NeweggBusiness, Inc	CA	Classification	2020-09-28 08:32:08	maggie.m.chu@neweggbusiness.com	Bid Notification
Newline Interactive	TX	Classification	2020-09-28 08:32:08	agorzela@newline-interactive.com	Bid Notification
Newline Interactive	TX	Classification	2020-09-28 12:28:48	agorzela@newline-interactive.com	Bid Answer
Newline Interactive	TX	Classification	2020-09-29 12:52:29	agorzela@newline-interactive.com	Bid Answer
Newline Interactive	TX	Classification	2020-10-01 08:26:09	agorzela@newline-interactive.com	Bid Answer
Newline Interactive	TX	Classification	2020-10-02 12:51:27	agorzela@newline-interactive.com	Bid Answer
Newline Interactive	TX	Classification	2020-10-02 12:52:29	agorzela@newline-interactive.com	Bid Answer
Newline Interactive	TX	Classification	2020-10-14 13:25:23	agorzela@newline-interactive.com	Bid Answer
Nexsol Corporation	CA	Classification	2020-09-28 08:32:08	tahira.singh@nexsol.com	Bid Notification
Nicholas P. Pipino Inc Associates	MD	Classification	2020-09-28 08:32:08	igalt@pipinoinc.com	Bid Notification
NJM Enterprises LLC	TX	Classification	2020-09-28 08:32:08	allen.mccoy@needpipe.com	Bid Notification
nlesystems inc	CA	Classification	2020-09-28 08:32:08	ohannis@nlesystems.com	Bid Notification
Nobelus	TN	Classification	2020-09-28 08:32:08	clayt.holt@nobelus.com	Bid Notification
Nomar Enterprises, LLC	TX	Classification	2020-09-28 08:32:08	mrsweldon78@aol.com	Bid Notification
Nor-Tech	MN	Classification	2020-09-28 08:32:08	tomm@nor-tech.com	Bid Notification
North America Procurement Council	CO	Self Invited	2020-10-01 08:26:09	sourcemanagement@napc.me	Bid Answer
North America Procurement Council	CO	Self Invited	2020-10-02 12:51:27	sourcemanagement@napc.me	Bid Answer
North America Procurement Council	CO	Self Invited	2020-10-02 12:52:29	sourcemanagement@napc.me	Bid Answer
North America Procurement Council	CO	Self Invited	2020-10-14 13:25:23	sourcemanagement@napc.me	Bid Answer
Northstar AV	NY	Classification	2020-09-28 08:32:08	fd@northstar-av.com	Bid Notification
Northstar AV LLC	NY	Classification	2020-09-28 08:32:08	AH@Northstar-av.com	Bid Notification
Northstar AV LLC	NY	Classification	2020-09-28 12:28:48	AH@Northstar-av.com	Bid Answer
Northstar AV LLC	NY	Classification	2020-09-29 12:52:29	AH@Northstar-av.com	Bid Answer
Northstar AV LLC	NY	Classification	2020-10-01 08:26:09	AH@Northstar-av.com	Bid Answer
Northstar AV LLC	NY	Classification	2020-10-02 12:51:27	AH@Northstar-av.com	Bid Answer
Northstar AV LLC	NY	Classification	2020-10-02 12:52:29	AH@Northstar-av.com	Bid Answer
Northstar AV LLC	NY	Classification	2020-10-14 13:25:23	AH@Northstar-av.com	Bid Answer
Now Micro, Inc.	MN	Classification	2020-10-21 15:32:39	martyl@nowmicro.com	Bid Notification
OBSIDIAN INTEGRATION LLC	OR	Classification	2020-09-28 08:32:08	chris@obsidianintegration.com	Bid Notification
Ocean Enterprises LLC	MN	Classification	2020-09-28 08:32:08	josh@oceantech.com	Bid Notification
Ocean Enterprises LLC	MN	Classification	2020-09-28 12:28:48	josh@oceantech.com	Bid Answer
Ocean Enterprises LLC	MN	Classification	2020-09-29 12:52:29	josh@oceantech.com	Bid Answer
Ocean Enterprises LLC	MN	Classification	2020-10-01 08:26:09	josh@oceantech.com	Bid Answer
Ocean Enterprises LLC	MN	Classification	2020-10-02 12:51:27	josh@oceantech.com	Bid Answer
Ocean Enterprises LLC	MN	Classification	2020-10-02 12:52:29	josh@oceantech.com	Bid Answer
Ocean Enterprises LLC	MN	Classification	2020-10-14 13:25:23	josh@oceantech.com	Bid Answer
Ocean Inc	MI	Classification	2020-09-28 08:32:08	nadeem.hamid@oceaninc.com	Bid Notification
Odyssey Specialty Vehicles	NJ	Classification	2020-09-28 08:32:08	pfahy@odysseysv.com	Bid Notification
OEM Systems & Services, Inc.	CA	Classification	2020-09-28 08:32:08	sverde@oemonline.com	Bid Notification
Office Basics	PA	Classification	2020-09-28 08:32:08	rkendall@officebasics.com	Bid Notification
Office Depot, Inc.	MN	Classification	2020-09-28 08:32:08	christopher.ceynowa@officedepot.com	Bid Notification
OfficeMax	CA	Classification	2020-09-28 08:32:08	nicholaslombardo@officemax.com	Bid Notification
OM Office Supply Inc	PA	Classification	2020-09-28 08:32:08	bids@omos.com	Bid Notification
Omega Broadcast Group	TX	Classification	2020-09-28 08:32:08	tmarx@omegabroadcast.com	Bid Notification
Onestop	TX	Classification	2020-09-28 08:32:08	taniac@callonestop.com	Bid Notification
Onkew Technology, LLC	KS	Classification	2020-09-28 08:32:08	rob@onkew.com	Bid Notification
Onvia	WA	Self Invited	2020-09-29 12:52:29	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2020-10-01 08:26:09	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2020-10-02 12:51:27	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2020-10-02 12:52:29	sourcemanagement2@onvia.com	Bid Answer

Onvia	WA	Self Invited	2020-10-14 13:25:23	sourcemanagement2@onvia.com	Bid Answer
P.Q.L., INC.	CA	Classification	2020-09-28 08:32:08	eabrams@pqlighting.com	Bid Notification
Pacific Office Solutions	WA	Classification	2020-09-28 08:32:08	jvaldez@posolutions.com	Bid Notification
Pacific OneSource	CA	Classification	2020-09-28 08:32:08	matt.jenkins@schooltechsupply.com	Bid Notification
Paperless Knowledge, Inc.	CA	Classification	2020-09-28 08:32:08	sdelacruz@pkinc.biz	Bid Notification
Paragon Micro, inc.	IL	Classification	2020-09-28 08:32:08	rphillips@paragonmicro.com	Bid Notification
Parsons Audio LLC	MA	Classification	2020-09-28 08:32:08	dave@paudio.com	Bid Notification
PartStock Computer	MN	Classification	2020-09-28 08:32:08	eogden@partstock.com	Bid Notification
PartStock Computers LLC	NC	Classification	2020-09-28 08:32:08	lholmes@partstock.com	Bid Notification
Pashupati	CA	Classification	2020-10-02 15:04:28	eta@computersupplies.com	Bid Notification
Patriot Technologies	MD	Classification	2020-09-28 08:32:08	rdroppa@patriot-tech.com	Bid Notification
PCC-IT International, division of Power Capital Management	CA	Classification	2020-09-28 08:32:08	clientservices@itpccit.com	Bid Notification
PCC-IT International, Division of Power Capital Management	CA	Classification	2020-09-28 08:32:08	clientservices@pccitint.com	Bid Notification
PCM Inc	CA	Classification	2020-09-28 08:32:08	steven.lubom@TigerDirect.com	Bid Notification
PCM Sales	CA	Classification	2020-09-28 08:32:08	eno.essien@pcm.com	Bid Notification
PCMG, Inc.	VA	Classification	2020-09-28 08:32:08	sledbids@pcmg.com	Bid Notification
PCS Mobile	CO	Self Invited	2020-09-28 12:28:48	brianf@pcsmobile.com	Bid Answer
PCS Mobile	CO	Self Invited	2020-09-29 12:52:29	brianf@pcsmobile.com	Bid Answer
PCS Mobile	CO	Self Invited	2020-10-01 08:26:09	brianf@pcsmobile.com	Bid Answer
PCS Mobile	CO	Self Invited	2020-10-02 12:51:27	brianf@pcsmobile.com	Bid Answer
PCS Mobile	CO	Self Invited	2020-10-02 12:52:29	brianf@pcsmobile.com	Bid Answer
PCS Mobile	CO	Self Invited	2020-10-14 13:25:23	brianf@pcsmobile.com	Bid Answer
Peacock Enterprises Inc	CA	Classification	2020-09-28 08:32:08	krupesh@peacockusa.com	Bid Notification
Penn Morris	NJ	Classification	2020-09-28 08:32:08	mail@bestat.us	Bid Notification
PEPPM	PA	Classification	2020-09-28 08:32:08	mcarollo@peppm.org	Bid Notification
Perlmutter Purchasing Power	CA	Classification	2020-09-28 08:32:08	mark@perlmutterpurchasing.com	Bid Notification
Phase 4 Productions, Inc.	AZ	Classification	2020-09-28 08:32:08	marissa@phase4pro.com	Bid Notification
Philippe Management LLC	FL	Classification	2020-09-28 08:32:08	jophilipp@gmail.com	Bid Notification
Pixel Connection	OH	Classification	2020-09-28 08:32:08	EDU@ThePixelConnection.com	Bid Notification
PJ Hilton and Associates	CA	Classification	2020-09-28 08:32:08	andrew@pjhilton.com	Bid Notification
Planar Systems Inc	OR	Self Invited	2020-10-01 08:26:09	Mark.Johnson@Planar.com	Bid Answer
Planar Systems Inc	OR	Self Invited	2020-10-02 12:51:27	Mark.Johnson@Planar.com	Bid Answer
Planar Systems Inc	OR	Self Invited	2020-10-02 12:52:29	Mark.Johnson@Planar.com	Bid Answer
Planar Systems Inc	OR	Self Invited	2020-10-14 13:25:23	Mark.Johnson@Planar.com	Bid Answer
Planar Systems, Inc.	OR	Classification	2020-09-28 08:32:08	government@planar.com	Bid Notification
Planar Systems, Inc.	OR	Classification	2020-09-29 12:52:29	government@planar.com	Bid Answer
Planar Systems, Inc.	OR	Classification	2020-10-01 08:26:09	government@planar.com	Bid Answer
Planar Systems, Inc.	OR	Classification	2020-10-02 12:51:27	government@planar.com	Bid Answer
Planar Systems, Inc.	OR	Classification	2020-10-02 12:52:29	government@planar.com	Bid Answer
Planar Systems, Inc.	OR	Classification	2020-10-14 13:25:23	government@planar.com	Bid Answer
Play It Safe Technologies, LLC	MD	Classification	2020-09-28 08:32:08	therrion.white@playitsafetechnologies.com	Bid Notification
Play Now Enterprises LLC,	TX	Classification	2020-09-28 08:32:08	sdedwards@playnowenterprise.com	Bid Notification
PLD Lamps	CA	Classification	2020-09-28 08:32:08	laurie@pldlamps.com	Bid Notification
PolyVision	GA	Classification	2020-09-28 08:32:08	sales@polyvision.com	Bid Notification
Portable Computer Systems, Inc.	CO	Classification	2020-09-28 08:32:08	brianf@pcsmobile.com	Bid Notification
Power & Telephone Supply Company	VT	Classification	2020-09-28 08:32:08	cablesales@ptsupply.com	Bid Notification
PowerPhoto Corp	NJ	Classification	2020-09-28 08:32:08	yoni@powerphotocorp.com	Bid Notification
Praeses, LLC	LA	Classification	2020-09-28 08:32:08	lauren.mann@praeses.com	Bid Notification
Precise Digital	AZ	Classification	2020-09-28 08:32:08	jlittle@precisedigital.com	Bid Notification
Precision Data Products Inc	MI	Classification	2020-09-28 08:32:08	jim.eidenberger@precision.com	Bid Notification
Premier Companies LLC	PA	Classification	2020-09-28 08:32:08	jmader@premiercompaniesllc.com	Bid Notification
Premier Food Safety	CA	Classification	2020-09-28 08:32:08	korey@premierfoodsafety.com	Bid Notification
Premier LogiTech	TX	Classification	2020-09-28 08:32:08	rmcelrath@premierlogitech.com	Bid Notification
Premier Products	OK	Classification	2020-09-28 08:32:08	chris.southerncrosschemicals@cox.net	Bid Notification
Premiere Building Materials Inc.	OH	Classification	2020-09-28 08:32:08	kmathews@lumensquad.com	Bid Notification
Premiere Building Materials Inc.	OH	Classification	2020-10-14 13:25:23	kmathews@lumensquad.com	Bid Answer
Premium Data Products	CA	Classification	2020-09-28 08:32:08	carol.premiumdata@gmail.com	Bid Notification
Prestigious Sports Outfitters	TX	Classification	2020-09-28 08:32:08	trogers@prestigioussportsoutfitters.com	Bid Notification
Pricon Inc.	CA	Classification	2020-09-28 08:32:08	albert@pricon.com	Bid Notification

Primus Electronics Corporation	IL	Classification	2020-09-28 08:32:08	dixon@primuselectronics.com	Bid Notification
Pristore Services, Inc	KY	Classification	2020-09-28 08:32:08	patelb@pristoreservices.com	Bid Notification
PRO 3 Communications LLC	SC	Classification	2020-09-28 08:32:08	andrew@smithgear.com	Bid Notification
Pro Sound Video Lighting	FL	Classification	2020-09-28 08:32:08	jgentry@prosvl.com	Bid Notification
PRO SOUND, INC	FL	Classification	2020-09-28 08:32:08	Jevans@prosound.net	Bid Notification
PRO SOUND, INC	FL	Classification	2020-09-29 12:52:29	Jevans@prosound.net	Bid Answer
PRO SOUND, INC	FL	Classification	2020-10-01 08:26:09	Jevans@prosound.net	Bid Answer
PRO SOUND, INC	FL	Classification	2020-10-02 12:51:27	Jevans@prosound.net	Bid Answer
PRO SOUND, INC	FL	Classification	2020-10-02 12:52:29	Jevans@prosound.net	Bid Answer
PRO SOUND, INC	FL	Classification	2020-10-14 13:25:23	Jevans@prosound.net	Bid Answer
Pro Sound, Inc. - dba, Pro Sound & Video	FL	Classification	2020-09-28 08:32:08	rhill@prosound.net	Bid Notification
Procellis Technology Inc.	MN	Classification	2020-09-28 08:32:08	Jeff.Weber@Procellis.com	Bid Notification
Productive Office & School Environments	CO	Classification	2020-09-28 08:32:08	sandy@proofficeenvironments.com	Bid Notification
Projector Lamp Services	FL	Classification	2020-09-28 08:32:08	ka@relampit.com	Bid Notification
Projector Lamp Services	NY	Classification	2020-09-28 08:32:08	clambert@relampit.com	Bid Notification
Projector Lamp Source	FL	Classification	2020-09-28 08:32:08	robinh@projectorlampsource.com	Bid Notification
Projector Lamps, LLC	DE	Classification	2020-09-28 08:32:08	betsyh@projectorlamps.com	Bid Notification
Promethean	GA	Self Invited	2020-10-01 08:26:09	jane.parkhouse@prometheanworld.com	Bid Answer
Promethean	GA	Self Invited	2020-10-02 12:51:27	jane.parkhouse@prometheanworld.com	Bid Answer
Promethean	GA	Self Invited	2020-10-02 12:52:29	jane.parkhouse@prometheanworld.com	Bid Answer
Promethean	GA	Self Invited	2020-10-14 13:25:23	jane.parkhouse@prometheanworld.com	Bid Answer
Promethean, Inc.	GA	Self Invited	2020-10-01 08:26:09	us.bids@prometheanworld.com	Bid Answer
Promethean, Inc.	GA	Self Invited	2020-10-02 12:51:27	us.bids@prometheanworld.com	Bid Answer
Promethean, Inc.	GA	Self Invited	2020-10-02 12:52:29	us.bids@prometheanworld.com	Bid Answer
Promethean, Inc.	GA	Self Invited	2020-10-14 13:25:23	us.bids@prometheanworld.com	Bid Answer
Promevo, LLC	KY	Classification	2020-09-28 08:32:08	billing@promevo.com	Bid Notification
Prosecur Security USA	VA	Classification	2020-09-28 08:32:08	nicole.fikes@prosecur.com	Bid Notification
Protech Computer Systems	CO	Classification	2020-09-28 08:32:08	gfaircloth@protsys.com	Bid Notification
Provantage LLC	OH	Classification	2020-09-28 08:32:08	JNewman@provantage.com	Bid Notification
PRUDINC	FL	Classification	2020-09-28 08:32:08	trevoryacoob@gmail.com	Bid Notification
PSX	LA	Classification	2020-09-28 08:32:08	troys@psx-inc.com	Bid Notification
PURELAND SUPPLY	PA	Classification	2020-09-28 08:32:08	LHerman@purelandsupply.com	Bid Notification
PURELAND SUPPLY	PA	Classification	2020-09-28 08:32:08	sales@purelandsupply.com	Bid Notification
PURELAND SUPPLY	PA	Classification	2020-09-28 12:28:48	LHerman@purelandsupply.com	Bid Answer
PURELAND SUPPLY	PA	Classification	2020-09-29 12:52:29	LHerman@purelandsupply.com	Bid Answer
PURELAND SUPPLY	PA	Classification	2020-10-01 08:26:09	LHerman@purelandsupply.com	Bid Answer
PURELAND SUPPLY	PA	Classification	2020-10-02 12:51:27	LHerman@purelandsupply.com	Bid Answer
PURELAND SUPPLY	PA	Classification	2020-10-02 12:52:29	LHerman@purelandsupply.com	Bid Answer
PURELAND SUPPLY	PA	Classification	2020-10-14 13:25:23	LHerman@purelandsupply.com	Bid Answer
Pyramid Paper Company	FL	Classification	2020-09-28 08:32:08	biddept@pyramidsp.com	Bid Notification
Qcorp Printing Solutions	CA	Classification	2020-09-28 08:32:08	kim@qcorpco.com	Bid Notification
Quality One Wireless	FL	Classification	2020-09-28 08:32:08	bbernhart@q1w.net	Bid Notification
Quest Media and Supplies, Inc.	CA	Classification	2020-09-28 08:32:08	amy_comi@questsys.com	Bid Notification
Questivity Inc.	CA	Classification	2020-09-28 08:32:08	ahmed@questivity.com	Bid Notification
quinn electronics	CA	Classification	2020-09-28 08:32:08	thomasquinn@sbcglobal.net	Bid Notification
R- Associates, Inc.	TX	Classification	2020-09-28 08:32:08	bill@r-associates.com	Bid Notification
R-Computer	CA	Classification	2020-09-28 08:32:08	edr@r-computer.com	Bid Notification
Radiant Technology Solutions	FL	Classification	2020-09-28 08:32:08	sales@radiant-tech.net	Bid Notification
Radio Engineering Industries, Inc.	NE	Classification	2020-09-28 08:32:08	rfp@radioeng.com	Bid Notification
Rain Networks	WA	Classification	2020-09-28 08:32:08	nathan@rainnetworks.com	Bid Notification
Rapid Technologies	OR	Classification	2020-09-28 08:32:08	stacyvm@rapid-tech.com	Bid Notification
RBC Global Asset Management	MA	Classification	2020-09-28 08:32:08	Andrew.donohue@rbc.com	Bid Notification
RCN Communications LLC	TN	Classification	2020-09-28 08:32:08	azsha@rcntechnologies.com	Bid Notification
Refurble	IL	Classification	2020-09-28 08:32:08	mike@refurble.com	Bid Notification
RetirementHomeTV Corporation	IN	Classification	2020-09-28 08:32:08	kurt@retirementhometv.com	Bid Notification
Reveal USA	NC	Classification	2020-09-28 08:32:08	jay.newbern@revealmedia.com	Bid Notification
RICHARD RAAB	FL	Classification	2020-09-28 08:32:08	richardraab@9to5computer.com	Bid Notification
Rika Group Corporation	OH	Classification	2020-09-28 08:32:08	bids@pcsurveillance.net	Bid Notification
Riverside Technologies, Inc.	NE	Classification	2020-09-28 08:32:08	tmccabe@riversidetechnologies.com	Bid Notification

RJH Supply	DC	Classification	2020-09-28 08:32:08	bob@rjhsupply.com	Bid Notification
RKO MEDIA LLC	PA	Classification	2020-09-28 08:32:08	scott@rkomedia.net	Bid Notification
RLS Interests Inc	TX	Classification	2020-09-28 08:32:08	george@directron.us	Bid Notification
Roberts Distributors LP	IN	Classification	2020-09-28 08:32:08	jscott@robertscamera.com	Bid Notification
RoseDrew, Inc	FL	Classification	2020-09-28 08:32:08	showcases1@aol.com	Bid Notification
Royal Media Inc.	MD	Classification	2020-09-28 08:32:08	koi@royalimaging solutions.com	Bid Notification
				jojo@royalimaging solutions.com,eddie@royalimaging solutions.com,kristofferson@royalimaging solutions.com,Evado@royalimaging solutions.com,andrei.r@royalimaging solutions.com,john.rick@royalimaging solutions.com,renz@royalimaging solutions.com,arish@royalimaging solutions.com	
Royal Media Network	MD	Classification	2020-09-28 08:32:08	michaeljerome@royalimaging solutions.com	Bid Notification
Royal Media Network	MD	Classification	2020-09-28 08:32:08	Mica@royalimaging solutions.com	Bid Notification
Royal Media Network INC	MD	Classification	2020-09-28 08:32:08	jude@royalimaging solutions.com	Bid Notification
Royal Media Network Inc.	MD	Classification	2020-09-28 08:32:08	kristopher@royalimaging solutions.com	Bid Notification
Royal Media Network, Inc.	MD	Classification	2020-09-28 08:32:08	simon@royalimaging solutions.com	Bid Notification
Royal Media Network, Inc.	MD	Classification	2020-09-28 08:32:08	krisrimae@royalimaging solutions.com	Bid Notification
RSA	OR	Classification	2020-09-28 08:32:08	elizabeth.schaedler@rsa.com	Bid Notification
RSR Electronics Inc.	NJ	Classification	2020-09-28 08:32:08	ajit@elexp.com	Bid Notification
Ryan Electric Inc	MN	Classification	2020-09-28 08:32:08	ryanelec@ryanelectricinc.com	Bid Notification
S4 Worldwide, LLC.	PA	Classification	2020-09-28 08:32:08	jim@s4worldwide.com	Bid Notification
Sacramento Electronic Supply Co., Inc.	CA	Classification	2020-09-28 08:32:08	matt@sacelec.com	Bid Notification
Safari Micro	AZ	Classification	2020-09-28 08:32:08	tina@safarimicro.com	Bid Notification
Safari Micro Inc.	AZ	Classification	2020-09-28 08:32:08	jon@safarimicro.com	Bid Notification
SAFETY SUPPLY INC	TX	Classification	2020-09-28 08:32:08	shelley@SAFETYSUPPLYINC.COM	Bid Notification
Safety Vision LLC	TX	Classification	2020-09-28 08:32:08	lroach@safetyvision.com	Bid Notification
sage global products and services llc	CA	Classification	2020-09-28 08:32:08	tony@sageglobal-llc.com	Bid Notification
SCAN TECHNOLOGY, INC.	TN	Classification	2020-09-28 08:32:08	MFLOWERS@SCANTEC.COM	Bid Notification
ScholarBuys	IL	Classification	2020-09-28 08:32:08	bids@scholarbuys.com	Bid Notification
School Specialty	WI	Classification	2020-09-28 08:32:08	bidnotices@schoolspecialty.com	Bid Notification
School Specialty	WI	Classification	2020-09-29 12:52:29	bidnotices@schoolspecialty.com	Bid Answer
School Specialty	WI	Classification	2020-10-01 08:26:09	bidnotices@schoolspecialty.com	Bid Answer
School Specialty	WI	Classification	2020-10-02 12:51:27	bidnotices@schoolspecialty.com	Bid Answer
School Specialty	WI	Classification	2020-10-02 12:52:29	bidnotices@schoolspecialty.com	Bid Answer
School Specialty	WI	Classification	2020-10-14 13:25:23	bidnotices@schoolspecialty.com	Bid Answer
Schultz Technology	PA	Classification	2020-09-28 08:32:08	Bruce@schultztechnology.com	Bid Notification
Scoop or Scuttlebutt, LLC	WA	Classification	2020-09-28 08:32:08	gerim@scooporscuttlebutt.com	Bid Notification
Scott Bickwid	FL	Classification	2020-09-28 08:32:08	sbickwid@cfl.rr.com	Bid Notification
SDI Presence LLC	IL	Classification	2020-09-28 08:32:08	bjackson@sdienterprises.com	Bid Notification
SDI Solutions Inc	IL	Classification	2020-09-28 08:32:08	cbrunner@sdisolutions.com	Bid Notification
Security Group One, Inc.	MD	Classification	2020-09-28 08:32:08	secg01@gmail.com	Bid Notification
SensyTouch, Inc.	CA	Classification	2020-09-28 08:32:08	suda.sampath@sensytouch.com	Bid Notification
SENTRY INDUSTRIES	NY	Classification	2020-09-28 08:32:08	mcotter@sentryindustries.com	Bid Notification
Sentry Systems, INC	MN	Classification	2020-09-28 08:32:08	jpetersen@thesaferchoice.com	Bid Notification
Sharp Electronics Corporation	NJ	Classification	2020-09-28 08:32:08	siemberb@sharpsec.com	Bid Notification
Sharp Electronics Corporation	NJ	Classification	2020-09-29 12:52:29	siemberb@sharpsec.com	Bid Answer
Sharp Electronics Corporation	NJ	Classification	2020-10-01 08:26:09	siemberb@sharpsec.com	Bid Answer
Sharp Electronics Corporation	NJ	Classification	2020-10-02 12:51:27	siemberb@sharpsec.com	Bid Answer
Sharp Electronics Corporation	NJ	Classification	2020-10-02 12:52:29	siemberb@sharpsec.com	Bid Answer
Sharp Electronics Corporation	NJ	Classification	2020-10-14 13:25:23	siemberb@sharpsec.com	Bid Answer
SHI International Corp	NJ	Classification	2020-09-28 08:32:08	meghan_flisakowki@shi.com	Bid Notification
SHI International Corp.	NJ	Classification	2020-09-28 08:32:08	john_tierney@shi.com	Bid Notification
ShopK12, Inc	OR	Classification	2020-09-28 08:32:08	info@shopk12.com	Bid Notification
Show System Integrators	FL	Classification	2020-09-28 08:32:08	sales@showsys.us	Bid Notification
Shree Laxmi, Inc.	CT	Classification	2020-09-28 08:32:08	slibiz@gmail.com	Bid Notification
Sideline Sportswear	PA	Classification	2020-09-28 08:32:08	juanwilliams8408@gmail.com	Bid Notification
Sierra Experts	PA	Classification	2020-09-28 08:32:08	bfreshwater@SierraExperts.com	Bid Notification

Sierra Experts	PA	Classification	2020-09-28 12:28:48	bfreshwater@SierraExperts.com	Bid Answer
Sierra Experts	PA	Classification	2020-09-29 12:52:29	bfreshwater@SierraExperts.com	Bid Answer
Sierra Experts	PA	Classification	2020-10-01 08:26:09	bfreshwater@SierraExperts.com	Bid Answer
Sierra Experts	PA	Classification	2020-10-02 12:51:27	bfreshwater@SierraExperts.com	Bid Answer
Sierra Experts	PA	Classification	2020-10-02 12:52:28	bfreshwater@SierraExperts.com	Bid Answer
Sierra Experts	PA	Classification	2020-10-14 13:25:23	bfreshwater@SierraExperts.com	Bid Answer
Sight and Sound Technologies	CO	Classification	2020-09-28 08:32:08	kris@sightsoundtech.com	Bid Notification
SINA'S CUSTOM LAB, INC.	CA	Classification	2020-09-28 08:32:08	sina@fotofirstla.com	Bid Notification
SKC Communication Products, LLC	KS	Classification	2020-09-28 08:32:08	bid.desk@skccom.com	Bid Notification
SKS- SMART KIDS SOFTWARE, INC.	TX	Classification	2020-09-28 08:32:08	SAMANTHA@SMARTKIDSSOFTWARE.COM	Bid Notification
SMART Technologies	OO	Classification	2020-09-28 08:32:08	biddesk@smarttech.com	Bid Notification
SMART Technologies	AB	Classification	2020-09-28 08:32:08	IndraniRoy@smarttech.com	Bid Notification
SMART Technologies	AB	Classification	2020-10-14 13:25:23	IndraniRoy@smarttech.com	Bid Answer
SMS Tech Solutions	NC	Classification	2020-09-28 08:32:08	chris@smstechsolutions.com	Bid Notification
SOCIAL GLASS INC	CA	Classification	2020-09-28 08:32:08	boris@themicro.market	Bid Notification
Softchoice Corporation	IL	Classification	2020-09-28 08:32:08	sledus@softchoice.com	Bid Notification
Sony Electronics	NJ	Classification	2020-09-28 08:32:08	Shari.sentlowitz@am.sony.com	Bid Notification
Sound Investments Audio, LTD.	IL	Classification	2020-09-28 08:32:08	jstevens@soundinvestmentav.com	Bid Notification
Sound Productions, Inc.	TX	Classification	2020-09-28 08:32:08	bids@soundpro.com	Bid Notification
Sound Productions, LLC	TX	Classification	2020-09-28 08:32:08	Courtney.Hollis@soundpro.com	Bid Notification
Source Rite LLC	CA	Classification	2020-09-28 08:32:08	sheila@sourceritegsa.com	Bid Notification
SOURCE RITE LLC	CA	Classification	2020-09-28 08:32:08	anne@sourceritegsa.com	Bid Notification
Southern Computer Warehouse	GA	Classification	2020-09-28 08:32:08	scwbids@scw.com	Bid Notification
Southern Computer Warehouse	GA	Self Invited	2020-10-14 13:25:23	scwbids@scw.com	Bid Answer
Special Services Group, LLC	CA	Classification	2020-09-28 08:32:08	sdavis@specialservicesgroup.us	Bid Notification
Specialty Bulb Co Inc	NY	Classification	2020-09-28 08:32:08	luann@bulbspecialists.com	Bid Notification
Specialty Bulb Co Inc	NY	Classification	2020-09-28 12:28:47	luann@bulbspecialists.com	Bid Answer
Specialty Bulb Co Inc	NY	Classification	2020-09-29 12:52:28	luann@bulbspecialists.com	Bid Answer
Specialty Bulb Co Inc	NY	Classification	2020-10-01 08:26:09	luann@bulbspecialists.com	Bid Answer
Specialty Bulb Co Inc	NY	Classification	2020-10-02 12:51:27	luann@bulbspecialists.com	Bid Answer
Specialty Bulb Co Inc	NY	Classification	2020-10-02 12:52:29	luann@bulbspecialists.com	Bid Answer
Specialty Bulb Co Inc	NY	Classification	2020-10-14 13:25:23	luann@bulbspecialists.com	Bid Answer
Specialty Packaging Company, LLC	AL	Classification	2020-09-28 08:32:08	spc10@bellsouth.net	Bid Notification
Standard Supply Electronics	UT	Classification	2020-09-28 08:32:08	mike@ballardsupply.com	Bid Notification
Staples Contract and Commercial Inc.	MA	Classification	2020-09-28 08:32:08	eugene.phillip@staples.com	Bid Notification
Sterling Computers Corporation	SD	Classification	2020-09-28 08:32:08	alex.delao@sterlingcomputers.com	Bid Notification
Sticha Brothers LTD	WI	Classification	2020-09-28 08:32:08	george@sosonic.com	Bid Notification
Storage Applications Inc	TX	Classification	2020-09-28 08:32:08	john@r-associates.com	Bid Notification
StoresIQ Inc	CA	Classification	2020-09-28 08:32:08	akeem@storesiq.com	Bid Notification
Streambox Inc	WA	Classification	2020-09-28 08:32:08	moti.krauthamer@streambox.com	Bid Notification
Strictly Technology	FL	Classification	2020-09-28 08:32:08	Quotes@strictlytech.com	Bid Notification
STS Electronic Recycling	TX	Classification	2020-09-28 08:32:08	josh.hubbard@stsrecycle.com	Bid Notification
Studica Inc	NY	Classification	2020-09-28 08:32:08	jims@studica.com	Bid Notification
Sufian Munir Inc.	CA	Classification	2020-09-28 08:32:08	amad@clarybusinessmachines.com	Bid Notification
Sufian Munir Inc.	CA	Classification	2020-09-28 12:28:48	amad@clarybusinessmachines.com	Bid Answer
Sufian Munir Inc.	CA	Classification	2020-09-29 12:52:29	amad@clarybusinessmachines.com	Bid Answer
Sufian Munir Inc.	CA	Classification	2020-10-01 08:26:09	amad@clarybusinessmachines.com	Bid Answer
Sufian Munir Inc.	CA	Classification	2020-10-02 12:51:27	amad@clarybusinessmachines.com	Bid Answer
Sufian Munir Inc.	CA	Classification	2020-10-02 12:52:29	amad@clarybusinessmachines.com	Bid Answer
Sufian Munir Inc.	CA	Classification	2020-10-14 13:25:23	amad@clarybusinessmachines.com	Bid Answer
Summ-IT Healthcare Consulting Services LLC	FL	Classification	2020-09-28 08:32:08	vinod@gosummit.com	Bid Notification
Summit 7 Systems	AL	Classification	2020-09-28 08:32:08	amy.edwards@summit7systems.com	Bid Notification
Sunrise Hitek Group LLC	IL	Classification	2020-09-28 08:32:08	jsun@sunrisehitek.com	Bid Notification
Superwarehouse BUiness Products, Inc	CA	Classification	2020-09-28 08:32:08	dennis@superwarehouse.com	Bid Notification
Surveillance One, Inc.	CO	Classification	2020-09-28 08:32:08	david.lewin@survone.com	Bid Notification
Swagit Productions, LLC	TX	Classification	2020-09-28 08:32:08	david@swagit.com	Bid Notification
Swagit Productions, LLC	TX	Classification	2020-09-28 12:28:48	david@swagit.com	Bid Answer
Swagit Productions, LLC	TX	Classification	2020-09-29 12:52:29	david@swagit.com	Bid Answer
Swagit Productions, LLC	TX	Classification	2020-10-01 08:26:09	david@swagit.com	Bid Answer
Swagit Productions, LLC	TX	Classification	2020-10-02 12:51:27	david@swagit.com	Bid Answer
Swagit Productions, LLC	TX	Classification	2020-10-02 12:52:29	david@swagit.com	Bid Answer

Swagit Productions, LLC	TX	Classification	2020-10-14 13:25:23	david@swagit.com	Bid Answer
Sweetwater Sound	IN	Classification	2020-09-28 08:32:08	procurement_office@sweetwater.com	Bid Notification
Sweetwater Sound	IN	Classification	2020-09-29 12:52:29	procurement_office@sweetwater.com	Bid Answer
Sweetwater Sound	IN	Classification	2020-10-01 08:26:09	procurement_office@sweetwater.com	Bid Answer
Sweetwater Sound	IN	Classification	2020-10-02 12:51:27	procurement_office@sweetwater.com	Bid Answer
Sweetwater Sound	IN	Classification	2020-10-02 12:52:29	procurement_office@sweetwater.com	Bid Answer
Sweetwater Sound	IN	Classification	2020-10-14 13:25:23	procurement_office@sweetwater.com	Bid Answer
Switch Computers and Components Inc	NJ	Classification	2020-09-28 08:32:08	jean@switchcomputers.com	Bid Notification
T-Mobile USA	MN	Classification	2020-09-28 08:32:08	tarek.sayed@t-mobile.com	Bid Notification
Taborda Solutions	CA	Classification	2020-09-28 08:32:08	michelle.ray@tabordasolutions.com	Bid Notification
Talk Technologies Inc.	WA	Classification	2020-09-28 08:32:08	info@talktech.com	Bid Notification
Tatooine Electronic Systems Inc	WY	Classification	2020-09-28 08:32:08	recycle@tatooineinc.com	Bid Notification
Taurus Technologies, Inc.	TX	Classification	2020-09-28 08:32:08	klangham@taurustechinc.com	Bid Notification
TD's Computer Parts and Services	FL	Classification	2020-09-28 08:32:08	info@telecomteck.com	Bid Notification
Teacher's School Supply	FL	Classification	2020-09-28 08:32:08	cheryl@teacherssupply.com	Bid Notification
Tech Data	FL	Classification	2020-09-28 08:32:08	jstolpe@techdata.com	Bid Notification
Tech Data	FL	Classification	2020-09-28 08:32:08	carol.kornell@techdata.com	Bid Notification
Tech Depot	CT	Classification	2020-09-28 08:32:08	smorrissey@techdepot.com	Bid Notification
Tech Depot	CT	Classification	2020-09-28 08:32:08	grant.goury@techdepot.com	Bid Notification
Technology Purchasing Partners, LLC	OH	Classification	2020-09-28 08:32:08	dstroman@techpurch.com	Bid Notification
Technology Style INC	FL	Classification	2020-09-28 08:32:08	evelin@technologystyle.net	Bid Notification
Technomedia Solutions, LLC	FL	Classification	2020-09-28 08:32:08	rfischetti@gotechnomedia.com	Bid Notification
TechVAR	TX	Classification	2020-09-28 08:32:08	brittany.savary@techvar.com	Bid Notification
Teer Engineering	FL	Classification	2020-09-28 08:32:08	jharlow@teerengineering.com	Bid Notification
TekFriends	TX	Classification	2020-09-28 08:32:08	via@tekfriends.com	Bid Notification
TEKTON CC, LLC	MD	Classification	2020-09-28 08:32:08	gabe@tekononline.com	Bid Notification
Televon	CO	Classification	2020-09-28 08:32:08	tkimbrough@televon.com	Bid Notification
Teqniqal Systems, LLC	TX	Classification	2020-09-28 08:32:08	efriend@teqniqal.com	Bid Notification
TESSCO Technologies	MD	Classification	2020-09-28 08:32:08	estevesd@tessco.com	Bid Notification
TexanLEDlights, Inc	TX	Classification	2020-09-28 08:32:08	Tom@texanledlights.com	Bid Notification
Texas Health Supply Inc	TX	Classification	2020-09-28 08:32:08	sales@medisouth.com	Bid Notification
Texas LED	TX	Classification	2020-09-28 08:32:08	Sailorsrule08@gmail.com	Bid Notification
Texas Media Systems, Ltd	TX	Classification	2020-09-28 08:32:08	ron@tmsav.com	Bid Notification
The Educational Outback	AK	Classification	2020-09-28 08:32:08	educationloutback@yahoo.com	Bid Notification
The J Paul Company	TX	Classification	2020-09-28 08:32:08	Lindsay@jpaulco.com	Bid Notification
The Library Store, Inc.	IL	Classification	2020-09-28 08:32:08	districtbids@thelibrarystore.com	Bid Notification
ThreeSixty Inc.	NM	Classification	2020-09-28 08:32:08	office@threesixty.tech	Bid Notification
Thunderbird Electric Supply	MO	Classification	2020-09-28 08:32:08	robert@thunderbirdelectric.net	Bid Notification
Tierney Brothers	MN	Classification	2020-09-28 08:32:08	melissaspears@tierneybrothers.com	Bid Notification
Tierney Brothers	MN	Classification	2020-09-28 08:32:08	chrisjensen@tierneybrothers.com	Bid Notification
Tierney Brothers	MN	Classification	2020-09-28 12:28:48	melissaspears@tierneybrothers.com	Bid Answer
Tierney Brothers	MN	Classification	2020-09-29 12:52:29	melissaspears@tierneybrothers.com	Bid Answer
Tierney Brothers	MN	Classification	2020-10-01 08:26:09	melissaspears@tierneybrothers.com	Bid Answer
Tierney Brothers	MN	Classification	2020-10-02 12:51:27	melissaspears@tierneybrothers.com	Bid Answer
Tierney Brothers	MN	Classification	2020-10-02 12:52:29	melissaspears@tierneybrothers.com	Bid Answer
Tierney Brothers	MN	Classification	2020-10-14 13:25:23	melissaspears@tierneybrothers.com	Bid Answer
Tierney Brothers Inc.	MN	Classification	2020-09-28 08:32:08	missyjohnson@tierneybrothers.com	Bid Notification
Tiger Direct	FL	Classification	2020-09-28 08:32:08	richard.ruiz@tigerdirect.com	Bid Notification
Tiger Direct	IL	Classification	2020-09-28 08:32:08	donald.phelps@tigerdirect.com	Bid Notification
Tiger Direct, Inc.	FL	Classification	2020-09-28 08:32:08	kay.chan@tigerdirect.com	Bid Notification
TigerDirect	TX	Classification	2020-09-28 08:32:08	david.frisbie@tigerdirect.com	Bid Notification
Tigerdirect Inc	FL	Classification	2020-09-28 08:32:08	Derek.James@Tigerdirect.com	Bid Notification
TONER CABLE EQUIPMENT INC	PA	Classification	2020-09-28 08:32:08	kathy@tonercable.com	Bid Notification
Tonerama Inc	NY	Classification	2020-09-28 08:32:08	gb@toneramainc.com	Bid Notification
TonerImaging	CA	Classification	2020-09-28 08:32:08	savan@tonerimaging.com	Bid Notification
Toshiba Direct	AZ	Classification	2020-09-28 08:32:08	Imorris@toshibadirect.com	Bid Notification
LLC	TX	Classification	2020-09-28 08:32:08	andrew@e-rackonline.com	Bid Notification
Tower Products INC dba Markertek	NY	Classification	2020-09-28 08:32:08	edusales@markertek.com	Bid Notification
Tower Products, Inc.	NY	Classification	2020-09-28 08:32:08	govtsales@markertek.com	Bid Notification
Trefil Consulting, Inc	IL	Classification	2020-09-28 08:32:08	ltrefil@trefilconsulting.com	Bid Notification
Tri State Camera	NY	Classification	2020-09-28 08:32:08	shmayaf@tristatecamera.com	Bid Notification
Tri-State Loudspeaker, LLC	PA	Classification	2020-09-28 08:32:08	mikecaffarelli@hotmail.com	Bid Notification
Tri-Tek Group, LLC	AZ	Classification	2020-09-28 08:32:08	sales@tritekelectronics.com	Bid Notification



Trinity 3 LLC	MN	Classification	2020-09-28 08:32:08	eogden@trinity3.com	Bid Notification
Trinity 3 LLC	MN	Classification	2020-09-28 12:28:48	eogden@trinity3.com	Bid Answer
Trinity 3 LLC	MN	Classification	2020-09-29 12:52:29	eogden@trinity3.com	Bid Answer
Trinity 3 LLC	MN	Classification	2020-10-01 08:26:09	eogden@trinity3.com	Bid Answer
Trinity 3 LLC	MN	Classification	2020-10-02 12:51:27	eogden@trinity3.com	Bid Answer
Trinity 3 LLC	MN	Classification	2020-10-02 12:52:29	eogden@trinity3.com	Bid Answer
Trinity 3 LLC	MN	Classification	2020-10-14 13:25:23	eogden@trinity3.com	Bid Answer
Trinity Video Communications, Inc.	KY	Classification	2020-09-28 08:32:08	jkolb@trinityvideo.net	Bid Notification
Trivad, Inc.	CA	Classification	2020-09-28 08:32:08	jennajcaudill@yahoo.com	Bid Notification
TROXELL COMMUNICATIONS	TX	Self Invited	2020-09-29 12:52:29	loretta.padilla@trox.com	Bid Answer
TROXELL COMMUNICATIONS	TX	Self Invited	2020-10-01 08:26:09	loretta.padilla@trox.com	Bid Answer
TROXELL COMMUNICATIONS	TX	Self Invited	2020-10-02 12:51:27	loretta.padilla@trox.com	Bid Answer
TROXELL COMMUNICATIONS	TX	Self Invited	2020-10-02 12:52:29	loretta.padilla@trox.com	Bid Answer
TROXELL COMMUNICATIONS	TX	Self Invited	2020-10-14 13:25:23	loretta.padilla@trox.com	Bid Answer
Troxell Communications, Inc.	AZ	Classification	2020-10-15 10:45:25	joe.desola@trox.com	Bid Notification
TTI Business Products, Inc.	NY	Classification	2020-09-28 08:32:08	billiejean@ttibusiness.com	Bid Notification
Turning Technologies, LLC	OH	Classification	2020-09-28 08:32:08	jwilson@turningtechnologies.com	Bid Notification
Turning Technologies, LLC	OH	Classification	2020-10-02 12:51:26	jwilson@turningtechnologies.com	Bid Answer
TWA, dba Digital Video Midwest	KS	Classification	2020-09-28 08:32:08	info@digitalvideomidwest.com	Bid Notification
Ubi Interactive	WA	Classification	2020-09-28 08:32:08	anup@ubi-interactive.com	Bid Notification
Ultimate Office Solutions, Inc.	NJ	Classification	2020-09-28 08:32:08	customerservice@ultoffice.com	Bid Notification
Ultra Inc	SD	Classification	2020-09-28 08:32:08	gcornell@connectingpoint.biz	Bid Notification
Ultra Inc	SD	Classification	2020-09-28 12:28:48	gcornell@connectingpoint.biz	Bid Answer
Ultra Inc	SD	Classification	2020-09-29 12:52:29	gcornell@connectingpoint.biz	Bid Answer
Ultra Inc	SD	Classification	2020-10-01 08:26:08	gcornell@connectingpoint.biz	Bid Answer
Ultra Inc	SD	Classification	2020-10-02 12:51:27	gcornell@connectingpoint.biz	Bid Answer
Ultra Inc	SD	Classification	2020-10-02 12:52:29	gcornell@connectingpoint.biz	Bid Answer
Ultra Inc	SD	Classification	2020-10-14 13:25:23	gcornell@connectingpoint.biz	Bid Answer
Ultra Inc.	ND	Classification	2020-09-28 08:32:08	tschatz@connectingpoint.biz	Bid Notification
Unilux LTD	MD	Classification	2020-09-28 08:32:08	laura@uniluxltd.com	Bid Notification
Union Electronic Distributors	IL	Classification	2020-09-28 08:32:08	billp@ued.net	Bid Notification
Union Electronics	IL	Classification	2020-09-28 08:32:08	dak200_315@yahoo.com	Bid Notification
Unistar-Sparco Computers Inc.	TN	Classification	2020-09-28 08:32:08	christine_chun@sparco.com	Bid Notification
Unistar-Sparco Computers, Inc.	TN	Classification	2020-09-28 08:32:08	mallory@sparco.com	Bid Notification
United Ribbon	CA	Classification	2020-09-28 08:32:08	asullivan@unitedimaging.com	Bid Notification
University Language Services	NY	Classification	2020-09-28 08:32:08	rhershorn@alsintl.com	Bid Notification
US Pan American Solutions	MD	Classification	2020-09-28 08:32:08	admin@uspasgov.com	Bid Notification
US Screen Corporation	TX	Classification	2020-09-28 08:32:08	brittany@screeninnovations.com	Bid Notification
USCOMPUTERS	CA	Classification	2020-09-28 08:32:08	info@uscomputersinc.com	Bid Notification
Valcom Services LLC	VA	Classification	2020-09-28 08:32:08	gbailey@valcom.com	Bid Notification
Valiant National AV Supply	NJ	Classification	2020-09-28 08:32:08	rwolsten@800valiant.com	Bid Notification
Valley Litho Supply	WI	Classification	2020-09-28 08:32:08	jimb@valleylitho.com	Bid Notification
Vantage Lighting	PA	Classification	2020-09-28 08:32:08	MIDSALESVANLTG@AOL.COM	Bid Notification
vCloud Tech Inc.	CA	Classification	2020-09-28 08:32:08	vcloud@vcloudtech.com	Bid Notification
vCloud Tech Inc.	CA	Classification	2020-09-29 12:52:29	vcloud@vcloudtech.com	Bid Answer
vCloud Tech Inc.	CA	Classification	2020-10-01 08:26:09	vcloud@vcloudtech.com	Bid Answer
vCloud Tech Inc.	CA	Classification	2020-10-02 12:51:27	vcloud@vcloudtech.com	Bid Answer
vCloud Tech Inc.	CA	Classification	2020-10-02 12:52:29	vcloud@vcloudtech.com	Bid Answer
vCloud Tech Inc.	CA	Classification	2020-10-14 13:25:23	vcloud@vcloudtech.com	Bid Answer
Verint	TX	Classification	2020-09-28 08:32:08	bill.morehouse@verint.com	Bid Notification
Video Insight, Inc	TX	Classification	2020-09-28 08:32:08	olegt@video-insight.com	Bid Notification
Video Insight, Inc.	TX	Classification	2020-09-28 08:32:08	lrichardson@video-insight.com	Bid Notification
Videotape Products Inc	CA	Classification	2020-09-28 08:32:08	johnn@vtpcorp.com	Bid Notification
VIEVU	WA	Classification	2020-09-28 08:32:08	STEPHANIEO@VIEVU.COM	Bid Notification
VIEVU, LLC	WA	Classification	2020-09-28 08:32:08	james@viewu.com	Bid Notification
Vig Solutions	TX	Classification	2020-09-28 08:32:08	MSimps@vigsolutions.com	Bid Notification
Vintage King Audio	CA	Classification	2020-09-28 08:32:08	greg.fraser@vintageking.com	Bid Notification
Vintage King Audio	CA	Classification	2020-09-29 12:52:29	greg.fraser@vintageking.com	Bid Answer
Vintage King Audio	CA	Classification	2020-10-01 08:26:09	greg.fraser@vintageking.com	Bid Answer
Vintage King Audio	CA	Classification	2020-10-02 12:51:27	greg.fraser@vintageking.com	Bid Answer
Vintage King Audio	CA	Classification	2020-10-02 12:52:29	greg.fraser@vintageking.com	Bid Answer
Vintage King Audio	CA	Classification	2020-10-14 13:25:23	greg.fraser@vintageking.com	Bid Answer
Vistacom, Inc.	PA	Classification	2020-09-28 08:32:08	ssedor@vistacominc.com	Bid Notification
Visualedtech, Inc	NJ	Classification	2020-09-28 08:32:08	vised@optonline.net	Bid Notification
Vitec Broadcast Services	CA	Classification	2020-09-28 08:32:08	jhalverson@bexel.com	Bid Notification

Vivacity Tech PBC	MN	Classification	2020-09-28 08:32:08	tanya@vivacitytech.com	Bid Notification
Volker Ventures Inc. d/b/a Safe-Card ID Services	NC	Classification	2020-09-28 08:32:08	safecard@safecardid.com	Bid Notification
Volt Efx, LLC	WY	Classification	2020-09-28 08:32:08	tara@voltefx.com	Bid Notification
VS Technology Inc.	CA	Classification	2020-09-28 08:32:08	norma.vargas@vstechnologyinc.com	Bid Notification
VSA, Inc.	NE	Classification	2020-09-28 08:32:08	lora@vsa1.com	Bid Notification
VSA, Inc.	NE	Classification	2020-09-28 08:32:08	andrea@vsa1.com	Bid Notification
VSA, Inc.	NE	Classification	2020-09-28 08:32:08	danny@vsa1.com	Bid Notification
VSC, Inc.	MI	Classification	2020-09-28 08:32:08	lkemmer@shopvsc.com	Bid Notification
VSC, Inc.	MI	Classification	2020-09-28 08:32:08	fkemmer@vsci.com	Bid Notification
W B HUNT CO	MA	Classification	2020-09-28 08:32:08	stanley.goldberg@verizon.net	Bid Notification
W.B. Hunt Co., Inc	MA	Classification	2020-09-28 08:32:08	rtreadwell@huntsphoto.com	Bid Notification
Wachter, Inc	KS	Classification	2020-10-13 13:58:35	susanna.hill@wachter.com	Bid Notification
Wachter, Inc	KS	Classification	2020-10-14 13:25:23	susanna.hill@wachter.com	Bid Answer
Walkenhorst's	CA	Classification	2020-09-28 08:32:08	shari@walkenhorsts.com	Bid Notification
WALTER KLEIN	NY	Classification	2020-09-28 08:32:08	walter@alphasum.com	Bid Notification
Wess Holdings	TX	Classification	2020-09-28 08:32:08	darlene.lopez@mavich.com	Bid Notification
WESTERN EXTRALITE COMPANY	MO	Classification	2020-09-28 08:32:08	rimalon@westernextralite.com	Bid Notification
Wisecom Technology	MD	Classification	2020-10-22 12:28:45	azeem@wisecomtech.com	Bid Notification
Wolfcom Enterprises	CA	Classification	2020-09-28 08:32:08	legal@wolfcomglobal.com	Bid Notification
World Data Products, Inc.	MN	Classification	2020-09-28 08:32:08	dusty.smieja@wdpi.com	Bid Notification
Worldwide INnovative Technical Enterprise Solutions (WINTES LLC)	MA	Classification	2020-09-28 08:32:08	THOMAS.WHITTLES@WINTES.COM	Bid Notification
Wynndalco Enterprises, LLC	IL	Classification	2020-09-28 08:32:08	sales@wynndalco.com	Bid Notification
Xerox Corporation	IL	Classification	2020-09-28 08:32:08	jtrottie@xeroxdirect.com	Bid Notification
Xtek Partners Inc	OH	Classification	2020-09-28 08:32:08	dtravis@xtekpartners.com	Bid Notification
Xtek Partners Inc	OH	Classification	2020-09-28 12:28:48	dtravis@xtekpartners.com	Bid Answer
Xtek Partners Inc	OH	Classification	2020-09-29 12:52:29	dtravis@xtekpartners.com	Bid Answer
Xtek Partners Inc	OH	Classification	2020-10-01 08:26:09	dtravis@xtekpartners.com	Bid Answer
Xtek Partners Inc	OH	Classification	2020-10-02 12:51:27	dtravis@xtekpartners.com	Bid Answer
Xtek Partners Inc	OH	Classification	2020-10-02 12:52:29	dtravis@xtekpartners.com	Bid Answer
Xtek Partners Inc	OH	Classification	2020-10-14 13:25:23	dtravis@xtekpartners.com	Bid Answer
XYPLES LLC	CA	Classification	2020-09-28 08:32:08	tokenkwoor@xyples.com	Bid Notification
Y&S Technologies	NY	Classification	2020-09-28 08:32:08	manny@yandstech.com	Bid Notification
Y&S TECHNOLOGIES	NY	Classification	2020-09-28 08:32:08	saul@yandstech.com	Bid Notification
YESCO	UT	Classification	2020-09-28 08:32:08	ben.sewell@yescoelectronics.com	Bid Notification
Yokel Group LLC	TX	Classification	2020-09-28 08:32:08	dbethel@yokelnet.com	Bid Notification
Yuja Inc.	CA	Classification	2020-09-28 08:32:08	isaac.smith@yuja.com	Bid Notification
Zalmen Reiss and Associates, Inc.	NY	Classification	2020-09-28 08:32:08	govsales@zreiss.com	Bid Notification
Zetta Pros, LLC	CA	Classification	2020-09-28 08:32:08	bid_box@zettapros.com	Bid Notification
Zones ,Inc	WA	Classification	2020-09-28 08:32:08	bidteam@zones.com	Bid Notification
Zones Inc.	CA	Classification	2020-09-28 08:32:08	imran.yunus@zones.com	Bid Notification
Zones Inc.	WA	Classification	2020-09-28 08:32:08	teambrianchristensen@zones.com	Bid Notification
Zones, Inc	IL	Classification	2020-09-28 08:32:08	tony.heath@zones.com	Bid Notification
Zones, inc	WA	Classification	2020-09-28 08:32:08	judi.harvey@zones.com	Bid Notification
Zones, Inc.	WA	Classification	2020-09-28 08:32:08	teampa.goved@zones.com	Bid Notification
Zones, Inc.	WA	Classification	2020-09-28 08:32:08	teammn.goved@zones.com	Bid Notification
Zones, Inc.	WA	Classification	2020-09-28 08:32:08	emanuel.smith@zones.com	Bid Notification
Zones, Inc.	WA	Classification	2020-09-28 08:32:08	TeamCA2.goved@zones.com	Bid Notification
Zones, Inc.	WA	Classification	2020-09-28 08:32:08	jonathan.paddock@zones.com	Bid Notification
Zones, LLC	WA	Classification	2020-09-28 08:32:08	teamtexas.goved@zones.com	Bid Notification

**Access Report**

**Agency** Cooperative Purchasing Connection  
**Bid Number** 21.10  
**Bid Title** Interactive Technology Solutions

Vendor Name	Accessed First Time	Most Recent Access	Documents	Most Recent Response Date
Swagit Productions, LLC	2020-09-28 10:23 AM CDT	2020-09-28 10:23 AM CDT	RFP #21.10 - Interactive Technology Solutions.pdf	
Clearwing Systems Integration	2020-09-28 11:16 AM CDT	2020-09-28 11:17 AM CDT		
Sound Investments Audio, LTD.	2020-09-28 11:29 AM CDT	2020-09-28 11:29 AM CDT		
IRIS Connect	2020-09-28 09:40 AM CDT	2020-09-28 09:40 AM CDT		
School Wholesale Supplies LLC	2020-09-29 04:57 AM CDT	2020-09-29 04:57 AM CDT		
Creative-image technologies	2020-09-30 09:53 AM CDT	2020-10-13 01:26 PM CDT		
PURELAND SUPPLY	2020-09-28 11:40 AM CDT	2020-09-28 11:42 AM CDT	RFP #21.10 - Vendor Forms & Signatures.pdf RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - General Terms and Conditions.pdf RFP #21.10 - Interactive Technology Solutions.pdf	
Sharp Electronics Corporation	2020-09-28 03:29 PM CDT	2020-09-29 08:35 AM CDT	RFP #21.10 - Interactive Technology Solutions.pdf RFP #21.10 - General Terms and Conditions.pdf	
Integration Partners	2020-09-28 04:29 PM CDT	2020-09-28 04:29 PM CDT		
Cable and Connections Acquisition Company, LLC	2020-09-28 09:39 AM CDT	2020-09-29 12:51 PM CDT	RFP #21.10 - Vendor Forms & Signatures.pdf RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - General Terms and Conditions.pdf RFP #21.10 - Interactive Technology Solutions.pdf	
Audio Visual Innovations, Inc	2020-09-28 09:54 AM CDT	2020-10-14 03:16 PM CDT	RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - General Terms and Conditions.pdf RFP #21.10 - Interactive Technology Solutions.pdf RFP #21.10 - Vendor Forms & Signatures.pdf	
Promethean, Inc.	2020-09-30 10:12 AM CDT	2020-10-05 08:55 AM CDT	RFP #21.10 - Vendor Forms & Signatures.pdf RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - General Terms and Conditions.pdf RFP #21.10 - Interactive Technology Solutions.pdf	
Follett School Solutions, Inc.	2020-09-29 01:51 PM CDT	2020-10-05 07:02 AM CDT		
Alliance	2020-09-28 09:52 AM CDT	2020-09-28 09:52 AM CDT		
MAX Interactive	2020-10-05 09:48 AM CDT	2020-10-22 03:34 PM CDT	RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Interactive Technology Solutions.pdf	
Nasco	2020-09-28 09:38 AM CDT	2020-10-15 07:26 AM CDT	RFP #21.10 - Vendor Forms & Signatures.pdf RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - General Terms and Conditions.pdf RFP #21.10 - Interactive Technology Solutions.pdf	
AVES AUDIO VISUAL SYSTEMS, INC.	2020-09-28 09:56 AM CDT	2020-10-19 08:33 AM CDT	RFP #21.10 - Interactive Technology Solutions.pdf RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Vendor Forms & Signatures.pdf RFP #21.10 - General Terms and Conditions.pdf	
Promethean	2020-10-01 07:39 AM CDT	2020-10-01 07:40 AM CDT	RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Interactive Technology Solutions.pdf	
Classroom Outfitters, LLC	2020-09-28 10:59 AM CDT	2020-09-28 11:03 AM CDT	RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Interactive Technology Solutions.pdf	
Engineering And Recording Inc	2020-09-29 01:52 PM CDT	2020-10-06 05:58 PM CDT	RFP #21.10 - Vendor Forms & Signatures.pdf RFP #21.10 - Interactive Technology Solutions.pdf	
Sweetwater Sound	2020-09-29 08:51 AM CDT	2020-09-29 08:56 AM CDT	RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - Interactive Technology Solutions.pdf	
TROXELL COMMUNICATIONS	2020-09-29 10:32 AM CDT	2020-09-29 10:52 AM CDT	RFP #21.10 - Vendor Forms & Signatures.pdf RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - General Terms and Conditions.pdf RFP #21.10 - Interactive Technology Solutions.pdf	
GHA Technologies, Inc.	2020-09-28 09:40 AM CDT	2020-10-11 06:58 PM CDT	RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - Interactive Technology Solutions.pdf	
North America Procurement Council	2020-09-30 03:54 AM CDT	2020-10-15 12:36 AM CDT	RFP #21.10 - Interactive Technology Solutions.pdf	
Trinity 3 LLC	2020-09-28 10:43 AM CDT	2020-10-26 01:45 PM CDT	RFP #21.10 - Vendor Forms & Signatures.pdf RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - General Terms and Conditions.pdf RFP #21.10 - Interactive Technology Solutions.pdf	
Affinitech Inc	2020-09-28 12:05 PM CDT	2020-09-28 12:06 PM CDT	RFP #21.10 - Interactive Technology Solutions.pdf	
GVision USA, Inc.	2020-09-28 10:59 AM CDT	2020-09-28 10:59 AM CDT	RFP #21.10 - Interactive Technology Solutions.pdf	
MVATION WORLDWIDE INC	2020-09-28 02:48 PM CDT	2020-09-28 02:49 PM CDT	RFP #21.10 - Vendor Forms & Signatures.pdf RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - General Terms and Conditions.pdf RFP #21.10 - Interactive Technology Solutions.pdf	
Charles Swebston	2020-10-06 03:22 PM CDT	2020-10-06 03:22 PM CDT		

Xtek Partners Inc	2020-09-28 09:59 AM CDT	2020-09-28 10:01 AM CDT	RFP #21.10 - Interactive Technology Solutions.pdf	
AUDIO VISUAL AIDS CORP	2020-10-19 04:14 PM CDT	2020-10-19 04:14 PM CDT		
Planar Systems, Inc.	2020-09-28 02:07 PM CDT	2020-10-02 02:29 PM CDT	RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Interactive Technology Solutions.pdf	
Applon, The Murdock Corporation	2020-09-28 04:02 PM CDT	2020-10-13 10:14 AM CDT	RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Interactive Technology Solutions.pdf	
Southern Computer Warehouse	2020-10-08 03:12 PM CDT	2020-10-09 08:40 AM CDT	RFP #21.10 - Pricing Schedule.xlsx	
Marco Technologies, LLC	2020-09-28 09:43 AM CDT	2020-10-27 08:36 AM CDT	RFP #21.10 - Vendor Forms & Signatures.pdf RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - General Terms and Conditions.pdf RFP #21.10 - Interactive Technology Solutions.pdf	2020-10-23 08:10 AM CDT
Tierney Brothers	2020-10-14 01:46 PM CDT	2020-10-27 08:39 AM CDT	RFP #21.10 - Vendor Forms & Signatures.pdf RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - General Terms and Conditions.pdf RFP #21.10 - Interactive Technology Solutions.pdf	2020-10-22 09:42 AM CDT
L&L Supplies	2020-10-12 11:43 AM CDT	2020-10-12 11:43 AM CDT	RFP #21.10 - Vendor Forms & Signatures.pdf RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - General Terms and Conditions.pdf RFP #21.10 - Interactive Technology Solutions.pdf	
DHE Computer Systems	2020-09-28 09:51 AM CDT	2020-10-05 10:04 AM CDT	RFP #21.10 - Vendor Forms & Signatures.pdf RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - General Terms and Conditions.pdf RFP #21.10 - Interactive Technology Solutions.pdf	
FlagHouse Inc	2020-10-01 07:33 AM CDT	2020-10-01 07:33 AM CDT		
Nasco Education LLC	2020-10-19 03:20 PM CDT	2020-10-22 12:43 PM CDT		
Northstar AV LLC	2020-09-28 09:40 AM CDT	2020-10-02 10:20 AM CDT	RFP #21.10 - Interactive Technology Solutions.pdf	
G&G Technologies, Inc	2020-09-29 01:37 PM CDT	2020-09-29 01:38 PM CDT	RFP #21.10 - Interactive Technology Solutions.pdf	
Malor & Company Inc	2020-10-25 08:51 PM CDT	2020-10-25 08:53 PM CDT	RFP #21.10 - Interactive Technology Solutions.pdf RFP #21.10 - Pricing Schedule.xlsx	
SMART Technologies	2020-10-04 07:32 PM CDT	2020-10-04 08:37 PM CDT	RFP #21.10 - Vendor Forms & Signatures.pdf RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - General Terms and Conditions.pdf RFP #21.10 - Interactive Technology Solutions.pdf	
Newline Interactive	2020-09-28 09:57 AM CDT	2020-09-28 10:14 AM CDT	RFP #21.10 - Interactive Technology Solutions.pdf	
Onvia	2020-09-28 01:46 PM CDT	2020-10-28 04:03 AM CDT	RFP #21.10 - Vendor Forms & Signatures.pdf RFP #21.10 - Interactive Technology Solutions.pdf RFP #21.10 - General Terms and Conditions.pdf	
Wisecom Technology	2020-10-22 01:35 PM CDT	2020-10-22 01:37 PM CDT	RFP #21.10 - Interactive Technology Solutions.pdf RFP #21.10 - Pricing Schedule.xlsx	
Sierra Experts	2020-09-28 09:38 AM CDT	2020-10-08 02:04 PM CDT	RFP #21.10 - Vendor Forms & Signatures.pdf RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - General Terms and Conditions.pdf RFP #21.10 - Interactive Technology Solutions.pdf RFP #21.10 - Pricing Schedule.xlsx	2020-09-30 11:16 AM CDT
Zones ,Inc	2020-09-28 04:50 PM CDT	2020-09-28 04:50 PM CDT		
Howard Industries, Inc.	2020-09-28 10:08 AM CDT	2020-09-28 10:11 AM CDT	RFP #21.10 - Vendor Forms & Signatures.pdf RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - General Terms and Conditions.pdf RFP #21.10 - Interactive Technology Solutions.pdf	
School Specialty	2020-09-28 09:46 AM CDT	2020-10-02 02:27 PM CDT	RFP #21.10 - Interactive Technology Solutions.pdf	
PCC-IT International, division of Power Capital Management	2020-09-28 01:35 PM CDT	2020-09-28 01:35 PM CDT		
Construction Industry Center	2020-10-07 03:32 PM CDT	2020-10-14 03:47 PM CDT	RFP #21.10 - Vendor Forms & Signatures.pdf RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - General Terms and Conditions.pdf RFP #21.10 - Interactive Technology Solutions.pdf	
SINA'S CUSTOM LAB, INC.	2020-09-29 01:33 PM CDT	2020-09-29 01:33 PM CDT		
Specialty Bulb Co Inc	2020-09-28 09:48 AM CDT	2020-10-12 01:02 PM CDT	RFP #21.10 - Interactive Technology Solutions.pdf RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - Pricing Schedule.xlsx	
Digital Touch Systems, Inc.	2020-09-28 09:40 AM CDT	2020-10-21 11:23 PM CDT	RFP #21.10 - Interactive Technology Solutions.pdf	
PRO SOUND, INC	2020-09-28 10:01 PM CDT	2020-09-28 10:36 PM CDT	RFP #21.10 - Vendor Forms & Signatures.pdf RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - General Terms and Conditions.pdf RFP #21.10 - Interactive Technology Solutions.pdf	
Encore Data Products, Inc.	2020-09-28 11:16 AM CDT	2020-09-28 11:16 AM CDT		
Communications Concepts, Inc.	2020-09-28 10:31 AM CDT	2020-09-28 10:31 AM CDT		
RETIREMENTHOMETV	2020-09-29 10:17 AM CDT	2020-09-29 10:17 AM CDT		
EPS Enterprise	2020-09-28 12:30 PM CDT	2020-09-28 12:30 PM CDT		
Turning Technologies, LLC	2020-09-28 09:35 AM CDT	2020-10-19 07:32 AM CDT	RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Interactive Technology Solutions.pdf	
CDI Computer Dealers Inc.	2020-10-07 06:19 PM CDT	2020-10-14 02:54 PM CDT		

Audio Visual Innovations Inc	2020-09-28 09:58 AM CDT	2020-09-28 09:58 AM CDT		
Tierney Brothers	2020-09-28 09:37 AM CDT	2020-10-26 12:14 PM CDT	RFP #21.10 - Interactive Technology Solutions.pdf RFP #21.10 - Vendor Forms & Signatures.pdf RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - General Terms and Conditions.pdf RFP #21.10 - Vendor Questionnaire.docx	
Dodge Data & Analytics	2020-09-28 08:15 PM CDT	2020-10-27 10:22 PM CDT		
Ultra Inc	2020-09-28 11:42 AM CDT	2020-10-27 09:51 AM CDT	RFP #21.10 - Vendor Forms & Signatures.pdf RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - General Terms and Conditions.pdf RFP #21.10 - Interactive Technology Solutions.pdf	2020-10-27 09:50 AM CDT
Lightspeed Technologies, Inc.	2020-09-28 09:43 AM CDT	2020-10-14 03:25 PM CDT	RFP #21.10 - Interactive Technology Solutions.pdf RFP #21.10 - Pricing Schedule.xlsx	
Y&S TECHNOLOGIES	2020-09-28 10:31 PM CDT	2020-09-28 10:31 PM CDT		
Barcodesinc	2020-09-28 10:44 AM CDT	2020-09-28 10:44 AM CDT		
ACP CreativIT LLC	2020-09-28 12:17 PM CDT	2020-10-12 04:28 PM CDT	RFP #21.10 - Vendor Forms & Signatures.pdf RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - General Terms and Conditions.pdf RFP #21.10 - Interactive Technology Solutions.pdf	
Premiere Building Materials Inc.	2020-10-05 08:56 AM CDT	2020-10-05 08:56 AM CDT	RFP #21.10 - Interactive Technology Solutions.pdf	
Sound Productions, LLC	2020-09-28 10:40 AM CDT	2020-09-28 10:40 AM CDT		
Ocean Enterprises LLC	2020-09-28 10:34 AM CDT	2020-10-13 02:33 PM CDT	RFP #21.10 - Vendor Forms & Signatures.pdf RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - General Terms and Conditions.pdf RFP #21.10 - Interactive Technology Solutions.pdf	
Planar Systems Inc	2020-09-29 04:52 PM CDT	2020-09-29 05:01 PM CDT	RFP #21.10 - General Terms and Conditions.pdf RFP #21.10 - Interactive Technology Solutions.pdf RFP #21.10 - Vendor Forms & Signatures.pdf RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - Pricing Schedule.xlsx	
Diskovery Educational Systems	2020-09-28 11:03 AM CDT	2020-10-16 02:40 PM CDT	RFP #21.10 - Pricing Schedule.xlsx	
vCloud Tech Inc.	2020-09-28 02:20 PM CDT	2020-09-28 02:27 PM CDT	RFP #21.10 - Vendor Forms & Signatures.pdf RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - General Terms and Conditions.pdf RFP #21.10 - Interactive Technology Solutions.pdf	
FireFly Computers	2020-09-28 09:53 AM CDT	2020-10-14 03:07 PM CDT	RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Interactive Technology Solutions.pdf	
Guitar Center Stores, Inc.	2020-10-06 04:26 PM CDT	2020-10-13 09:36 AM CDT	RFP #21.10 - Pricing Schedule.xlsx	
MaxiAids, Inc.	2020-09-28 09:51 AM CDT	2020-09-28 09:51 AM CDT		
Wachter, Inc	2020-10-13 03:10 PM CDT	2020-10-13 03:13 PM CDT	RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - Interactive Technology Solutions.pdf	
JPC Online Holdings LLC	2020-09-28 09:43 AM CDT	2020-09-28 09:43 AM CDT		
Troxell Communications, Inc.	2020-10-15 03:54 PM CDT	2020-10-27 12:26 AM CDT		2020-10-27 12:26 AM CDT
Hot Rod Cameras	2020-09-28 01:15 PM CDT	2020-09-28 01:15 PM CDT		
Sufian Munir Inc.	2020-09-28 12:33 PM CDT	2020-10-28 12:22 AM CDT	RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - Vendor Forms & Signatures.pdf RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Interactive Technology Solutions.pdf	
ELB US Inc.	2020-09-28 11:06 AM CDT	2020-10-19 06:53 PM CDT	RFP #21.10 - Vendor Forms & Signatures.pdf RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - General Terms and Conditions.pdf RFP #21.10 - Interactive Technology Solutions.pdf	
NEC Display Solutions of American	2020-09-29 12:09 PM CDT	2020-09-29 12:09 PM CDT	RFP #21.10 - Interactive Technology Solutions.pdf	
Digital Ally Inc.	2020-10-08 08:32 AM CDT	2020-10-08 08:32 AM CDT		
CJIS GROUP LLC	2020-09-29 05:22 AM CDT	2020-09-29 01:32 PM CDT	RFP #21.10 - Interactive Technology Solutions.pdf	
CDW Government LLC	2020-09-28 09:35 AM CDT	2020-09-28 09:36 AM CDT	RFP #21.10 - Vendor Forms & Signatures.pdf RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - General Terms and Conditions.pdf RFP #21.10 - Interactive Technology Solutions.pdf	
Tri-State Loudspeaker, LLC	2020-09-28 09:43 AM CDT	2020-09-28 09:43 AM CDT		
Vintage King Audio	2020-09-28 07:50 PM CDT	2020-09-28 07:50 PM CDT	RFP #21.10 - Pricing Schedule.xlsx	
High Point Networks	2020-09-28 09:48 AM CDT	2020-09-28 09:48 AM CDT		
W.B. Hunt Co., Inc	2020-09-28 11:42 AM CDT	2020-09-28 11:42 AM CDT		
Interworld Highway LLC	2020-09-28 12:08 PM CDT	2020-09-28 12:08 PM CDT		
Harvey Creations, LLC	2020-09-28 03:43 PM CDT	2020-09-28 03:43 PM CDT		
PCS Mobile	2020-09-28 09:35 AM CDT	2020-09-29 02:34 PM CDT	RFP #21.10 - Vendor Forms & Signatures.pdf RFP #21.10 - Pricing Schedule.xlsx RFP #21.10 - Vendor Questionnaire.docx RFP #21.10 - Interactive Technology Solutions.pdf	
Prosegur Security USA	2020-09-28 12:04 PM CDT	2020-10-22 12:24 PM CDT		

# Opening Record

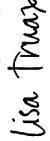
**RFP #21.10 - Interactive Technology Solutions**
**October 27, 2020**
**10:25 a.m. CT**
*Request for Proposal*
*Date*
*Time*

DocuSigned by:



6719FAFF8E18498...

DocuSigned by:



9AB8C86EB0B9422...

Mary Juliot, Marketing &amp; Design Specialist

Lisa Truax, Procurement Solutions Coordinator

Company Responding	Marco Technologies	Sierra Experts	Tierney Brothers	Troxell Communications	Ultra Inc
<b>Copy of Bid Bond - \$5,000</b> Yes/No	Yes		Yes	Yes	Yes
<b>Certificate of Insurance</b> Yes/No	Yes		Yes	Yes	Yes
<b>Pricing Schedule</b> Yes/No	No		Yes	Yes	Yes
<b>Pricing - Manufacturer's Price Lists</b> Yes/No	Yes		Yes	No	Yes
<b>Vendor Forms &amp; Signatures</b> Yes/No	Yes		Yes	Yes	Yes
<b>Vendor Questionnaire</b> Yes/No	Yes		Yes	Yes	Yes
<b>Exhibit A - Marketing Plan</b> Yes/No	Yes		Yes	Yes	Yes
<b>Exhibit B - Letter/Line of Credit</b> Yes/No	Yes		Yes	Yes	Yes
<b>Additional Information</b>					
<b>Business Type Certificate</b> <i>If applicable, submit as PDF</i>					
<b>Catalogs/Other</b>	Yes			Yes	
<b>Qualified Respondent</b> Yes/No	No*	No Bid	Yes	No**	Yes

\*Marco Technologies submitted a pricing schedule along with its respective manufacturer price lists but did not follow the RFP requirements. Marco provided discount ranges for almost all manufacturers listed in their price schedule, providing CPC unable to compare and evaluate pricing.

\*\*Troxell Communications submitted a pricing schedule but did not follow the RFP requirements. Troxell only included a few (6 of 300) of the manufacturer price lists. CPC is unable to compare and evaluate pricing.

Both companies therefore have been deemed non-responsive to the RFP.

November 2, 2020

Marco Technologies, LLC.  
Attn: Brenda Wall  
2906 Morrison Avenue, Suite #1  
Bismarck, ND 58504

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**Request for Proposal #21.10 - Interactive Technology Solutions**

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Dear Brenda Wall:

The Cooperative Purchasing Connection (CPC) would like to thank you for your time, effort, and interest in supplying a response for RFP #21.10 - Interactive Technology Solutions.

In accordance with the RFP guidelines and the statutes pertaining to competitive solicitation requirements, the proposal submitted has been rejected because of the following:

*Failure to provide appropriate pricing:*

CPC required manufacturer discounts to be listed and accompanied by the manufacturer price list. The directions exclusively note to not provide a discount range, but rather, define categorical discounts (i.e. Epson 15%, Epson Projectors 20%) which was shown as an example in the Price Schedule. Marco did not provide the discounts as required.

As a result, CPC cannot assume what discounts should be applied to the price lists provided and therefore is unable to calculate pricing and compare pricing to gauge competitiveness.

We want to thank you for your proposal and your interest in this RFP, and I look forward to your participation in future RFPs for similar engagements.

Should you have any questions about this matter, please feel free to contact me.

Sincerely,



---

Lisa M. Truax | Procurement Solutions Coordinator  
Cooperative Purchasing Connection

November 2, 2020

Troxell Communications, Inc.  
Attn: Joe de Sola, Regional Vice President  
4675 E Cotton Ctr Blvd, Suite 155  
Phoenix, AZ 85040

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**Request for Proposal #21.10 - Interactive Technology Solutions**

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Dear Joe de Sola:

The Cooperative Purchasing Connection (CPC) would like to thank you for your time, effort, and interest in supplying a response for RFP #21.10 - Interactive Technology Solutions.

In accordance with the RFP guidelines and the statutes pertaining to competitive solicitation requirements, the proposal submitted has been rejected because of the following:

*Failure to provide appropriate pricing:*

CPC required manufacturer discounts to be listed and accompanied by the manufacturer price list. Troxell did not provide the discounts as required; only Eight (8) manufacturer price lists were submitted for the 300+ manufacturers entered into the Price Schedule.

As a result, CPC is unable to calculate pricing and compare pricing to gauge competitiveness.

We want to thank you for your proposal and your interest in this RFP, and I look forward to your participation in future RFPs for similar engagements.

Should you have any questions about this matter, please feel free to contact me.

Sincerely,



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Lisa M. Truax | Procurement Solutions Coordinator  
Cooperative Purchasing Connection



**Cooperative Purchasing Connection**  
Tabulation Report RFP #21.10 - Interactive Technology  
Solutions  
Vendor: Ultra Inc

**General Comments:**

**General Attachments:** Bid Bond of \$5000 - Connecting Point.pdf \*Confidential, on file with CPC.  
Certificate of Insurance - Connecting Point.pdf  
Exhibit A - Marketing Plan - Connecting Point.pdf  
Exhibit B - Letter of Credit - Connecting Point.pdf  
Manufacturer Price List - Promethean - Connecting Point.pdf \*Full Price schedule on file with CPC.  
Pricing Schedule - Connecting Point.xlsx  
Vendor Forms - Signatures - Connecting Point.pdf  
Vendor Questionnaire - Connecting Point.pdf  
W9 Ultra Inc dba Connecting Point for Cooperative Purchasing Connection (CPC).pdf



# Request for Taxpayer Identification Number and Certification

**Give Form to the  
requester. Do not  
send to the IRS.**

▶ Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

<b>Print or type.</b> See Specific Instructions on page 3.	1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. <b>Ultra Inc.</b>		
	2 Business name/disregarded entity name, if different from above <b>Connecting Point</b>		
	3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only <b>one</b> of the following seven boxes.		4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):
	<input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> C Corporation <input checked="" type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate		Exempt payee code (if any) _____
	<input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____ <b>Note:</b> Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is <b>not</b> disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.		Exemption from FATCA reporting code (if any) _____
	<input type="checkbox"/> Other (see instructions) ▶ _____		(Applies to accounts maintained outside the U.S.)
	5 Address (number, street, and apt. or suite no.) See instructions. <b>PO Box 1626, 504 Jenson Ave SE</b>		Requester's name and address (optional) <b>Cooperative Purchasing Connection (CPC)</b>
6 City, state, and ZIP code <b>Watertown, SD 57201</b>			
7 List account number(s) here (optional)			

## Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

**Note:** If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

<b>Social security number</b>									
<b>or</b>									
<b>Employer identification number</b>									
4	6	-	0	3	5	2	6	4	1

## Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

<b>Sign Here</b>	Signature of U.S. person ▶	Doreen Singrey Controller	Date ▶ <b>5/18/2020</b>
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## General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

## Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

*If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.*

## Vendor Questionnaire

### RFP #21.10 - Interactive Technology Solutions

#### **Instructions**

Contained herein is a questionnaire required by the Cooperative Purchasing Connection (CPC). Please note, while some information is merely informational, some will be used during the evaluation and vetting process.

To submit the required forms, follow these steps:

1. Read the document in its entirety.
2. Respondents must use the Vendor Questionnaire to its capacity. Attached exhibits and/or supplemental information should be included only when requested (i.e. Marketing Plan).
3. Complete all questions.
4. Save all pages in the correct order to a single PDF format titled "***Vendor Questionnaire – Name of Company***".
5. Submit the Vendor Questionnaire, along with other required documents in Public Purchase.

**The following sections will need to be completed before submission and submitted as one (1) single PDF titled "Vendor Questionnaire – Name of Company":**

1. [Company Information](#)
2. [Qualifications & Experience](#)
3. [Marketing & Partnership](#)
4. [Financials & Level of Support](#)
5. [Industry-Specific Information](#)
6. [References](#)
7. [Additional Requirements\\*](#)

## Company Information

**Name of Company:** Ultra Inc. dba Connecting Point

**Company Address:** 504 Jenson Ave SE

**City, State, Zip code:** Watertown, SD 57201

**Website:** [www.connectingpoint.biz](http://www.connectingpoint.biz)

**Phone:** 605-882-1555

**Provide the following company contacts that will be working with this anticipated contract. Include name, email and phone number(s).**

	Name	Email	Phone
<b>General Manager</b>	Bryan L. Waege	<a href="mailto:bwaege@connectingpoint.biz">bwaege@connectingpoint.biz</a>	605-882-1555
<b>Contract Manager</b>			
<b>Sales Manager</b>	David Lewis	<a href="mailto:dlewis@connectingpoint.biz">dlewis@connectingpoint.biz</a>	320-582-0234
<b>Marketing Manager</b>			
<b>Customer Service Manager</b>	Richard Heier	<a href="mailto:rheier@connectingpoint.biz">rheier@connectingpoint.biz</a>	605-882-1555
<b>Account Manager(s)</b>	Mary Kay Phillips/Liz Geary	Mphillips and <a href="mailto:egeary@connectingpoint.biz">egeary@connectingpoint.biz</a>	701-400-6036 605-881-7009

**List who will be responsible for receiving updated membership lists.**

Name	Email	Phone
Greg Cornell	<a href="mailto:gcornell@connectingpoint.biz">gcornell@connectingpoint.biz</a>	605-882-1555

**List who will be responsible for submitting sales reports and administrative fee payments every quarter.**

Name	Email	Phone
Doreen Singrey	<a href="mailto:dsingrey@connectingpoint.biz">dsingrey@connectingpoint.biz</a>	605-882-1555

**List who will be responsible for conducting audits as requested by CPC.**

Name	Email	Phone
Doreen Singrey	<a href="mailto:dsingrey@connectingpoint.biz">dsingrey@connectingpoint.biz</a>	605-882-1555

**Identify any business types/classifications that your company holds. \*Submit documentation in PDF format to verify business status (see bid checklist).**

x	Business Type/Classification
X	8(a) 8(a) Qualified Business
	DBE Disadvantaged Business Enterprise
	HUB Historically Underutilized Business Zone
	MBE Minority-Owned Business Enterprise
	MWBE Minority Women-Owned Business Enterprise
	SBE Small Business Enterprise
	Other; list name:

x	Business Type/Classification
	SDB Small Disadvantaged Business
	SDVOB Service-Disabled Veteran Owned Business
	SECTION 3 Section 3 Business Concern
	SSV Sole Source Vendor
	VBE Veteran-Owned Business Enterprise
	WBE Woman-Owned Business Enterprise

## Qualifications & Experience (80 points)

### 1. Provide a brief background of your organization, including the year it was founded (1-2 paragraphs max.).

Founded 1979, we are a computer hardware & software reseller serving corporate, government and education markets. We also handle interactive flat panels, classroom audio, bells & paging, wireless networking equipment and provide managed services, service, warranty service and installation for our products. We have five offices in North & South Dakota and Minnesota and service the education market in Western Wisconsin.

2.

### 2. Provide evidence of what your company is doing to remain viable in the industry.

All our employees do on going training, we attend 30-50 trade shows annually, attend 40 to 50 factory training webinars, introduce new products as soon as they are available and follow up on what our customers want and need. We are alert and responsive to what our customers are asking for and using so that we are part of their evolution and changes instead of being left behind.

### 3. Describe your current locations, staffing levels, and the number of staff that will be dedicated to the resulting contract if awarded.

5 offices, 50 employees

504 Jenson Ave SE Watertown, SD 57201

3710 S Kiwanis Ave Sioux Falls, SD 57105

1680 East Capitol Ave Suite B Bismarck, ND 58501

114 Main St N Suite 202F Hutchinson, MN 55350

2611 N 42<sup>nd</sup> St Grand Forks, ND 58203

### 4. Describe your company's logistics (experience, production, distribution of products, warehouse inventories and delivery systems used) that should be considered in your ability to deliver on time quality products to CPC participating agencies.

All products come from Promethean directly-they have main warehouse in Atlanta, GA and have a 90% 10 business day fulfillment record via Crane Worldwide Shipping Corporation.

### 5. Describe your customer retention (i.e. customers who are served that continue to be repeat customers).

We have thrived as a company by retaining and developing existing customers. We do this by acting as a resource, training partner, consultant and local contact that provides a no surprises, professional approach to sales, installation and service.

### 6. Describe the number of agencies your organization, on average, provides interactive technology solutions for each year for the states included in this solicitation.

100+

### 7. Is your organization able to service all areas and eligible agencies outlined in this solicitation? If no, explain why your organization is not able to service a particular area and/or state.

Yes

### 8. Provide a list of other contracts your organization has in place that could be accessed by membership for your services (e.g. other consortiums) in the states outlined in this solicitation?

N/A

### 9. Provide a list of governmental, educational, and cooperative contracts that your company holds outside of the states outlined in this solicitation.

SD & ND - HP contract

### 10. List the agencies, if any, you would exempt from this contract (i.e. current agencies that you are currently serving that will be exempt from pricing submitted with this proposal).

N/A

## Marketing & Partnership (45 points)

**1. Describe how your company markets directly to potential customers.**

We do many trade and association shows annually, and contact them directly with local consultants. In the era of COVID19, we have relied more heavily on Webinars, Zoom & Teams meetings, emails and phone calls, but this is the new reality. We have a full staff of consultants, field technicians and certified engineers available to complete nearly any job.

**2. Describe marketing collateral, sales campaigns, events, conferences (virtual/in-person) attended that have been successful for your organization in the past.**

We typically have a digital display and/or Promethean interactive panel in the booth with us-we use target-oriented show specific presentations to display and highlight many offerings, and we would incorporate the CPC contract into these displays. We do the TIE, Impact Ed (formerly TIES), EDUTECH, MASA, WCRIS, BrainStorm, NDCEL-Elementary, Secondary & Supt shows, MESPA, MASSP, WSEC, MNSAA, SLATE, NDATL, SDSTE and WSTG. We also do local IT Professionals quarterly meetings with different factory reps presenting at each meeting. We also offer bi-annual meetings at three (Sioux Falls, Bismarck & Watertown) of our offices for local clients with several factory reps attending and presenting.

**3. Describe and submit a marketing plan that would describe, at a minimum, the following: process on how the contract will be launched to current and potential agencies, the ability to produce and maintain full-color print advertisements in camera-ready electronic format, including company logos and contact information, anticipated contract announcements, planned advertisements, industry periodicals, other direct, or indirect marketing activities promoting the awarded contract, and how the contract award will be displayed/linked on your organization’s website. You can submit any support materials as Exhibit A – Marketing Plan.**

See Exhibit A - Marketing Plan Attachment

**4. Describe how your company will position this contract to participating agencies if awarded.**

We will incorporate into our website and every trade/association show we attend, as well as mention it every chance we have in print or face to face with clients.

**5. Describe how you plan to inform and train your personnel on the details and promotion of the contract. Describe how your organization plans to utilize your marketing and sales staff with this anticipated contract.**

The people involved thus far will cross train other key personnel first and then everyone in the company through our regular scheduled monthly meetings.

**Financials & Level of Support (15 points)**

**1. Indicate the level of support your company will offer on this contract category.**

- XXX Pricing is better than what is offered to individual education, government, and nonprofit agencies.
- Pricing is better than what is offered to cooperative purchasing organizations or state purchasing departments.
- Other, please describe

**If OTHER, describe how the pricing submitted differs from individual entities or other purchasing consortiums:**

Click or tap here to enter text.

**2. Has your company and/or any proposed subcontractors been involved in any alleged significant prior or ongoing contract failures, contract breaches, any civil or criminal litigation or investigation pending within the last five (5) years?**

Yes                       No

**If YES, document thoroughly and list any contract in which your organization has been found guilty or liable, or which may affect the performance of the services.**

Click or tap here to enter text.

**3. Has your company been disbarred and or suspended in doing business within the United States?**

\_\_\_\_\_ Yes

X  No

If YES, list what states, the reason for debarment and/or suspension, and its effective dates.

N/A

## Warranty (20 points)

- 1. Describe your company's ability to provide maintenance and support services for the proposed products. Describe how a participating agency would seek maintenance and obtaining required pieces should equipment fail.**

Connecting Point is an authorized Promethean Warranty center and all Promethean products have a three year warranty (parts & materials) but labor is not included. If an onsite visit is required, labor and/or mileage will be charged at shop rates.

- 2. Describe your warranty program, including any conditions and requirements to qualify claims procedure and overall structure. Describe warranty coverage, restrictions/limitations, and any possible travel expenses.**

Promethean offers 3 year defect warranty-parts are covered but not labor. Promethean has Tech Service line and most issues are handled remotely. If unable to and panel replacement is not warranted, Connecting Pont is authorized Promethean warranty shop, but labor and/or mileage will be charged at shop rates.

## Industry-Specific Information (130 points)

- 1. Provide a narrative description of the products and services you are offering in your proposal.**

Promethean line of interactive panels and panel accessories, installation, support, warranty and professional development.

- 2. Describe what differentiates your company from your competitors. Describe your differences regarding sales, service, installation, technology, and product line.**

We have local sales, tech and engineering staff at three locations throughout your service area, and as such will be able to handle those needs wherever they may be.

- 3. Describe your company's capability to provide product/service demonstrations and what modes and methods are to be used.**

*We do virtual and/or on site product demonstrations at clients' request.*

- 4. Describe your company's process for introducing new products to resulting contract and participating agencies. Describe the vetting process your company takes to ensure quality products and solutions are being represented.**

*All products we offer have gone through our in-house review and approval by technicians, sales force and engineering.*

- 5. Describe how your company would work with a participating agency to best determine wants, needs, design and layout of an interactive space or solution.**

*Discuss with them directly their desired outcome(s), offer Promethean solutions to fulfill those and let them decide what best fits their wants and needs.*

- 6. Describe any professional development or continuing education that would be available to participating agencies.**

Phone, virtual and in person Professional development training is available from promethean trained professional at additional cost.



**7. Describe your proposed order process for this proposal and contract award. Explain your delivery policy and lead time required from receipt of order to delivery. Specify if you will be including a dealer network and how they will be involved.**

We require either signed quote or purchase order to place order. If installation is to be part of contract, we will conduct on site survey prior to issuing quote for that portion of the contract.

**8. Describe any minimum order requirements and if any surcharges will be assessed for not meeting that minimum.**

N/A

**9. Describe how your company has previously worked with third-party integrated systems for purchasing and procurement. Explain your capabilities (i.e. static catalog, cXML punch-out, etc.) and the names of systems your company has integrated with.**

N/A

**10. Describe your company's allowed methods for payment and if any fees are assessed for those methods. Also describe how your company works with agencies to determine payment terms.**

Cash, check or credit or procurement cards with check being preferred method. On credit pr procurement card purchases over \$5000, we add processing fee equal to processing fee for that particular card.

**11. Describe in detail your proposed exchange and return program(s) and policy(s).**

Promethean has 3 year full warranty but currently no exchange policy-returns will be considered on case by case basis on unopened and unused equipment.

**12. Describe how backorders are processed.**

*Promethean has not had to backorder material in the last two years.*

**13. Describe the duties of your installation teams, project roles, and any applicable certifications that your installers hold.**

*Installation of panels, initial set up, connection to school network, basic training of IT staff.*

**14. Describe any "added value" attributes being offered to CPC and its participating agencies when purchasing services through your company. Describe any "value-adds" that are exclusive to CPC and the potential resulting contract.**

N/A

**15. Describe any self-audit process/program you plan to employ to verify compliance with your anticipated contract with CPC.**

Monthly in-house audit to ensure we are in compliance with CPC guidelines.

## Exceptions & Deviations (10 points)

**1. List any additional stipulations and/or requirements your company requests that are not covered in the RFP.**

For entities requesting installation, a site survey must be completed prior to quoting that portion of the sale.

**2. List any exceptions your company is requesting to the terms outlined in the Technical Specifications.**

Respondents must include the following when requesting exceptions:

- RFP section number and page number
- Describe the exception
- Explanation of why this is an issue
- A proposed alternative to meet the needs of participating agencies and the cooperative

N/A

## References (15 points)

Provide three (3) references that have purchased [Click or tap here to enter text](#) **from your company within the last two (2) years**. References from the CPC's tri-state area are preferred. A contact name, phone number and email will be required. \*Note, ensure your references are prepared to communicate with a representative from CPC. Failure to confirm reference of past work may affect your evaluation.

Reference #1 – Company Name	Minneapolis Public Schools
Service/Product Purchased	Nickel 65 inch panels, mobile stands
Year of Purchase	2016-2020
Reference Contact	Mason Campbell
Phone	6152-231-7046
Email	Mason.campbell@mpls.k12.mn.us

Reference #2 – Company Name	Redfield School 56-4
Service/Product Purchased	Titanium 75 inch panels
Year of Purchase	2018-2020
Reference Contact	Sheldon Finley
Phone	605-472-4520 Ext 1083
Email	Sheldon.finley@k12.sd.us

Reference #3 – Company Name	Dickinson Public Schools
Service/Purchase Purchased	Titanium 75 inch panels, mobile stands
Year of Purchase	2017-2020
Reference Contact	Mitchell Murphy
Phone	701-456-0002
Email	mmurphy@dpsnd.org

## Additional Requirements

As required by CPC, submit the following additional items as individual PDFs as outlined below:

**1. Exhibit A – Marketing Plan – Name of Company**

Submit any supplemental materials that outline your marketing plan as outlined in your previous response.

A marketing plan would describe, at a minimum, the following: process on how the contract will be launched to current and potential agencies, the ability to produce and maintain full-color print advertisements in camera-ready electronic format, including company logos and contact information, anticipated contract announcements, planned advertisements, industry periodicals, other direct, or indirect marketing activities promoting the awarded contract, and how the contract award will be displayed/linked on the Vendor's website.

**2. Exhibit B – Letter/Line of Credit – Name of Company**

Attach a letter from a business's chief financial institution indicating the current line of credit available to the business and evidence of financial stability for the past three calendar years (2019, 2018, 2017). This letter should state the line of credit as a range (i.e. "Credit in the low six (6) figures" or "a credit line exceeding six (6) figures"). The Letter/Line of Credit will be deemed "Confidential". This letter/line of credit is a requirement to help determine the financial stability of the company. Failure to submit a form of financial health may deem your response as non-responsive.

**3. Manufacturer Price Lists**

Submit in PDF format, the current manufacturer price list as of October 1, 2020, per each manufacturer proposed in the Pricing Schedule.

Exhibit A:

Marketing Plan – Ultra Inc. dba Connecting Point

As required by CPC, submit the following additional items as individual PDFs as outlined below:

**1. Exhibit A – Marketing Plan – Name of Company (15 points)**

Submit a marketing plan that would describe, at a minimum, the following: process on how the contract will be launched to current and potential agencies, the ability to produce and maintain full-color print advertisements in camera-ready electronic format, including company logos and contact information, anticipated contract announcements, planned advertisements, industry periodicals, other direct, or indirect marketing activities promoting the awarded contract, and how the contract award will be displayed/linked on the Vendor's website.

We will have our in house Digital Signage department generate artwork and incorporate into all our digital display presentations at future customer appreciation events, training seminars, tradeshow etc. We will also incorporate into our company website with live link to our Express Sign IN and market to all existing customers within CPC geographical area. Historically our marketing plan has been to get our sales staff in front of existing and potential customers, and we see that model continuing into the foreseeable future.



**CONNECTING POINT**

WATERTOWN | BISMARCK | SIOUX FALLS | HUTCHINSON | GRAND FORKS

October 25, 2020

Cooperative Purchasing Connection  
Attn: Cooperative Purchasing  
1001 E Mount Faith Ave.  
Fergus Falls, MN 56537

Exhibit B – Financial Health

Ultra, Inc. | DBA – Connecting Point does not rely on any current lines of credit to operate our business. We are a debt free company with adequate cash on hand and controls on our receivables and payables to keep a positive cash flow for day to day operations. We are a company established 40 years ago and have taken a conservative and responsible approach to our business growth to keep us in a positive cash position. Therefore, we do not have a financial institution to provide a line of credit statement for us.

We are a privately held company based out of Watertown, SD with locations in Sioux Falls, Bismarck, Grand Forks, and Hutchinson, MN for a total of five offices across CPC's coverage area. Connecting Point has a long history of working with schools handling deals in the hundreds of thousands of dollars for a variety of product lines.

We have been consistently profitable the past 3 years and beyond. We are still in a strong position even during the times of COVID that has challenged many businesses.

I hope you find this statement adequate for the needs of this bid. Our only other option would be to provide you with some key suppliers we work with.

Duly Stated

A handwritten signature in black ink that reads "Bryan L. Waage".

Bryan L. Waage  
President  
Connecting Point  
Corporate Offices | Watertown, SD

October 27, 2020

Ms. Doreen Singrey  
Ultra, Inc.  
504 Jenson Avenue SE  
Watertown, SD 57201

RE: Line of Credit - DLL

Dear Ms. Singrey:

Thank you for your continuing confidence in De Lage Landen (DLL) as Ultra, Inc. business partner for providing the working capital financing needed to meet your growth objectives.

At this time Ultra, Inc. is in good standing with DLL and has been since April 2009, and continues to maintain a current credit facility of One Million Five-Hundred Thousand Dollars (\$1,500,000). Should additional purchases beyond this level be necessary, DLL will work with Ultra, Inc. and take into consideration any additional credit line needs.

We again thank you for your dedicated commitment to De Lage Landen and also share in your confidence that Ultra, Inc. will be successful in its current bid.

If you have any questions, please contact me.

Sincerely,

Christopher Loney  
Sr. Account Relationship Manager  
Commerical Finance Division  
DLL





Product Name	Product Description	Unit of Measure	Standard Rate	Percent Discount	Net Member Price	Notes
For ANY installation, A site survey will be completed at our cost prior to quoting.					no cost to member if we do installation. if we do not do installation, will be charged at normal rates.	



## Vendor Forms & Signatures

### RFP #21.10 - Interactive Technology Solutions

#### Instructions

Contained herein are forms and information required by the Cooperative Purchasing Connection (CPC). Please note, while some information is merely informational, some will be used during the evaluation and vetting process.

To submit the required forms, follow these steps:

1. Read the document in its entirety.
2. Complete all questions and forms.
3. Save all pages in the correct order to a single PDF format titled "*Vendor Forms & Signatures – Name of Company*".
4. Submit the forms in the required format with all necessary signatures in Public Purchase.

The following sections will need to be completed prior to submission and submitted as one single PDF titled "Vendor Forms & Signatures – Name of Company":

1. Addendum Acknowledgement
2. Contract Offer & Award
3. Uniform Guidance "EDGAR" Certification Form
4. Subcontractor Utilization Form
5. Solicitation Checklist

## Addendum Acknowledgement

**Instructions:** Please acknowledge receipt of all addenda issues with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. If no addenda were issued, sign the bottom section to verify. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specifications, etc.

**Addendum Numbers Received** (check the box next to each addendum received):

Addendum No. 1

Addendum No. 2

Addendum No. 3

Addendum No. 4

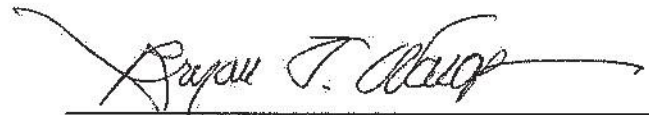
Addendum No. 5

Addendum No. 6

Addendum No. 7

Addendum No. 8

I understand that failure to confirm receipt of addenda may cause for rejection of this response.



Authorized Signature

10-27-2020

Date

**Acknowledgment:** I hereby acknowledge that no addenda were issued during this solicitation process. I understand that failure to confirm this acknowledgment may cause for rejection of this response.



Authorized Signature

10-27-2020

Date


\*Note, both sections on this form should not be signed.

**Contract Offer & Award**

**Instructions:** Part I of this form is to be completed by the Vendor and signed by its authorized representative. Part II will be completed by the Cooperative Purchasing Connection (CPC) upon the occasion of an award.

**Part I: Vendor**

In compliance with the Request for Proposal (RFP), the undersigned warrants that I/we have examined all General Terms and Conditions, Forms and Technical Specifications, and being familiar with all of the conditions surrounding the proposed projects, hereby offer and agree to furnish all labor, materials, supplies, equipment and professional services in compliance with all terms, conditions, specifications and amendments in this solicitation and any written exceptions in the offer. Signature also certifies understanding and compliance with this proposal. The undersigned understands that his/her competence and responsibility and that of his/her proposed subcontractors, time of completion, as well as other factors of interest to the CPC as stated in the evaluation section, will be a consideration in making the award. This contract offer and award binds said Vendor to all terms and conditions stated in the proposal.

Business Name	<u>Ultra Inc. dba Connecting Point</u>	Date	<u>October 26, 2020</u>
Address	<u>504 Jenson Ave SE</u>	City, State, Zip	<u>Watertown, SD 57201</u>
Contact Person	<u>Greg Cornell</u>	Title	<u>Ed Sales Support</u>
Authorized Signature		Title	<u>President</u>
Email	<u>bwaage@connectingpoint.biz</u>	Phone	<u>605-882-1555</u>

**Part II: CPC**

Your response to the identified proposal is hereby accepted. As a Vendor, you are now bound to offer and provide the products and services identified within this solicitation, your response, including all terms, conditions, specifications, exceptions, and amendments. As a Vendor, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from a CPC participating agency. The initial term of this contract shall be for up to twenty-four (24) months and will commence on the date indicated below and continue unless terminated, canceled or extended. By mutual written agreement as warranted, the contract may be extended for one (1) additional 24-month period.

Awarding Agency

---

Authorized Representative

---

Name Printed or Typed

---

Awarded this                      day of                                      Contract Number

---

Contract to Commence

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# Uniform Guidance "EDGAR" Certification Form

200 CFR Part 200

**Instructions:** When a purchasing agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200, referred to as the "Uniform Guidance" or new "EDGAR". All Vendors submitting proposals must complete this EDGAR Certification form regarding the Vendor's willingness and ability to comply with certain requirements, which may be applicable to specific agency purchases using federal grant funds.

For each of the items below, the Vendor will certify its agreement and ability to comply, where applicable, by having the Vendor's authorized representative check, initial the applicable boxes, and sign the acknowledgment at the end of this form. If a Vendor fails to complete any item of this form, CPC will consider and may list the response, as the Vendor is unable to comply. A "No" response to any of the items below may influence the ability of a purchasing agency to purchase from the Vendor using federal funds.

## 1. Violation of Contract Terms and Conditions

Provisions regarding Vendor default are included in CPC's terms and conditions. Any contract award will be subject to such terms and conditions, as well as any additional terms and conditions in any purchase order, ancillary agency contract, or construction contract agreed upon by the Vendor and the purchasing agency, which must be consistent with and protect the purchasing agency at least to the same extent as CPC's terms and conditions. The remedies under the contract are in addition to any other remedies that may be available under law or in equity.

## 2. Termination for Cause of Convenience

For a participating agency purchase or contract in excess of \$10,000 made using federal funds, you agree that the following term and condition shall apply:

The participating agency may terminate or cancel any purchase order under this contract at any time, with or without cause, by providing seven (7) business days in advance written notice to the Vendor. If this agreement is terminated in accordance with this paragraph, the participating agency shall only be required to pay the Vendor for goods and services delivered to the participating agency prior to the termination and not otherwise returned in accordance with the Vendor's return policy. If the participating agency has paid the Vendor for goods and services provided as the date of termination, the Vendor shall immediately refund such payment(s).

If an alternate provision for termination of a participating agency's purchase for cause and convenience, including the manner by which it will be affected and the basis for settlement, is in the participating agency's purchase order, ancillary agreement or construction contract agreed to by the Vendor, the participating agency's provision shall control.

## 3. Equal Employment Opportunity

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contract that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR Part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Vendor agrees that such provision applies to any participating agency purchase or contract that meets the definition of

"federally assisted construction contract" in 41 CFR Part 60-1.3 and Vendor agrees that it shall comply with such provision.

#### **4. Davis Bacon Act**

When required by Federal program legislation, Vendor agrees that, for all participating agency contracts for the construction, alteration, or repair (including painting and decorating) of public buildings or public works, in excess of \$2,000, Vendor shall comply with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, the Vendor is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specific in a wage determinate made by the Secretary of Labor. In addition, the Vendor shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at [www.wdol.gov](http://www.wdol.gov). Vendor agrees that, for any purchase to which this requirement applies, the award of the purchase to the Vendor is conditioned upon Vendor's acceptance of wage determination.

Vendor further agrees that is shall also comply with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each construction completion, or repair of public work, to give up any part of the compensation to which he is otherwise entitled under his contract of employment, shall be defined under this title or imprisoned not more than five (5) years, or both.

#### **5. Contract Work Hours and Safety Standards Act**

Where applicable, for all participating agency purchases in excess of \$100,000 that involve the employment of mechanics or laborers, Vendor agrees to comply with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, Vendor is required to compute the wages of every mechanic and laborer on the basis of a standard workweek of 40 hours. Work in excess of the standard workweek is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek. The requirements of the 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions that are unsanitary, hazardous or dangerous. These requirements do not apply to the purchase of supplies, materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

#### **6. Right to Inventions Made Under a Contract or Agreement**

If the participating agency's federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or sub-recipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experiments, developmental or research work under the "funding agreement," the recipient or sub-recipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

#### **7. Clean Air Act and Federal Water Pollution Control Act**

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended, contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). When required, the Vendor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

## **8. Debarment and Suspension**

Debarment and Suspension (Executive Orders 12549 and 12689), a contract award (see 2 CFR 180.222) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM exclusions contain the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Vendor certifies that the Vendor is not current listed and further agrees to immediately notify AEPA and all participating agencies with pending purchases or seeking to purchase from the Vendor if Vendor is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under state statutory or regulatory authority other than Executive Order 12549.

## **9. Byrd Anti-Lobbying Amendment**

Byrd Anti-Lobbying Amendment (31 U.S.C. 1352), Vendors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that take place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

## **10. Procurement of Recovered Materials**

For participating agency purchases utilizing Federal funds, Vendor agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

## **11. Profit as a Separate Element of Price**

For purchases using federal funds in excess of \$150,000, a participating agency may be required to negotiate profit as a separate element of the price. See 2 CFR 200.323(b). When required by a participating agency, the Vendor agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Vendor agrees that the total price, including profit, charged by the Vendor to the participating agency shall not exceed the awarded pricing, including any applicable discount, under the Vendor's contract with CPC.

## **12. General Compliance with Participating Agencies**

In addition to the foregoing specific requirements, Vendor agrees, in accepting any purchase order from a participating agency, it shall make a good faith effort to work with participating agency to provide such information and to satisfy requirements as may apply to a particular purchase or purchases including, but not limited to, applicable record keeping and record retention requirements as noted in the Federal Acquisition Regulation, FAR 4.703(a).

By initialing the table (1-12) and signing below, I certify that the information in this form is true, complete and accurate and that I am authorized by my business to make this certification and all consents and agreements contained herein.

Vendor Certification (By Item)	Vendor Certification: YES, I agree or NO, I do NOT agree	Initial
1. Violation of Contract Terms and Conditions	Yes	BW
2. Termination for Cause of Convenience	Yes	BW
3. Equal Employment Opportunity	Yes	BW
4. Davis-Bacon Act	Yes	BW
5. Contract Work Hours and Safety Standards Act	Yes	BW
6. Right to Inventions Made Under a Contract or Agreement	Yes	BW
7. Clean Air Act and Federal Water Pollution Control Act	Yes	BW
8. Debarment and Suspension	Yes	BW
9. Byrd Anti-Lobbying Amendment	Yes	BW
10. Procurement of Recovered Materials	Yes	BW
11. Profit as a Separate Element of Price	Yes	BW
12. General Compliance with Participating Agencies	Yes	BW

**Ultra Inc. dba Connecting Point**

*Name of Business*



*Signature of Authorized Representative*

**Bryan L. Waege/President**

*Printed Name/Title*

**October 26, 2020**

*Date*

# Subcontractor Utilization Form

**Instructions:** List all subcontractors to be used during the performance of this contract. Submit additional forms if needed.

Solicitation Name: RFP #21.10 Interactive Technology Solutions  
Solicitation Number: RFP #21.10  
Vendor Name: Ultra Inc. dba Connecting Point

If a subcontractor will not be used, check this box:

Company Name: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City, State, Zip: \_\_\_\_\_  
Telephone: \_\_\_\_\_  
Primary Contact: \_\_\_\_\_  
Email Address of Contact: \_\_\_\_\_  
Services to be provided: \_\_\_\_\_

Company Name: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City, State, Zip: \_\_\_\_\_  
Telephone: \_\_\_\_\_  
Primary Contact: \_\_\_\_\_  
Email Address of Contact: \_\_\_\_\_  
Services to be provided: \_\_\_\_\_

Company Name: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City, State, Zip: \_\_\_\_\_  
Telephone: \_\_\_\_\_  
Primary Contact: \_\_\_\_\_  
Email Address of Contact: \_\_\_\_\_  
Services to be provided: \_\_\_\_\_



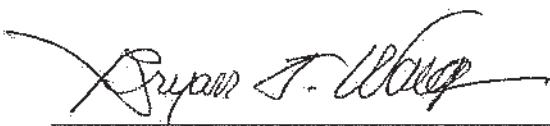
## Solicitation Checklist

The following items/submittals are required to be considered as a qualified Vendor to the RFP. Vendor must submit an electronic version of their proposal by the due date and time listed in this RFP via Public Purchase ([www.publicpurchase.com](http://www.publicpurchase.com)). Review the checklist provided below and ensure all of the necessary documents have been uploaded with your response.

Your organization's uploaded proposal should include the following submitted and correctly labeled documents:

X	Document Title	How to be Submitted
	Bid Bond of \$5,000 (Copy)	Submit as PDF
	Certificate of Insurance - Name of Company	
	Pricing Schedule - Name of Company	Submit as an Excel document
	Manufacturer Price List - Name of Manuf. - Name of Company <ul style="list-style-type: none"> <li>Submit the current (10/1/2020) PDF price list, per manufacturer submitted in the Pricing Schedule.</li> </ul>	Submit each list as PDF.
	Vendor Questionnaire - Name of Company	Submit as a PDF
	Vendor Forms & Signatures - Name of Company	Submit as one (1), single PDF. <b>*Signatures Required</b>
	Exhibit A - Marketing Plan - Name of Company	Submit as PDF
	Exhibit B - Letter/Line of Credit - Name of Company	Submit as PDF
	Business Type Certificate, if applicable. <ul style="list-style-type: none"> <li>See Vendor Questionnaire (i.e. MBE, SBE).</li> </ul>	Submit as PDF

**IMPORTANT:** All items **must be** submitted electronically in the format indicated for the proposal to receive consideration. Documents with inserted images of completed documents **will not be accepted**. Double-check your uploaded documents for completion prior to submission.



Authorized Signature

Bryan L. Waege/President

Printed Name/Title

October 26, 2020

Date

## Ultra, Inc. dba Connecting Point

[Reference/Past Performance Check]

Has the Vendor listed above provided Interactive Technology Solutions for your agency?	Yes	Yes	Yes
Person Completing This Survey, include: Name	Mitchell Murphy Technology Director Dickinson Public Schools 701 456-0002	Mason Campbell, Manager IT Field Services, Minneapolis Public Schools Mason.campbell@mpls.k12.mn.us 612.231.7046	Sheldon Finley, Director of Technology, Redfield School District, Sheldon.Finley@k12.sd.us, 605- 472-4520
Title			
Agency/Company			
Email Address			
Phone Number			
Did the vendor and their staff meet your agency/company's requested scope of work and work plan?	Yes	Yes	Yes
Has the work of the Vendor been consistently thorough, acceptable, and professional?	Yes	Yes	Yes
Did the Vendor respond to your agency/company's needs in a timely manner?	Yes	Yes	Yes
Have or were there any problems with this Vendor's work or conduct?	No	No	No
Was the attitude of the Vendor and their staff friendly and helpful?	Yes	Yes	Yes
Were there any disputes regarding their work?	No	No	No
Would you have for any reason to not contract with this Vendor in the future should you have the opportunity?	No	No	No
Please rate the Vendor's overall job performance.	5	5	5
Other Comments...		Exceptional vendor to partner with. Goes over and above on all requests.	They have been willing to work around our schedule for installations and try to get them scheduled on a sooner rather than later time frame. Easy to work with. Good Products. Friendly and Knowledgeable staff. They have been a pleasure for me to work with.

**Cooperative Purchasing Connection**  
Tabulation Report RFP #21.10 - Interactive Technology  
Solutions  
Vendor: Tierney Brothers

**General Comments:**

- General Attachments:** Bid Bond of \$5,000 (Copy) - Tierney.pdf \*Confidential, on file with CPC.  
Certificate of Insurance - Tierney.pdf  
Exhibit A - Marketing Plan - Tierney.pdf  
Exhibit B - Letter\_Line of Credit - Tierney.pdf \*Confidential, on file with CPC.  
Manufacturer Price List - Acer - Tierney.pdf \*All manufacturer prices lists on file with CPC.  
Manufacturer Price List - Active Floor - Tierney.pdf  
Manufacturer Price List - Akg - Tierney.pdf  
Manufacturer Price List - Altinex - Tierney.pdf  
Manufacturer Price List - AMX - Tierney.pdf  
Manufacturer Price List - Anchor - Tierney.pdf  
Manufacturer Price List - Anywherecart - Tierney.pdf  
Manufacturer Price List - Asus - Tierney.pdf  
Manufacturer Price List - Atlas Sound - Tierney.pdf  
Manufacturer Price List - Atlona - Tierney.pdf  
Manufacturer Price List - Audio Enhancement - Tierney.pdf  
Manufacturer Price List - Audio Technica - Tierney.pdf  
Manufacturer Price List - Aurora - Tierney.pdf  
Manufacturer Price List - Aver - Tierney.pdf  
Manufacturer Price List - Balance Box - Tierney.pdf  
Manufacturer Price List - Barco - Tierney.pdf  
Manufacturer Price List - Belkin - Tierney.pdf  
Manufacturer Price List - Biamp - Tierney.pdf  
Manufacturer Price List - Blackbox - Tierney.pdf  
Manufacturer Price List - Bretford - Tierney.pdf  
Manufacturer Price List - Brightsign - Tierney.pdf  
Manufacturer Price List - Bytespeed - Tierney.pdf  
Manufacturer Price List - C2G - Tierney.pdf  
Manufacturer Price List - Califone - Tierney.pdf  
Manufacturer Price List - Chief - Tierney.pdf  
Manufacturer Price List - ClassVR - Tierney.pdf  
Manufacturer Price List - ClearOne - Tierney.pdf  
Manufacturer Price List - Clevertouch - Tierney.pdf  
Manufacturer Price List - Comprehensive - Tierney.pdf  
Manufacturer Price List - Conen - Tierney.pdf  
Manufacturer Price List - Copernicus - Tierney.pdf  
Manufacturer Price List - Crestron - Tierney.pdf  
Manufacturer Price List - Crown - Tierney.pdf  
Manufacturer Price List - Da-Lite - Tierney.pdf  
Manufacturer Price List - Draper - Tierney.pdf  
Manufacturer Price List - Elmo - Tierney.pdf  
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Manufacturer Price List - Extron - Tierney.pdf  
Manufacturer Price List - Frontrow - Tierney.pdf  
Manufacturer Price List - Go-Box - Tierney.pdf  
Manufacturer Price List - GoGuardian - Tierney.pdf  
Manufacturer Price List - Hovercam - Tierney.pdf  
Manufacturer Price List - HP - Tierney.pdf  
Manufacturer Price List - HuddleCam - Tierney.pdf  
Manufacturer Price List - Huddly - Tierney.pdf  
Manufacturer Price List - HyperX - Tierney.pdf  
Manufacturer Price List - Infomotion - Tierney.pdf

# Cooperative Purchasing Connection

## Tabulation Report RFP #21.10 - Interactive Technology Solutions

### Vendor: Tierney Brothers

Manufacturer Price List - iThinkWrite - Tierney.pdf  
Manufacturer Price List - Jabra - Tierney.pdf  
Manufacturer Price List - JBL - Tierney.pdf  
Manufacturer Price List - Jelco - Tierney.pdf  
Manufacturer Price List - Kramer - Tierney.pdf  
Manufacturer Price List - Lenovo - Tierney.pdf  
Manufacturer Price List - LG - Tierney.pdf  
Manufacturer Price List - Liberty - Tierney.pdf  
Manufacturer Price List - LocknCharge - Tierney.pdf  
Manufacturer Price List - Logitech - Tierney.pdf  
Manufacturer Price List - LU Interactive - Tierney.pdf  
Manufacturer Price List - Lumens - Tierney.pdf  
Manufacturer Price List - Luxor - Tierney.pdf  
Manufacturer Price List - Maxcase - Tierney.pdf  
Manufacturer Price List - Middle Atlantic - Tierney.pdf  
Manufacturer Price List - Mooreco - Tierney.pdf  
Manufacturer Price List - NEC - Tierney.pdf  
Manufacturer Price List - Novisign - Tierney.pdf  
Manufacturer Price List - Panasonic - Tierney.pdf  
Manufacturer Price List - Peerless - Tierney.pdf  
Manufacturer Price List - Planar - Tierney.pdf  
Manufacturer Price List - QSC - Tierney.pdf  
Manufacturer Price List - Respawn - Tierney.pdf  
Manufacturer Price List - Roccat - Tierney.pdf  
Manufacturer Price List - Sam Labs - Tierney.pdf  
Manufacturer Price List - Samsung Devices - Tierney.pdf  
Manufacturer Price List - Samsung Panels - Tierney.pdf  
Manufacturer Price List - Sennheiser - Tierney.pdf  
Manufacturer Price List - Sharp - Tierney.pdf  
Manufacturer Price List - Shure - Tierney.pdf  
Manufacturer Price List - SMART - Tierney.pdf  
Manufacturer Price List - Spectrum - Tierney.pdf  
Manufacturer Price List - Staymobile - Tierney.pdf  
Manufacturer Price List - Targus - Tierney.pdf  
Manufacturer Price List - Tightrope - Tierney.pdf  
Manufacturer Price List - TOA - Tierney.pdf  
Manufacturer Price List - Toshiba - Tierney.pdf  
Manufacturer Price List - TrippLite - Tierney.pdf  
Manufacturer Price List - UBTech - Tierney.pdf  
Manufacturer Price List - Ultimaker - Tierney.pdf  
Manufacturer Price List - Vaddio - Tierney.pdf  
Manufacturer Price List - VFI - Tierney.pdf  
Manufacturer Price List - Viewsonic - Tierney.pdf  
Manufacturer Price List - Williams Sound - Tierney.pdf  
Manufacturer Price List - zSpace - Tierney.pdf  
Pricing Schedule - Tierney.xlsx  
Vendor Forms - Signatures - Tierney.pdf  
Vendor Questionnaire - Tierney.pdf



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

10/5/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> USI Insurance Services LLC 6000 Clearwater Drive Minnetonka MN 55343	<b>CONTACT NAME:</b> Kelly Grunerud <b>PHONE (A/C, No, Ext):</b> 952-322-9070 <b>E-MAIL ADDRESS:</b> kelly_grunerud@usi.com		<b>FAX (A/C, No):</b> 952-947-9793
	<b>INSURER(S) AFFORDING COVERAGE</b>		<b>NAIC #</b>
<b>INSURED</b> Tierney Brothers Inc 1771 Energy Park Dr #100 Saint Paul MN 55108	TIERBRO-01	<b>INSURER A :</b> Phoenix Insurance Company	25623
		<b>INSURER B :</b> Travelers Property Casualty Company of America	25674
		<b>INSURER C :</b>	
		<b>INSURER D :</b>	
		<b>INSURER E :</b>	
		<b>INSURER F :</b>	

**COVERAGES**

CERTIFICATE NUMBER: 2132621411

REVISION NUMBER:

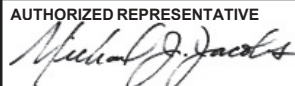
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC <input type="checkbox"/> OTHER:	Y	Y	630 7J186133	7/15/2020	7/15/2021	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 \$
B	<b>AUTOMOBILE LIABILITY</b> <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY	Y	Y	BA 1N951118	7/15/2020	7/15/2021	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 10,000			CUP 7J206345	7/15/2020	7/15/2021	EACH OCCURRENCE \$ 6,000,000 AGGREGATE \$ 6,000,000 Prod/Comp Ops Agg \$ 6,000,000
B	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A	UB-008M469085	1/1/2020	1/1/2021	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

FOLLOWING ENDORSEMENTS APPLY TO THE PROJECT, CERTIFICATE HOLDER & NAMES LISTED BELOW IF REQUIRED BY WRITTEN CONTRACT OR AGREEMENT: GENERAL LIABILITY: CG D2 46 Blanket Additional Insured (Contractors) Primary & Non-contributory Basis; CG D4 17 Additional Insured On-going Operations / Blanket Waiver of Subrogation; CGD144 GL Primary & Non-contributory / AUTO LIABILITY: CA T3 53 Blanket Additional Insured / Blanket Waiver of Subrogation; WORKERS COMPENSATION: Blanket Waiver of Subrogation. Underlying on Umbrella: General Liability, Auto Liability, Workers Compensation  
 Additional Insured: Cooperative Purchasing Connection

**CERTIFICATE HOLDER****CANCELLATION**

Cooperative Purchasing Connection 1001 E Mount Faith Ave Fergus Fall MN 56537	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE 
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## Vendor Questionnaire

### RFP #21.10 - Interactive Technology Solutions

#### **Instructions**

Contained herein is a questionnaire required by the Cooperative Purchasing Connection (CPC). Please note, while some information is merely informational, some will be used during the evaluation and vetting process.

To submit the required forms, follow these steps:

1. Read the document in its entirety.
2. Respondents must use the Vendor Questionnaire to its capacity. Attached exhibits and/or supplemental information should be included only when requested (i.e. Marketing Plan).
3. Complete all questions.
4. Save all pages in the correct order to a single PDF format titled "***Vendor Questionnaire – Name of Company***".
5. Submit the Vendor Questionnaire, along with other required documents in Public Purchase.

**The following sections will need to be completed before submission and submitted as one (1) single PDF titled "Vendor Questionnaire – Name of Company":**

1. [Company Information](#)
2. [Qualifications & Experience](#)
3. [Marketing & Partnership](#)
4. [Financials & Level of Support](#)
5. [Industry-Specific Information](#)
6. [References](#)
7. [Additional Requirements\\*](#)

## Company Information

<b>Name of Company:</b>	Tierney
<b>Company Address:</b>	1771 Energy Park Dr, Suite 100
<b>City, State, Zip code:</b>	St Paul, MN, 55108
<b>Website:</b>	Tierney.com
<b>Phone:</b>	612-331-5500

Provide the following company contacts that will be working with this anticipated contract. Include name, email and phone number(s).

	Name	Email	Phone
<b>General Manager</b>	Rob Gag - CEO	<a href="mailto:rgag@tierney.com">rgag@tierney.com</a>	612-455-3646
<b>Contract Manager</b>	Melissa Spears - Director of K12 Sales	<a href="mailto:mspears@tierney.com">mspears@tierney.com</a>	612-800-5114
<b>Sales Manager</b>	Melissa Spears - Director of K12 Sales	<a href="mailto:mspears@tierney.com">mspears@tierney.com</a>	612-800-5114
<b>Marketing Manager</b>	Derek Burns - CMO	<a href="mailto:dburns@tierney.com">dburns@tierney.com</a>	612-455-3606
<b>Customer Service Manager</b>	Corrin Anderson – Sales Support Manager	<a href="mailto:canderson@tierney.com">canderson@tierney.com</a>	612-455-3878
<b>Account Manager(s)</b>	<b>Leanne Sutcliffe</b> – K12 Account Executive Metro/Southern MN	<a href="mailto:lsutcliffe@tierney.com">lsutcliffe@tierney.com</a>	612-455-3658
	<b>Zach Boxrud</b> – K12 Account Executive - Inside Sales MN	<a href="mailto:zboxrud@tierney.com">zboxrud@tierney.com</a>	612-455-3675
	<b>Chris Jensen</b> – K12 Account Executive Metro/Northern MN	<a href="mailto:cjensen@tierney.com">cjensen@tierney.com</a>	612-455-3643
	<b>Michael Powell</b> – K12 Account Executive ND/SD	<a href="mailto:mpowell@tierney.com">mpowell@tierney.com</a>	612-455-3694
	<b>Elise Selvick</b> – K12 Account Executive Eastern WI	<a href="mailto:eselvick@tierney.com">eselvick@tierney.com</a>	612-800-5142
	<b>Andrew Becker</b> – K12 Account Executive Western WI	<a href="mailto:abecker@tierney.com">abecker@tierney.com</a>	612-455-3659
	<b>Chris Kasper</b> – K12 Account Executive – Inside Sales WI	<a href="mailto:ckasper@tierney.com">ckasper@tierney.com</a>	612-800-5121
	<b>Missy Johnson</b> – Account Executive – Gov’t MN	<a href="mailto:mjohnson@tierney.com">mjohnson@tierney.com</a>	612-455-3865
	<b>Shawn Godfrey</b> – Account Executive - Higher Ed ND/SD	<a href="mailto:sgodfrey@tierney.com">sgodfrey@tierney.com</a>	612-455-8314
<b>Lindsey Sukowatey</b> – Account Executive – Higher Ed WI	<a href="mailto:lsukowatey@tierney.com">lsukowatey@tierney.com</a>	612-800-5180	
<b>Jack Zabel</b> – Account Executive – Higher Ed MN	<a href="mailto:jzabel@tierney.com">jzabel@tierney.com</a>	612-800-5103	

List who will be responsible for receiving updated membership lists.

Name	Email	Phone
Melissa Spears	<a href="mailto:mspears@tierney.com">mspears@tierney.com</a>	612-800-5114

List who will be responsible for submitting sales reports and administrative fee payments every quarter.

Name	Email	Phone
Diane Melander	<a href="mailto:dmelander@tierney.com">dmelander@tierney.com</a>	612-455-3866

List who will be responsible for conducting audits as requested by CPC.

Name	Email	Phone
Melissa Spears	<a href="mailto:mspears@tierney.com">mspears@tierney.com</a>	612-800-5114

Identify any business types/classifications that your company holds. \*Submit documentation in PDF format to verify business status (see bid checklist).

x	Business Type/Classification
	8(a) 8(a) Qualified Business
	DBE Disadvantaged Business Enterprise
	HUB Historically Underutilized Business Zone
	MBE Minority-Owned Business Enterprise
	MWBE Minority Women-Owned Business Enterprise
	SBE Small Business Enterprise
	Other; list name:

x	Business Type/Classification
	SDB Small Disadvantaged Business
	SDVOB Service-Disabled Veteran Owned Business
	SECTION 3 Section 3 Business Concern
	SSV Sole Source Vendor
	VBE Veteran-Owned Business Enterprise
	WBE Woman-Owned Business Enterprise



## Qualifications & Experience (80 points)

### 1. Provide a brief background of your organization, including the year it was founded (1-2 paragraphs max.).

Established in 1977, Tierney Brothers has grown from a Kroy labeling products dealer to a leading provider of digital projectors and flat panel displays, systems integration, engineering supplies, and audio and visual communication solutions. Our customers include Fortune 500 companies, government entities, educational institutions, nonprofit organizations, and small businesses. Our vision is to become the premier audiovisual provider in the Midwest.

### 2. Provide evidence of what your company is doing to remain viable in the industry.

Many companies try to follow the market and hope to remain viable. Tierney has a different approach. Instead of following the market, we help set the market. We do this by listening to the needs of our customers and getting feedback on how we can solve their current and future problems. This information helps us identify trends before they actually happen, putting us ahead of the curve. The information we receive from our customers is taken back to our manufacturer partners which they use to develop new products and enhance features sets on existing products. So instead of waiting for something new to come out, we are part of the development process. Additionally, we have a person who dedicates 100% of their time searching for new products that fit the needs of our customers. After products are identified, they go through a rigorous evaluation process involving Team Tierney and our customers before they are added into our product mix.

### 3. Describe your current locations, staffing levels, and the number of staff that will dedicated to the resulting contract if awarded.

Tierney's corporate headquarters is located in Saint Paul, MN. Tierney currently employs 162 full time employees. Tierney currently employs 13 sales support personnel and 6 technical service representatives dedicated to in-house customer service. All of these staff members, in addition to the CPC agency's dedicated account representatives, are fully trained and able to work directly with CPC agencies should our company be awarded the contract.

### 4. Describe your company's logistics (experience, production, distribution of products, warehouse inventories and delivery systems used) that should be considered in your ability to deliver on time quality products to CPC participating agencies.

Tierney's warehouse is located at Tierney headquarters in St. Paul, MN. The warehouse is 15,000 square feet and includes three full-time employees and two part-time/seasonal employees. On average, the warehouse is fulfilling 10-30 orders on a daily basis. Tierney uses an ERP system called NetSuite that houses all inventory items that are shipped from our warehouse or by our vendor drop shipments. Items over \$500 are serialized which NetSuite then forces fulfilling and receiving of exact serial numbers in order to ensure accuracy. Items under \$500 are received and fulfilled and each have a unique warehouse location. Physical inventory counts are required on a yearly basis, but are also done monthly throughout the year on frequently sold items. We like to ensure all shipping requirements are known on the front end (such as delivery timeframes, inside delivery needs, etc) to ensure we are able to ship according to our customer's delivery requirements. We also drop ship directly from manufacturers to end users in cases where it is more efficient for cost or shipping timeframe. We always choose the option that is most beneficial for our customers.

### 5. Describe your customer retention (i.e. customers who are served that continue to be repeat customers).

Below you will find our customer retention rates for K12, higher education, and government customers in the states of Minnesota, Wisconsin, North Dakota, and South Dakota for the years 2016 - 2019.

2016/2017 Retention	2017/2018 Retention	2018/2019 Retention	3 Yr Avg
76%	78%	77%	77%

### 6. Describe the number of agencies your organization, on average, provides interactive technology solutions for each year for the states included in this solicitation.

On average, Tierney provides interactive technology solutions for 1,272 eligible K12, higher ed, and government agencies within the states included in this solicitation.

	2017	2018	2019	3 Yr Avg
<b>Agencies</b>	1299	1291	1225	1272

**7. Is your organization able to service all areas and eligible agencies outlined in this solicitation? If no, explain why your organization is not able to service a particular area and/or state.**

Yes

**8. Provide a list of other contracts your organization has in place that could be accessed by membership for your services (e.g. other consortiums) in the states outlined in this solicitation?**

Other contracts that Tierney holds within the states outlined in this solicitation include the following:

Minnesota State Contract  
 University of MN Contract  
 Wisconsin State Contract  
 University of Wisconsin Contract

**9. Provide a list of governmental, educational, and cooperative contracts that your company holds outside of the states outlined in this solicitation.**

Contracts that Tierney hold outside of the states outlined in this solicitation include the following:

Regional Education Media Center/REMC (MI)  
 Kentucky Purchasing Cooperative/KPC (KY)  
 Columbus City/CCSD (OH)  
 ESUCC Cooperative Purchasing (NE)  
 NEOnet – Northeast Ohio Network for Educational Technology (OH)

**10. List the agencies, if any, you would exempt from this contract (i.e. current agencies that you are currently serving that will be exempt from pricing submitted with this proposal).**

None.

## Marketing & Partnership *(45 points)*

**1. Describe how your company markets directly to potential customers.**

Tierney’s top marketing strategy is to market through email campaigns, social media, and Google AdWords. We have roughly 40,000 organic contacts that we target through email campaigns on a bi-weekly basis, and we also utilize a third-party vendor to send to a purchased list of non-organic contacts quarterly. We are extremely active on all of our social media platforms, and invest heavily in Google AdWords campaigns.

**2. Describe marketing collateral, sales campaigns, events, conferences (virtual/in-person) attended that have been successful for your organization in the past.**

Events: Our most successful event is our Tierney owned Tech Tour – a traveling tradeshow with all of our top vendors at our territories across the country during an 8-week period. We also participate in all of the big Minnesota tradeshow including Impact Education Conference (TIES), IT2 Educational Technology Conference, and more. We also attend ISTE yearly to explore the latest and greatest technology and to gain new partnerships.

Marketing Collateral: We have a library of co-branded literature for all of our partners, and an Ed Tech Buyer’s Guide that is updated yearly with the top educational products.

Sales Campaigns: Our largest campaign is a bi-yearly email and social campaign around the Ed Tech Buyer’s Guide, and do multiple promotional campaigns with our partners throughout the school year.

**3. Describe and submit a marketing plan that would describe, at a minimum, the following: process on how the contract will be launched to current and potential agencies, the ability to produce and maintain full-color print**

advertisements in camera-ready electronic format, including company logos and contact information, anticipated contract announcements, planned advertisements, industry periodicals, other direct, or indirect marketing activities promoting the awarded contract, and how the contract award will be displayed/linked on your organization's website. You can submit any support materials as Exhibit A – Marketing Plan.

Please see attached marketing plan.

**4. Describe how your company will position this contract to participating agencies if awarded.**

Tierney sees this contract as a partnership with CPC. We will continue to lead with this contract in every discussion we have with our customers. Our goal is to not only educate our customers on the benefits of using the contract but show them the value the contract provides for each of their specific projects. Tierney will proactively reach out to customers with face-to-face meetings, virtual events, Tierney Tech Tours, Tradeshows, email marketing campaigns, co-branded literature, along with partnering for regional CPC events to ensure our customers understand the value of the CPC contract. We will also remain in constant communication with CPC staff on specific CPC accounts and projects so we can demonstrate the value of the partnership.

**5. Describe how you plan to inform and train your personnel on the details and promotion of the contract. Describe how your organization plans to utilize your marketing and sales staff with this anticipated contract.**

Tierney's sales support manager is responsible for training employees on all details surrounding new contracts and pricing. Customer service personnel are required to stay up to date on their contract knowledge in order to be eligible to work with CPC agencies and their ordering. We also conduct monthly order audits in which we ensure correct pricing has been used. Tierney uses our internal database to house all details surrounding contracts and promotions. This makes contract details easily accessible to any internal member looking to gain further knowledge.

**Financials & Level of Support (15 points)**

**1. Indicate the level of support your company will offer on this contract category.**

- Pricing is better than what is offered to individual education, government, and nonprofit agencies.
- Pricing is better than what is offered to cooperative purchasing organizations or state purchasing departments.
- Other, please describe

If OTHER, describe how the pricing submitted differs from individual entities or other purchasing consortiums:

**2. Has your company and/or any proposed subcontractors been involved in any alleged significant prior or ongoing contract failures, contract breaches, any civil or criminal litigation or investigation pending within the last five (5) years?**

- Yes
- No

If YES, document thoroughly and list any contract in which your organization has been found guilty or liable, or which may affect the performance of the services.

**3. Has your company been disbarred and or suspended in doing business within the United States?**

- Yes
- No

If YES, list what states, the reason for debarment and/or suspension, and its effective dates.

**Warranty (20 points)**

**1. Describe your company's ability to provide maintenance and support services for the proposed products. Describe how a participating agency would seek maintenance and obtaining required pieces should equipment fail.**

Tierney Brothers offers level 1 support to all of our customers. Level 1 support offers the detailed information a customer may need to process a warranty claim. Tierney Brothers offers enhanced maintenance programs that include Level 2 support as well as onsite support options. Level 2 support consists of unlimited technical and user support cases along with access to a customized web support portal. Along with our various support options Tierney Brothers also offers extended warranties on equipment. Tierney Brothers is able to offer manufacturer extended warranties along with 3rd party warranty options. Tierney Brothers is an authorized repair center for most products that we sell and support.

**2. Describe your warranty program, including any conditions and requirements to qualify claims procedure and overall structure. Describe warranty coverage, restrictions/limitations, and any possible travel expenses.**

Tierney offers installation warranty programs as well as extended warranty programs both for onsite support and product warranties. Our programs include various SLA's for response time, ticket tracking through support portal, manufacturer repair facilitation, preventative maintenance (optional) and dedicated Support Specialist. All warranty program pricing includes all travel expenses throughout the warranty period. Customers are required to troubleshoot equipment failures prior to a technician being dispatched to the customer location. If the failure is deemed to be customer misuse or damage caused by improper use, the customer would be billed current service rates. Our warranty program covers equipment installed by Tierney, if customer removes equipment or relocates equipment, the warranty program may be void.

## **Industry-Specific Information** *(130 points)*

**1. Provide a narrative description of the products and services you are offering in your proposal.**

Tierney's mission is to provide the right solution to support collaboration, engagement, and overall learning. As we like to say, "We support the mission of helping teachers teach and workers work." Tierney provides a wide range of products and services to support our mission. Our product categories include: interactive displays, projectors, computers, furniture, safety and sanitizing technology, digital signage, STEAM technology, and several other products that fit under the audio visual and instructional technology umbrella. Tierney's services fall under three main buckets: integration services, professional development, and technical support. All three categories hold the highest level of industry and product certifications for their respective category. The Integration services category includes: design engineering, installation, project management, programming, and configuration. Our Professional development services include: onsite, virtual, and on-demand support and training. Lastly, our technical support includes a certified technical support team that provides remote and onsite support. They host numerous offerings including customized service contracts, in-house repair, and priority customer support.

**2. Describe what differentiates your company from your competitors. Describe your differences regarding sales, service, installation, technology, and product line.**

When a customer works with Tierney, they immediately understand the Tierney difference. Placing priority on customer experience has allowed Tierney to stand out from the competition. There is no other reseller in the Midwest that can provide the breadth of products from top manufacturers and also support those products from an instructional and operational standpoint. Tierney has and will continue to develop and strengthen our strategic manufacturer partnerships to respond to the needs of our customers. To support the solutions we sell, Tierney offers full design, installation, and integration services, in-house technical support with repair center, and professional development. Tierney is AQAV certified to ensure our support services meet the highest standard of quality and efficiency in the industry. In addition, our support team holds the highest level of industry certifications (CTS-D, CTS-I, CTS, PMP, CQD, CQT, APEX), along with an additional 50+ certifications specific to the top manufacturers we support. When you take this industry expertise and combine it with the highest level of quality standards and top products in the industry, the result is developing unique solutions that exceed our customer's expectations.

**3. Describe your company's capability to provide product/service demonstrations and what modes and methods are to be used.**

Tierney is able to provide product/service demonstrations to our customers. We have equipped our account executives with the equipment they need in their homes to provide customers with a remote demonstration of products. We also work with all of our manufacturers to assist in remote product demonstrations. Tierney also has the capability to offer in-person demonstrations at the customer's location or at our St Paul headquarters. In addition, we are able to send product to school districts to evaluate.

**4. Describe your company's process for introducing new products to resulting contract and participating agencies. Describe the vetting process your company takes to ensure quality products and solutions are being represented.**

We have a Director of New Product Sales, whose sole purpose is to facilitate a strategic evaluation process before adding any new products and partnerships to our portfolio. When vetting new products we go through an exhaustive, but efficient process to make sure all parties involved are on the same page to drive positive customer outcomes. Below outlines the steps we take to ensure customers get the most relevant, reliable products per their budget to support effective teaching and learning.

**Manufacture Demo**

We have the manufactures provide our Director of New Product Sales and K12 Sales Directors an onsite and/or remote demonstration of the product(s) for evaluation purposes.

**Hands on Testing**

We require internal hands on testing of new products to make sure they are as easy to use as possible, reliable and applicable to the needs of the end user. We also make sure to test said products with other third party solutions to see if there is an opportunity to successfully integrate with other investments schools have made in the past.

**Market Research**

As part of the evaluation process we share the product with potential customers for feedback. Listening to the customer is very important and helps us decide what products are essential for teaching and learning. With that being said, at times, customers need us to guide them and make suggestions based on their unique circumstances. We put in time researching how said product can drive student success and help teachers be as efficient as possible. We take pride in being a leader in the industry and supplying the right tools for the needs of each end user.

**Partnership Logistics**

As we discuss new partnerships and bringing new products to the market we always have the customer top of mind. We make sure that the agreement with the manufacture is advantageous to the customer, first and foremost. That means we negotiate advantageous shipping logistics and pricing. We also make sure we have the internal capacity to provide support, whether that is instructional or technical support. We do not bring on a new products without evaluating what services may be needed to support and reinforce customer success. Lastly, when it makes sense we push for a direct relationship with the manufacture, so we can cut out the "middle person" which means better pricing and support for all.

**Internal Product Onboarding**

The final step in the process before bringing a product to the market is to make sure all account executives are trained so they can be most helpful and effectively advocate for the customer, when needed.

The above process has led to a go slow to go fast mentality and customers feel supported and are happy with their investment.

**5. Describe how your company would work with a participating agency to best determine wants, needs, design and layout of an interactive space or solution.**

Tierney provides full audio visual and technology design services free of charge to the customer relating to a proposal. A Tierney Sales Representative will work in conjunction with sales engineering and the appropriate internal technology specialists to assess customer requirements and needs onsite. Tierney takes into account industry design standards, room dimensions, typical use scenarios, acoustics, lighting, accessibility, etc. to help provide the most sound and efficient design that meets the needs of the customer. A custom proposal will be created and presented to the customer based on this understanding.

**6. Describe any professional development or continuing education that would be available to participating agencies.**

Tierney offers a wide array of professional development courses to support technology integration in schools. Courses are offered in a number of different ways.

- In Person at School location
- Remotely via web conferencing
- In Person at Tierney's training theatre

Technology topics that are covered include, but are not limited to Google G-Suite Integration, Hybrid and Distance Learning Best Practices, Interactive Displays in the classroom, Google Admin Services, etc. Schools can select from sessions offered to all CPC schools or select options to have a dedicated session just for them.

**7. Describe your proposed order process for this proposal and contract award. Explain your delivery policy and lead time required from receipt of order to delivery. Specify if you will be including a dealer network and how they will be involved.**

Orders can be accepted via phone, fax, email or Tierney's website. In addition, we have successfully worked with the Cooperative Purchasing Connection's Express Online Marketplace and we are fully capable of continuing to work with the CPC Express Online Marketplace including any new changes or requirements. We are willing and able to provide punch-out site credentials, upload product lists and pricing via spreadsheet and/or manage via Express Online Marketplace portal.

Orders are processed through our ERP software platform, NetSuite. Each order is evaluated to determine if it will be filled most effectively from Tierney Brothers' warehouse or direct from our vendors. Clients with a valid email address, placing an order for equipment only, will receive notifications at the time the order is placed and at the time an order is shipped. Invoices will either be mailed or emailed depending on the preference indicated when the customer account is created, and may be changed at any time by contacting our customer service department. Clients purchasing product as part of an integrated solution will interface with a Sales Coordinator, who makes arrangements for having product staged and personnel scheduled, and a Project Manager, who confirms technical specifics and site conditions. Standard Times for Delivery from Receipt of PO\*:

- Stocked Product Equipment Only Sales – Three to Five Business Days
- Non-Stocked Product Equipment Only Sales – Ten to 14 Business Days
- Integration Projects – Two to Eight Weeks

\*All days include time in transit and assume product is not on back order with the manufacturer. All exceptions will be communicated to the client.

Tierney requires customers to inventory/inspect product upon delivery. All claims for defective merchandise or errors in shipments must be made within five days after receipt of goods. Clients using their own carriers will be responsible for filing their own freight claims if product is damaged in transit.

If product is identified as defective or damaged in transit by one of Tierney Brothers' carriers, a replacement unit of the same model will be provided with no charge to the customer. Timing and procedures for obtaining replacements vary depending on current stock levels and the manufacturer.

Each account is assigned a dedicated Sales Representative and Sales Coordinator to address any questions or concerns.

**8. Describe any minimum order requirements and if any surcharges will be assessed for not meeting that minimum.**

We do not have a minimum order requirement.

**9. Describe how your company has previously worked with third-party integrated systems for purchasing and procurement. Explain your capabilities (i.e. static catalog, cXML punch-out, etc.) and the names of systems your company has integrated with.**

No, we handle all of our procurement internally and plan to continue that into the future. We do have the ability to provide a list of products in the form of an Excel or CSV file that could be imported into a variety of other systems.

**10. Describe your company's allowed methods for payment and if any fees are assessed for those methods. Also describe how your company works with agencies to determine payment terms.**

Tierney accepts payment through purchase order or procurement cards. A fee of 3.5% may be added to the order total for purchases with a procurement card. Tierney does accept all major credit cards as a form of payment. If a customer is new to Tierney and does not have payment terms setup their assigned sales coordinator will work with the customer to get Net 30 terms setup by sending an account application. Once this application is returned Tierney's accounting department will complete the terms process and collect any further necessary information.

### **11. Describe in detail your proposed exchange and return program(s) and policy(s).**

Returns (unwanted product or customer error) require an authorization number and must be made within 30 days. Custom orders and “Consumables”, such as projector lamps, may not be returned.

Returns are subject to restocking fees with the exception of out of box failures and replacements under warranty. Restocking fees vary depending on the product line, expect a charge of 25%.

The client is responsible for delivery arrangements of product to be returned. Tierney can provide a call tag, but shipping and handling charges apply.

Credits to client’s account may be applied to open invoices or a check may be issued upon request if there are no past due payments on account.

### **12. Describe how backorders are processed.**

If a product is on backorder and has a lead time longer than 2 weeks, the customer would be notified by either their dedicated sales support person or their account manager.

### **13. Describe the duties of your installation teams, project roles, and any applicable certifications that your installers hold.**

Tierney installation teams are paired up in teams of two. We have a Lead installer that leads work on our jobsites and is the main point of contact onsite. The Lead Installer is paired up with a general installer to form our onsite crew. Our install team members are encouraged or hold multiple certifications. CTS (Certified Technology Specialist) is standard, multiple others hold the PLT (Power Limited Technician) certification. The third certification we encourage and implement is the AV9000 AQAV (Association for Quality in Audio Visual) certification, which is based on set standards and checklists to ensure a great customer experience specifically in the Audio Visual marketplace.

### **14. Describe any “added value” attributes being offered to CPC and its participating agencies when purchasing services through your company. Describe any “value-adds” that are exclusive to CPC and the potential resulting contract.**

Tierney Edge Services are second to none. We provide top notch support and integration for our schools that integrate our technology.

#### **Complementary Support for CPC members includes:**

##### Technical Support

- Support ticket tracking
- Includes basic technical service support
- Unlimited number of support cases
- Manufacturer Repair Assistance – Tierney will work with Manufacturer so you don’t have to
- Discount on all on-site service calls

##### Online Service Portal

- Support ticket tracking
- Access to support videos and support knowledge base

#### **Optional Tierney Lifeline Support includes:**

##### Instructional Support

- Priority instructional support through live chat, email, phone, and Google Hangout
- Lesson design and tool recommendations
- User groups, newsletters, and tool highlights
- Resources and FAQ’s
- Google Apps admin console configuration and audit

Tierney also provides training on all of the equipment we sell.

#### **Training Options**

- Manufacturer certified trainers
- Manufacturer certified education consultants
- Licensed education professionals

Tierney also offers support services centered on mobile device deployment. Those services include options such as white glove, asset tagging, bulk packaging, and cart installations.

Additionally, Tierney offers extended warranties, accidental damage warranties and enhanced warranties. Enhanced warranties provide the following service:

- 5-business-day on-site product removal
- Unlimited phone and email support
- 2-hour phone/email response time
- Facilitate manufacturer repair
- Supply all shipping materials
- Cover all shipping costs
- Reinstallation of repaired equipment

**15. Describe any self-audit process/program you plan to employ to verify compliance with your anticipated contract with CPC.**

Customer service personnel are required to stay up to date on their contract knowledge in order to be eligible to work with CPC agencies and their ordering. We also conduct monthly order audits in which we ensure correct pricing has been used.

**Exceptions & Deviations (10 points)**

**1. List any additional stipulations and/or requirements your company requests that are not covered in the RFP.**

N/A

**2. List any exceptions your company is requesting to the terms outlined in the Technical Specifications. Respondents must include the following when requesting exceptions:**

- RFP section number and page number
- Describe the exception
- Explanation of why this is an issue
- A proposed alternative to meet the needs of participating agencies and the cooperative

Section III – Part C (Page 11)

Should a manufacturer discount for a particular item extend the cost to the customer an amount that is below Tierney’s cost, Tierney will instead sell that item to the customer at no more than 10% above cost. We are requesting this as we are setting our manufacturer discounts at a highly competitive percentage and we have run into scenarios in the past where one-off items that do not have the standard delta set by the manufacturer between list and cost, have left Tierney with a loss when selling the item. For example, a manufacturer provides a standard discount off of MSRP but may have a single line item that this discount does not apply to. This scenario is rare, but one that we would like to address. We would be happy to provide evidence that supports the anomaly to CPC.

Section II Part H (Page 7-8)

We are requesting a reduced administrative fee of 1% on Chromebooks. This is due to the extremely low profit margin on Chromebooks.

**References (15 points)**

**Provide three (3) references that have purchased from your company within the last two (2) years. References from the CPC’s tri-state area are preferred. A contact name, phone number and email will be required. \*Note,**



**ensure your references are prepared to communicate with a representative from CPC. Failure to confirm reference of past work may affect your evaluation.**

<b>Reference #1 – Company Name</b>	Wayzata Public Schools
<b>Service/Product Purchased</b>	SMART Panels/AV Cabling
<b>Year of Purchase</b>	2020
<b>Reference Contact</b>	Joseph McNeal
<b>Phone</b>	763-735-6000
<b>Email</b>	joe.mcneal@wayzataschools.org

<b>Reference #2 – Company Name</b>	Sartell-St. Stephen Schools
<b>Service/Product Purchased</b>	Epson Projectors/Frontrow Systems/Training
<b>Year of Purchase</b>	2020
<b>Reference Contact</b>	Kyle Breikreutz
<b>Phone</b>	320-656-3780
<b>Email</b>	breikreutzkyle@sartell.k12.mn.us

<b>Reference #3 – Company Name</b>	ISD 833 – South Washington County Schools
<b>Service/Purchase Purchased</b>	Audio Enhancement/Board Room AV/SMART and LG
<b>Year of Purchase</b>	2020/2019/2018
<b>Reference Contact</b>	Robert Berkowitz
<b>Phone</b>	651-425-3085
<b>Email</b>	rberkowi@sowashco.org

## Additional Requirements

As required by CPC, submit the following additional items as individual PDFs as outlined below:

**1. Exhibit A – Marketing Plan – Name of Company**

Submit any supplemental materials that outline your marketing plan as outlined in your previous response.

A marketing plan would describe, at a minimum, the following: process on how the contract will be launched to current and potential agencies, the ability to produce and maintain full-color print advertisements in camera-ready electronic format, including company logos and contact information, anticipated contract announcements, planned advertisements, industry periodicals, other direct, or indirect marketing activities promoting the awarded contract, and how the contract award will be displayed/linked on the Vendor's website.

**2. Exhibit B – Letter/Line of Credit – Name of Company**

Attach a letter from a business's chief financial institution indicating the current line of credit available to the business and evidence of financial stability for the past three calendar years (2019, 2018, 2017). This letter should state the line of credit as a range (i.e. "Credit in the low six (6) figures" or "a credit line exceeding six (6) figures"). The Letter/Line of Credit will be deemed "Confidential". This letter/line of credit is a requirement to help determine the financial stability of the company. Failure to submit a form of financial health may deem your response as non-responsive.

**3. Manufacturer Price Lists** –Submit in PDF format, the current manufacturer price list as of October 1, 2020, per each manufacturer proposed in the Pricing Schedule.



## **CPC & Tierney Marketing Strategy**

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*2021-2022*

### **Tierney Technology Bid Marketing Plan**

Prepared by Tierney Marketing & Sales Team

## Table of Contents

- I. Introduction
- II. Goals and Objectives
- III. Methods: Marketing Plan
  - a. Web Page with CPC
  - b. Lunch & Learns
  - c. Mailings
  - d. Virtual Product Demos
  - e. Sales Calls





## Introduction

October 2020

To Whom It May Concern:

The following proposal is a commitment to the marketing efforts Tierney will put forth to promote CPC products, to help educate and inform our customers about the tools available to them through CPC/Tierney, and to bring awareness to the CPC/Tierney partnership. This proposal encompasses our minimum commitment to developing and growing sales of our awarded products. Additional marketing activity can be discussed and added based on the recommendations of the CPC Team.

This CPC/Tierney marketing activity will fully cover all eligible CPC customers in the states of Minnesota, South Dakota, North Dakota, and Wisconsin through multiple marketing channels. This will be a joint effort between Tierney's Marketing and Sales Teams to ensure support of the awarded CPC contract.

Please direct any comments or questions to Tierney's Chief Marketing Officer, Derek Burns, or Director of K-12 Sales West Region, Melissa Spears.

Sincerely,

Derek Burns & Melissa Spears



## Goals and Objectives

Tierney sales, marketing, and third party support (when applicable) will handle all aspects of this marketing proposal. This includes eleven Account Executives, Sales Coordinators, Sales Support Staff, the Director of K-12 Sales - West Region, the Chief of Marketing, Marketing Coordinators, and Graphic Designers.

**Email Campaigns:** The marketing team will utilize A/B Testing on emails to determine the style, time and details that provide the best click rates. Utilizing this evaluation process will define patterns of success that will be incorporated into future campaigns. The data collected and analyzed will result in higher click rates for CPC campaigns. Tierney will share, upon request, all data from email campaigns.

CPC email campaigns in 2021 will include back to school emails, Tierney Tech Week, Tech Tour event promotion emails, Lunch and Learn emails, as well as targeted awarded CPC line item promotions. The target audience for these emails will be a mix of school administrators, principals, tech coordinators and instructional coaches.

**Direct Mail:** This will include hand packaging and sending out invites and promotional materials for our Tech Tours invitations

**Tech Week:** A fully virtual and free week dedicated to exploring the latest in hybrid and distance learning tools and solutions.

**Tech Tour:** The goal of the Tech Tour is to engage with school administrators and give them hands on experience with the technology that Tierney offers. School administrators will have the chance to see the products they are interested in buying first hand, and to ask questions to vendors and Tierney staff. Tierney plans to host a 2021 Tech Tour event at our HQ and surrounding states. This event may need to be moved to a virtual platform due to Covid-19.

**Demo Webinars:** Tierney will conduct virtual product demonstrations for the purpose of demonstrating product functionality of select CPC awarded line item products.



**a. Web Page**

See CPC + Tierney site page [here](#).

**b. Lunch & Learns**

Tierney will commit to doing a Lunch and Learn when the market returns to normal conditions. Tierney will facilitate multiple Lunch and Learns based upon the ISD's guidance if appropriate. We will offer a virtual platform for these events if necessary.

**c. Mailings**

Tierney will use direct mailing to inform CPC customers of upcoming Tech Tours and encourage them to attend. This is a free event that showcases the latest education technology tools. With our in-house graphic designer, we have the ability to produce and maintain full-color print advertisements in camera-ready electronic format on all advertisements.

**d. Virtual Product Demos**

Tierney has provided each of its Account Executives with state of the art technology to allow for them to conduct remote product demonstrations of CPC offerings. Additionally, Tierney is building a customer experience studio at our corporate office to allow for more in-depth virtual product demonstrations from our PD team.

**e. Sales Calls**

Tierney Account Executives are aligned based upon student population. Our market strategy incorporates outside Account Executives calling on districts of 1000 students and above. All districts of 1000 students or more are targeted for face to face onsite sales calls twice annually. Districts below 1000 students are managed through our mid sized Account Executives and telesales. Districts between 1000 and 500 students are targeted to be contacted directly.

**f. Press Release**

Tierney will deploy a press release on our social accounts that will be an announcement of contract award.



## Sales Contacts



**Melissa Spears**  
Director of K-12 Sales, West Region  
612.800.5114 | mspears@tierney.com



**Christopher Kasper**  
Inside Account Executive - WI  
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Director of Inside Sales  
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**Jack Zabel**  
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**Missy Johnson**  
Account Executive - MN Government  
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**Zach Boxrud**  
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**Shawn Godfrey**  
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**Andrew Becker**  
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## Marketing & Support Contacts



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**Sondra Gerry**  
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**Carrie Vasecka**  
Sales Coordinator II  
612.455.3609 |  
cvasecka@tierney.com





Tech Tour Promotion Sample:



# TIERNEY CLASSROOM TECH TOUR

Avoid the clutter of huge tradeshows and get hands on demonstrations of the top ed tech solutions including our new ESports solution and STEM Makerspace tools all in one location!

*This event is FREE, but registration is required.*  
Register at [www.tierneytechtour.com](http://www.tierneytechtour.com)

**St. Cloud, MN**

January 21 2020  
9-11:00 am

River's Edge Convention Center  
10 4th Ave S  
St. Cloud, MN 56301

**St. Paul, MN**

January 22 2020  
9-11:00 am  
12-2:00 pm

Tierney Headquarters  
1771 Energy Park Drive, Ste 100  
St. Paul, MN 55108

**Wausau, WI**

January 23 2020  
9-11:00 am

Hilton Garden Inn Wausau  
2101 North Mountain Road  
Wausau, WI 54401

800.933.7337  
events@tierneybros.com  
www.tierney.com

1771 Energy Park Dr. #100  
St. Paul, MN 55108



## Eblast Samples:



We are welcoming the new school year with BIG savings on UBTECH STEM Kits!



**UKIT BUNDLES**

- 8 Pack of UKIT Beginner kits + 1 FREE Teacher kit
- Implementation Guide that accommodates UKIT learning for ALL back to school scenarios
- FREE! NGSS Aligned Curriculum
- NEW! AI Foundations Curriculum with no UKIT requirements
- Professional Development Available

[Learn More](#)



**UKIT BUNDLES**

- 8 Pack of UKIT Intermediate kits + 1 FREE Teacher kit
- Implementation Guide that accommodates UKIT learning for ALL back to school scenarios
- FREE! NGSS Aligned Curriculum
- NEW! AI Foundations Curriculum with no UKIT requirements
- Professional Development Available

[Learn More](#)



**UKIT BUNDLES**

- 8 Pack of UKIT Advanced kits + 1 FREE Teacher kit
- Implementation Guide that accommodates UKIT learning for ALL back to school scenarios
- FREE! NGSS Aligned Curriculum
- NEW! AI Foundations Curriculum with no UKIT requirements
- Professional Development Available

PROMOTION GOOD THROUGH 11/30/2020

[Learn More](#)



**COMPETITIVE SERIES CHAMPBOT KIT BUNDLE**

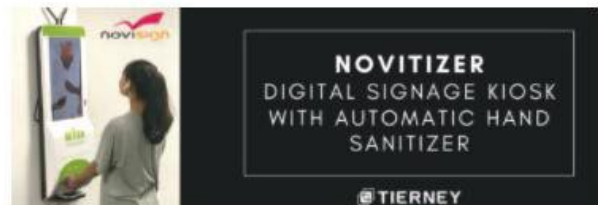
- 8 Pack of ChampBot kits
- FREE! Professional curriculum that motivates students from virtual to in-person learning
- NEW! AI Foundations Curriculum with no kit requirements
- Professional Development Available

[Learn More](#)

Please [contact me](#) for more information on this back to school promotion!

 **Zach Boxrud, CTS | Tierney | K-12 Account Executive- MN**  
zboxrud@tierney.com  
Direct: 612-455-3675 | Main: 612-331-5500

[View this email in your browser](#)



### FIGHTING GERMS THE SMART WAY

Use the power of Digital Signage to spread awareness and kill germs with the automatic (no-need-to-touch) hand sanitizer from Novisign!

In a world of viruses and bacteria, [NoviSign Digital Signage](#) has launched a new specially designed digital signage hand sanitizer kiosks that dispense 99.99% germ-killing sanitizer gel. The new line of [sleek free-standing and wall mountable hand sanitizing systems](#) ship plug and play, ready to go! The hand sanitizing kiosks come equipped with an internal auto-dispenser that dispenses gel, foam or liquid sanitizer, and feature a sturdy metal enclosing that is designed to withstand public settings.

[Learn More](#)

 **Zach Boxrud, CTS | Tierney | K-12 Account Executive- MN**  
zboxrud@tierney.com  
Direct: 612-455-3675 | Main: 612-331-5500



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1771 Energy Park Dr Ste 100  
Saint Paul, MN 55108-2720

[Add us to your address book](#)



Tierney Partner PDF Sample:

G SUITE ENTERPRISE FOR EDUCATION



# Choose your license

## Compare our full-domain and partial-domain license offerings.

Unsure whether to purchase G Suite Enterprise for Education for all of the users in your domain or for just some of your users? Use this chart to determine which option is best for you.

Feature	Full-domain license	Partial-domain license
<b>SECURITY AND ADMIN CONTROLS</b>		
<b>Security health</b>	Get custom recommendations to adjust your settings for optimum protection – across G Suite and down to individual organizational units, such as campus, department, or class.	Same functionality as full-domain license
	Security health is only available to licensed G Suite admins.	
<b>Security dashboard</b>	Streamline monitoring and analysis, detect threats as soon as they emerge, and analyze your security effectiveness with broad visibility across your domain.	Same functionality as full-domain license
	The security dashboard is only available to licensed G Suite admins.	
<b>Investigation tool</b>	Remediate attacks like malware, phishing, or spam, and quickly investigate, triage, and take action to mitigate the impact of an incident.	Same functionality as full-domain license
	The investigation tool is only available to licensed G Suite admins.	
<b>Gmail logs in BigQuery</b>	Export all your school's Gmail logs and usage data to BigQuery for analysis or export to your choice of third-party analysis tools.	Limited functionality: Only the data of licensed users will be surfaced in Gmail logs, and usage data will be exported to BigQuery.
	Gmail logs in BigQuery is only available to licensed G Suite admins.	



## Social Media:

- Twitter - [@TierneyHQ](#)
- Twitter - [@TierneyEd](#)
- Facebook - [@TierneyHQ](#)
- Instagram - [tierneyhq](#)
- YouTube - [Tierney Inc.](#)
- LinkedIn - [Tierney HQ Inc.](#)

## Tierney Social: Twitter



**Tierney Education**  
3,135 Tweets

**Tierney Education**  
@TierneyEd Follows you

St. Paul, MN tierney.com Joined February 2013

404 Following 965 Followers

Followed by NickyAcevedo, Steve Haman, and 123 others you follow

**Tierney Education** @TierneyEd · Jun 10

Tierney has created a Return to School Technology Guide -- a guide from our experiences talking to schools about their needs for this fall. We want to help maximize what you have, and integrate what makes sense to meet your instructional goals.

[bit.ly/3cOTSEm](https://bit.ly/3cOTSEm)



## Tierney Social: Facebook



**Tierney**  
@TierneyHQ · Business Service

1771 Energy Park Drive, Suite 100 Saint Paul, MN 55108

Leading provider of interactive solutions that inspire collaboration and improve performance.

Established in 1977, Tierney is a leading provider of interactive solutions that inspire collaboration and improve performance. Our customers include ... See More

1,000 people like this including 65 of your friends

1,152 people follow this

**EMPLOYEE RECOGNITION**

When you go above and beyond for your team it feels good to be recognized! Tierney's recognition program highlights employee work performance and outstanding actions that support our mission, vision and values. We believe it creates a culture of mutual respect, reward and gratitude for our talented and dedicated employees.

Doug is one of our Lead Installers, and the below recognition was given to him in August. Cheers to Doug!

**"I'D LIKE TO RECOGNIZE DOUG SEPINA FOR HIS OUTSTANDING WORK IN OUR KEEP HEARING FROM MY TEAM ABOUT HOW QUICKLY OUR"**

## Tierney Social: LinkedIn



**Tierney**  
Information Technology & Services · St. Paul, MN · 2,862 followers

Leading provider of interactive solutions that inspire collaboration and improve performance.

Visit website

See all 172 employees on LinkedIn

**About**  
We are a leading provider of audio visual systems integration, video conferencing, interactive whiteboards, digital projectors and flat panel displays, large format printers, graphic and engineering supplies, and audio and visual commu... see more

**Affiliated pages**  
Tierney Education  
Information Technology & Services  
119 followers

## Tierney Social: Instagram



**tierneyhq** · Edit Profile

440 posts · 362 followers · 142 following

**Tierney**  
Interactive solutions. Inspired collaboration. Improved performance.

#TeamTier...

ENTER TO WIN A 65" LG TV

ENTER TO WIN A FREE LG 65" TV!

RETURN TO SCHOOL TECHNOLOGY GUIDE



# 1 - Category/Catalog Discounts

*\*Please note this workbook has multiple tabs.*

**Instructions.** In the form below, define your categories (by catalog, category, and/or by manufacturer) which can include sub-categories (specific lines from a manufacturer) and the discount associated with that category. If the discount is offered to all CPC's participating agencies, enter the discount under "ALL" in column E. If a discount offered changes by agency type, enter the respective discount under the agency type (i.e. education, government). See rows #10 through #12 as an example. DO NOT list a range (i.e. 30-40%) for a manufacturer; a sub-category will need to be defined (see row #11) and its applicable discount applied. \*Note, any manufacturer listed below must be accompanied with a PDF copy of the manufacturer list price as of October 1, 2020.

This form has been formatted to print to one page width. Rows have been provided, add additional rows as needed. Please note this is a **required form**.

Responding Company's Name:

Tierney

**REQUIRED FORM**

Catalog/Category/Manufacturer	Discount Offered off Manufacture List Price				Comments/Notes
	Education	Government	Nonprofit	All	
Example: Epson	35%	28%	20%		
Example: Epson - Document Cameras	30%	23%	15%		
Example: Panasonic - Flat Panels				20%	
Acer				2%	
Activefloor				5%	
AKG Microphones				30%	
Altinex				15%	
AMX				20%	
Anchor				28%	
Anywhere Cart				20%	
Asus				2%	
Atlas				18%	
Atlona				25%	
Audio Enhancement Hardware				30%	
Audio Enhancement Services				5%	
Audio Technica				10%	
Aurora Multimedia				20%	
Aver				5%	
Balancebox				8%	
Barco				10%	
Belkin				15%	
Biamp				30%	
Blackbox				8%	
Bretford				10%	
Brightsign				15%	
Bytespeed				2%	
C2G				25%	
Caliphone				30%	
Chief				25%	
ClassVR				5%	
Clear One				20%	
Clevertouch				5%	
Comprehensive				23%	
Conen				8%	
Copernicus				15%	
Crestron				32%	
Crown				31%	
DaLite				25%	
Draper				25%	
Elmo				5%	
Epson				2%	2% off of Epson "Brighter Futures" Price
Ergotron				30%	
Extron				33%	
Frontrow				5%	
GoBox				5%	
GoGuardian				2%	
HP				2%	
Hovercam				2%	
HuddleCam				5%	
Huddly				5%	
HyperX				5%	
Infomotion				15%	
ithinkwrite				5%	

Catalog/Category/Manufacturer	Discount Offered off Manufacture List Price				Comments/Notes
	Education	Government	Nonprofit	All	
Jabra				5%	
JBL				25%	
Jelco				16%	
Kramer				24%	
LG				7%	
Lenovo				2%	
Liberty				25%	
Lockncharge				2%	
Logitech				5%	
LU				1%	
Lumens				25%	
Luxor				40%	
MAX Cases				25%	
Middle Atlantic				38%	
MooreCo				25%	
NEC				10%	
Novisign				10%	
Panasonic				12%	
Peerless				25%	
Planar				5%	
QSC				12%	
Respawn				2%	
Roccat				5%	
Sam Labs				1%	
Samsung				12%	
Samsung Devices				2%	
Sennheiser				15%	
Shure				20%	
Sharp				25%	
SMART Panels				25%	
SMART accessories				11%	*Does not include SMART software
Spectrum				40%	
Staymobile				10%	
Targus				5%	
Tightrope				10%	
TOA				16%	
Toshiba				2%	
Tripplite				30%	
UBTech				10%	
Ultimaker				15%	
Vaddio				12%	
VFI				35%	
Viewsonic				10%	
Williams Sound				30%	
zSpace				2%	

# 2 - Labor & Services

\*Please note this workbook has multiple tabs.

**Instructions.** Complete the following schedule for each of the states listed below. Provide your multiplier/factor (wage and transportation) to be applied to the Net Member Price. Complete all information on this form, including all cost actors and service rates for installation, if provided. **Failure to enter the required information or changing the format of this REQUIRED FORM will result in your response being deemed non-responsive and will not be considered for evaluation.**

Additional rows may be added. Please note this is a **required form**.

**REQUIRED FORM**

Responding Company's Name: Tierney

<b>Wages - Percentage Added to Catalog</b>											
Project Types	MN Multiplier .00%	ND Multiplier .00%	SD Multiplier .00%	WI Multiplier .00%	Net Member Price	Notes	Product Description	Unit of Measure	Standard Rate	Percent Discount	
<b>Non-Prevailing Wage Project</b>	0%	0%	0%	0%	-	Complementary service	7 a.m. to 5 p.m., M-F	Per Hour	\$	8%	85.00
<b>Prevailing Wage Project</b>	12%	12%	12%	12%	85.00		7 a.m. to 5 p.m., M-F	Per Hour	\$	8%	85.00
<b>Davis Bacon Wage Project</b>	12%	12%	12%	12%	85.00		7 a.m. to 5 p.m., M-F	Per Hour	\$	8%	85.00
<b>Labor - Normal Working Hours</b>							7 a.m. to 5 p.m., M-F	Per Hour	\$		
<b>Project Design/Development Consultant</b>											
<b>Tradesman</b>											
<b>Installer</b>											
<b>General Laborer</b>											
<b>Labor - Other Than Normal Working Hours</b>											
<b>Project Design/Development Consultant</b>							Evenings/Weekends	Per Hour	\$	-	-
<b>Tradesman</b>							Evenings/Weekends	Per Hour	\$	8%	127.50
<b>Installer</b>							Evenings/Weekends	Per Hour	\$	8%	127.50
<b>General Laborer</b>							Evenings/Weekends	Per Hour	\$	8%	127.50
<b>Travel, Per Diem &amp; Mileage</b>											
<b>Travel Time - Round Trip</b>	Travel time rate, round trip from home location to worksite.	Per Hour	\$	92.00	8%	85.00			\$		1771 Energy Park Dr, Suite 100, St Paul, MN 55108
<b>Per Diem</b>	Per diem rate - meals and lodging per 24 hour period	Period	\$	40.00	0%	40.00			\$		1771 Energy Park Dr, Suite 100, St Paul, MN 55108 *This daily rate applies to sites over 60 miles from our St. Paul headquarters. This daily rate covers one person and does not cover hotel charges, if applicable. Per Diem charges are not applied for installations within a 60 mile radius of St Paul, MN.



Product Name	Product Description	Unit of Measure	Standard Rate	Percent Discount	Net Member Price	Notes
Mileage	Mileage rate for company-owned vehicles (customers outside 60 mile radius)	Per Hour	\$ 0.58	0%	\$ 0.58	1771 Energy Park Dr, Suite 100, St Paul, MN 55108 *Mileage charges do not apply to installations within a 60 mile radius of St. Paul, MN.
<b>Other Services - Technical Support (Onsite/Offsite), Extended Warranties, Training, Maintenance Support, and Professional Development</b>						
Product Name	Product Description	Unit of Measure	Standard Rate	Percent Discount	Net Member Price	Notes
Programming		Per Hour	\$ 143.75	11%	\$ 128.00	
Configuration		Per Hour	\$ 103.50	8%	\$ 95.00	
Project Management		Per Hour	\$ 92.00	8%	\$ 85.00	
Design Engineering		Per Hour	\$ 92.00	8%	\$ 85.00	
Full-Day Onsite PD	6 Hours of Onsite PD	Lump Sum	\$ 1,599.00	10%	\$ 1,439.10	
Half Day Remote PD	3 Hours of Remote PD	Lump Sum	\$ 599.00	10%	\$ 539.10	
3 Day Onsite PD Pathway	Implementation Pathway	Lump Sum	\$ 3,799.00	10%	\$ 3,419.10	
Helpline Support (Annual)	Online PD Support Portal	Lump Sum	\$ 1,499.00	10%	\$ 1,349.10	
IFP Warranty Enhancement (3 Year)	Including Onsite Support with Current Manufacturer Warranty	Lump Sum	\$ 199.00	10%	\$ 179.10	
IFP Warranty Enhancement (5 Year)	Including Onsite Support with Current Manufacturer Warranty	Lump Sum	\$ 349.00	10%	\$ 314.10	
2 Year extended Warranty on CleverTouch Monitors	Clevertouch 2 Year Extension	Per Device	\$ 149.00	10%	\$ 134.10	
Lifeline Services including Onsite Support. Includes 48 Hour Onsite Support - 10 Classroom Minimum	Annual Onsite Service Program	Per Classroom	\$ 100.00	10%	\$ 90.00	
Lifeline Onsite Service plus summer cleanings. Includes 48 Hour onsite support along with annual testing and cleaning of AV equipment - 10 Classroom Minimum	Annual Onsite Service Program including summer cleaning (preventative maintenance)	Per Classroom	\$ 130.00	10%	\$ 117.00	
Clean and Test all AV equipment in each classroom during summer or other extended breaks. 10 Classroom Minimum	Testing/Cleaning of equipment in the Classroom	Per Classroom	\$ 50.00	10%	\$ 45.00	
3 Total Years - 2 Year Extended Warranty w/accidental damage starting Day 1 on Chromebooks with an MSRP under \$300	Extended Warranty w/accidental damage	Per Device	\$ 66.50	5%	\$ 63.18	
3 Total Years - 2 Year Extended Warranty w/accidental damage starting Day 1 on Chromebooks with an MSRP under \$500	Extended Warranty w/accidental damage	Per Device	\$ 82.00	5%	\$ 77.90	
3 Total Years - 2 Year Extended Warranty w/accidental damage starting Day 1 on Chromebooks with an MSRP under \$800	Extended Warranty w/accidental damage	Per Device	\$ 96.50	5%	\$ 91.68	
4 Total Years - 3 Year Extended Warranty w/accidental damage starting Day 1 on Chromebooks with an MSRP under \$300	Extended Warranty w/accidental damage	Per Device	\$ 85.00	5%	\$ 80.75	
4 Total Years, 3 Year Extended Warranty w/accidental damage starting Day 1 on Chromebooks with an MSRP under \$500	Extended Warranty w/accidental damage	Per Device	\$ 99.00	5%	\$ 94.05	
4 Total Years, 3 Year Extended Warranty w/accidental damage starting Day 1 on Chromebooks with an MSRP under \$800	Extended Warranty w/accidental damage	Per Device	\$ 117.00	5%	\$ 111.15	
Standard Service Call - 3-5 day on-site response	Onsite Service Call	Per Call	\$375 for the first 2 hours and \$115/hour after initial 2 hours	NA	\$325 for the first 2 hours and \$75/hour after initial 2 hours	
Emergency Service Visit (within 8 business hours)	Onsite Service Call with Next Day Response	Per Call	\$525 Emergency Service Visit for first 2 hours; \$115 each additional hour	NA	\$475 Emergency Service Visit for first 2 hours; \$75 each additional hour	

# 3 - Volume Discounts

\*Please note this workbook has multiple tabs.

**Instructions.** Complete the form below if your company is offering additional discounts for a one time purchase OR a group of local agencies in a geographic area combining requirements (estimate annual spend). Note, this is an **optional form**.

Responding Company's Name:

Tierney

**OPTIONAL FORM**

Dollar Amount From	Dollar Amount To	Catalog/Product	Additional Discount Offered
\$250,000.00	>\$250,000.00	SMART	3%
\$250,000.00	>\$250,000.00	Epson	1%
\$250,000.00	>\$250,000.00	Clevertouch	2%
*These volume discounts apply for equipment purchased on the same purchase order. We will work with local agencies on a case by case basis who choose to combine requirements for annual spending.			

## Vendor Forms & Signatures

### RFP #21.10 - Interactive Technology Solutions

#### **Instructions**

Contained herein are forms and information required by the Cooperative Purchasing Connection (CPC). Please note, while some information is merely informational, some will be used during the evaluation and vetting process.

To submit the required forms, follow these steps:

1. Read the document in its entirety.
2. Complete all questions and forms.
3. Save all pages in the correct order to a single PDF format titled "***Vendor Forms & Signatures - Name of Company***".
4. Submit the forms in the required format with all necessary signatures in Public Purchase.

**The following sections will need to be completed prior to submission and submitted as one single PDF titled "Vendor Forms & Signatures - Name of Company":**

1. [Addendum Acknowledgement](#)
2. [Contract Offer & Award](#)
3. [Uniform Guidance "EDGAR" Certification Form](#)
4. [Subcontractor Utilization Form](#)
5. [Solicitation Checklist](#)

# Addendum Acknowledgement

**Instructions:** Please acknowledge receipt of all addenda issues with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. If no addenda were issued, sign the bottom section to verify. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specifications, etc.

**Addendum Numbers Received** (check the box next to each addendum received):

- |                          |                |                          |                |
|--------------------------|----------------|--------------------------|----------------|
| <input type="checkbox"/> | Addendum No. 1 | <input type="checkbox"/> | Addendum No. 5 |
| <input type="checkbox"/> | Addendum No. 2 | <input type="checkbox"/> | Addendum No. 6 |
| <input type="checkbox"/> | Addendum No. 3 | <input type="checkbox"/> | Addendum No. 7 |
| <input type="checkbox"/> | Addendum No. 4 | <input type="checkbox"/> | Addendum No. 8 |

I understand that failure to confirm receipt of addenda may cause for rejection of this response.

---

*Authorized Signature*

---

*Date*

**Acknowledgment:** I hereby acknowledge that no addenda were issued during this solicitation process. I understand that failure to confirm this acknowledgment may cause for rejection of this response.

*Michael Tierney*  

---

*Authorized Signature*

10/19/2020  

---

*Date*

\*Note, both sections on this form should not be signed.

# Contract Offer & Award

**Instructions:** Part I of this form is to be completed by the Vendor and signed by its authorized representative. Part II will be completed by the Cooperative Purchasing Connection (CPC) upon the occasion of an award.

**Part I: Vendor**

In compliance with the Request for Proposal (RFP), the undersigned warrants that I/we have examined all General Terms and Conditions, Forms and Technical Specifications, and being familiar with all of the conditions surrounding the proposed projects, hereby offer and agree to furnish all labor, materials, supplies, equipment and professional services in compliance with all terms, conditions, specifications and amendments in this solicitation and any written exceptions in the offer. Signature also certifies understanding and compliance with this proposal. The undersigned understands that his/her competence and responsibility and that of his/her proposed subcontractors, time of completion, as well as other factors of interest to the CPC as stated in the evaluation section, will be a consideration in making the award. This contract offer and award binds said Vendor to all terms and conditions stated in the proposal.

Business Name	<u>Tierney</u>	Date	<u>10/19/2020</u>
Address	<u>1771 Energy Park Dr, Suite 100</u>	City, State, Zip	<u>St. Paul, MN 55108</u>
Contact Person	<u>Melissa Spears</u>	Title	<u>Director of K12 Sales</u>
Authorized Signature	<u><i>Michael Tierney</i></u>	Title	<u>COO</u>
Email	<u>mspears@tierney.com</u>	Phone	<u>612-800-5114</u>

**Part II: CPC**

Your response to the identified proposal is hereby accepted. As a Vendor, you are now bound to offer and provide the products and services identified within this solicitation, your response, including all terms, conditions, specifications, exceptions, and amendments. As a Vendor, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from a CPC participating agency. The initial term of this contract shall be for up to twenty-four (24) months and will commence on the date indicated below and continue unless terminated, canceled or extended. By mutual written agreement as warranted, the contract may be extended for one (1) additional 24-month period.

Awarding Agency

---

Authorized Representative

---

Name Printed or Typed

---

Awarded this                      day of                                      Contract Number

---

Contract to Commence

---

# Uniform Guidance “EDGAR” Certification Form

200 CRF Part 200

**Instructions:** When a purchasing agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200, referred to as the “Uniform Guidance” or new “EDGAR”. All Vendors submitting proposals must complete this EDGAR Certification form regarding the Vendor’s willingness and ability to comply with certain requirements, which may be applicable to specific agency purchases using federal grant funds.

For each of the items below, the Vendor will certify its agreement and ability to comply, where applicable, by having the Vendor’s authorized representative check, initial the applicable boxes, and sign the acknowledgment at the end of this form. If a Vendor fails to complete any item of this form, CPC will consider and may list the response, as the Vendor is unable to comply. A “No” response to any of the items below may influence the ability of a purchasing agency to purchase from the Vendor using federal funds.

## 1. Violation of Contract Terms and Conditions

Provisions regarding Vendor default are included in CPC’s terms and conditions. Any contract award will be subject to such terms and conditions, as well as any additional terms and conditions in any purchase order, ancillary agency contract, or construction contract agreed upon by the Vendor and the purchasing agency, which must be consistent with and protect the purchasing agency at least to the same extent as CPC’s terms and conditions. The remedies under the contract are in addition to any other remedies that may be available under law or in equity.

## 2. Termination for Cause of Convenience

For a participating agency purchase or contract in excess of \$10,000 made using federal funds, you agree that the following term and condition shall apply:

The participating agency may terminate or cancel any purchase order under this contract at any time, with or without cause, by providing seven (7) business days in advance written notice to the Vendor. If this agreement is terminated in accordance with this paragraph, the participating agency shall only be required to pay the Vendor for goods and services delivered to the participating agency prior to the termination and not otherwise returned in accordance with the Vendor’s return policy. If the participating agency has paid the Vendor for goods and services provided as the date of termination, the Vendor shall immediately refund such payment(s).

If an alternate provision for termination of a participating agency’s purchase for cause and convenience, including the manner by which it will be affected and the basis for settlement, is in the participating agency’s purchase order, ancillary agreement or construction contract agreed to by the Vendor, the participating agency’s provision shall control.

## 3. Equal Employment Opportunity

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contract that meet the definition of “federally assisted construction contract” in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 CFR Part 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.”

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Vendor agrees that such provision applies to any participating agency purchase or contract that meets the definition of

“federally assisted construction contract” in 41 CFR Part 60 -1.3 and Vendor agrees that it shall comply with such provision.

#### **4. Davis Bacon Act**

When required by Federal program legislation, Vendor agrees that, for all participating agency contracts for the construction, alteration, or repair (including painting and decorating) of public buildings or public works, in excess of \$2,000, Vendor shall comply with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, the Vendor is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specific in a wage determinate made by the Secretary of Labor. In addition, the Vendor shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at [www.wdol.gov](http://www.wdol.gov). Vendor agrees that, for any purchase to which this requirement applies, the award of the purchase to the Vendor is conditioned upon Vendor’s acceptance of wage determination.

Vendor further agrees that is shall also comply with the Copeland “Anti-Kickback” Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each construction completion, or repair of public work, to give up any part of the compensation to which he is otherwise entitled under his contract of employment, shall be defined under this title or imprisoned not more than five (5) years, or both.

#### **5. Contract Work Hours and Safety Standards Act**

Where applicable, for all participating agency purchases in excess of \$100,000 that involve the employment of mechanics or laborers, Vendor agrees to comply with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, Vendor is required to compute the wages of every mechanic and laborer on the basis of a standard workweek of 40 hours. Work in excess of the standard workweek is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek. The requirements of the 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions that are unsanitary, hazardous or dangerous. These requirements do not apply to the purchase of supplies, materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

#### **6. Right to Inventions Made Under a Contract or Agreement**

If the participating agency’s federal award meets the definition of “funding agreement” under 37 CFR 401.2(a) and the recipient or sub-recipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experiments, developmental or research work under the “funding agreement,” the recipient or sub-recipient must comply with the requirements of 37 CFR Part 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency.

#### **7. Clean Air Act and Federal Water Pollution Control Act**

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended, contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). When required, the Vendor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

## 8. Debarment and Suspension

Debarment and Suspension (Executive Orders 12549 and 12689), a contract award (see 2 CFR 180.222) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM exclusions contain the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Vendor certifies that the Vendor is not current listed and further agrees to immediately notify AEPA and all participating agencies with pending purchases or seeking to purchase from the Vendor if Vendor is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under state statutory or regulatory authority other than Executive Order 12549.

## 9. Byrd Anti-Lobbying Amendment

Byrd Anti-Lobbying Amendment (31 U.S.C. 1352), Vendors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that take place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

## 10. Procurement of Recovered Materials

For participating agency purchases utilizing Federal funds, Vendor agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

## 11. Profit as a Separate Element of Price

For purchases using federal funds in excess of \$150,000, a participating agency may be required to negotiate profit as a separate element of the price. See 2 CFR 200.323(b). When required by a participating agency, the Vendor agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Vendor agrees that the total price, including profit, charged by the Vendor to the participating agency shall not exceed the awarded pricing, including any applicable discount, under the Vendor's contract with CPC.

## 12. General Compliance with Participating Agencies

In addition to the foregoing specific requirements, Vendor agrees, in accepting any purchase order from a participating agency, it shall make a good faith effort to work with participating agency to provide such information and to satisfy requirements as may apply to a particular purchase or purchases including, but not limited to, applicable record keeping and record retention requirements as noted in the Federal Acquisition Regulation, FAR 4.703(a).



By **initialing the table (1-12)** and **signing below**, I certify that the information in this form is true, complete and accurate and that I am authorized by my business to make this certification and all consents and agreements contained herein.

Vendor Certification (By Item)	Vendor Certification: YES, I agree or NO, I do NOT agree	Initial
1. Violation of Contract Terms and Conditions	Yes	MTI
2. Termination for Cause of Convenience	Yes	MTI
3. Equal Employment Opportunity	Yes	MTI
4. Davis-Bacon Act	Yes	MTI
5. Contract Work Hours and Safety Standards Act	Yes	MTI
6. Right to Inventions Made Under a Contract or Agreement	Yes	MTI
7. Clean Air Act and Federal Water Pollution Control Act	Yes	MTI
8. Debarment and Suspension	Yes	MTI
9. Byrd Anti-Lobbying Amendment	Yes	MTI
10. Procurement of Recovered Materials	Yes	MTI
11. Profit as a Separate Element of Price	Yes	MTI
12. General Compliance with Participating Agencies	Yes	MTI

**Tierney**

*Name of Business*

*Michael Tierney*

*Signature of Authorized Representative*

**Michael Tierney/COO**

*Printed Name/Title*

**10/19/2020**

*Date*

## Subcontractor Utilization Form

**Instructions:** List all subcontractors to be used during the performance of this contract. Submit additional forms if needed.

Solicitation Name: Interactive Technology Solutions

Solicitation Number: RFP 21.10

Vendor Name: Tierney Brothers, Inc.

If a subcontractor will not be used, check this box:

Company Name: Kodeblu LLC

Street Address: 8653 Whisper Creek Trail

City, State, Zip: Rockford MN 55373

Telephone: (651) 208-9222

Primary Contact: Jeff Gallus

Email Address of Contact: jgallus@kodeblu.net

Services to be provided:

Crestron Programming

Company Name: Dimaze Audio Visual LLC

Street Address: 2076 Grand Ave

City, State, Zip: Saint Paul MN 55105-1025

Telephone: (612) 226-0181

Primary Contact: Jesse Dickinson

Email Address of Contact: dimazeav@gmail.com

Services to be provided:

Installation and Programming

Company Name: Mendel Technologies, LLC

Street Address: 805 Orchard Circle

City, State, Zip: Belle Plaine MN 56011

Telephone: 651-764-0449

Primary Contact: Alex Yamnik

Email Address of Contact: ayamnik@mendeltech.net

Services to be provided:

Installation

## Subcontractor Utilization Form

**Instructions:** List all subcontractors to be used during the performance of this contract. Submit additional forms if needed.

Solicitation Name: Interactive Technology Solutions

Solicitation Number: RFP 21.10

Vendor Name: Tierney Brothers, Inc.

If a subcontractor will not be used, check this box:

Company Name: Intelligent Home Technologies

Street Address: 6942 Pleasant View Drive

City, State, Zip: Mounds View MN 55112

Telephone: 612-817-1353

Primary Contact: David Ness

Email Address of Contact: IHT2@comcast.net

Services to be provided: \_\_\_\_\_

### Installation

Company Name: Rocket AV, Inc.

Street Address: P.O. Box 32957

City, State, Zip: Minneapolis MN 55432

Telephone: (612) 388-2778

Primary Contact: Duane Anderson

Email Address of Contact: duane.anderson@rocketavinc.com

Services to be provided: \_\_\_\_\_

### Installation

Company Name: Integration Consultants

Street Address: 3525 128th Lane NE

City, State, Zip: Blaine MN 55449

Telephone: 763-486-0360

Primary Contact: Nick Niemczycki

Email Address of Contact: avintegrationconsultants@gmail.com

Services to be provided: \_\_\_\_\_

### Installation

# Subcontractor Utilization Form

**Instructions:** List all subcontractors to be used during the performance of this contract. Submit additional forms if needed.

Solicitation Name: Interactive Technology Solutions

Solicitation Number: RFP 21.10

Vendor Name: Tierney Brothers, Inc.

If a subcontractor will not be used, check this box:

Company Name: Brentec, Inc.

Street Address: 17964 Linwood Ct

City, State, Zip: Eden Prairie MN 55347

Telephone: 612-599-3468

Primary Contact: Ron Moldenhauer

Email Address of Contact: brentec@comcast.net

Services to be provided:

## Installation

Company Name: Wagener Construction Inc

Street Address: 7250 181St Avenue Nw

City, State, Zip: Ramsey MN 55303

Telephone: 612-363-0910

Primary Contact: Tom Wagener

Email Address of Contact: tom@wagenerconstruction.com

Services to be provided:

## Custom work

Company Name: Communications Link

Street Address: 107 Locust St.

City, State, Zip: Monticello MN 55362

Telephone: 612-859-3389

Primary Contact: Trevor Link

Email Address of Contact: trevor@thecomcommunicationslink.com

Services to be provided:

## Installation

# Subcontractor Utilization Form

**Instructions:** List all subcontractors to be used during the performance of this contract. Submit additional forms if needed.

Solicitation Name: Interactive Technology Solutions  
Solicitation Number: RFP 21.10  
Vendor Name: Tierney Brothers, Inc.

If a subcontractor will not be used, check this box:

Company Name: Abstract Electric  
Street Address: 116 North 12th Street  
City, State, Zip: Hilbert WI 54129  
Telephone: (920) 470-9114  
Primary Contact: Rob Davis  
Email Address of Contact: rob@abstractelectric.com  
Services to be provided: \_\_\_\_\_

## Installation

Company Name: S&P  
Street Address: 34618 N Marine Dr  
City, State, Zip: Fox Lake IL 60020  
Telephone: 847-477-5589  
Primary Contact: Jose Perez  
Email Address of Contact: Jose@snpintegratedsolutions.com  
Services to be provided: \_\_\_\_\_

## Installation

Company Name: Tech Zone  
Street Address: 104 N Wilson  
City, State, Zip: Jefferson IA 50129  
Telephone: 515-370-3869  
Primary Contact: Bob Smith  
Email Address of Contact: sales@techzoneia.com  
Services to be provided: \_\_\_\_\_

## Installation

## Subcontractor Utilization Form

**Instructions:** List all subcontractors to be used during the performance of this contract. Submit additional forms if needed.

Solicitation Name: Interactive Technology Solutions

Solicitation Number: RFP 21.10

Vendor Name: Tierney Brothers, Inc.

If a subcontractor will not be used, check this box:

Company Name: Travis Electric

Street Address: 1319 East 39th St. North

City, State, Zip: Sioux Falls SD 57104

Telephone: 605-212-7647

Primary Contact: Travis Kuehl

Email Address of Contact: travis@traviselectricinc.com

Services to be provided:

### Installation

Company Name: Intelligent Home Technologies, Inc.

Street Address: 6942 Pleasant View Drive

City, State, Zip: Mounds View MN 55112

Telephone: 612-817-1353

Primary Contact: David Ness

Email Address of Contact: IHT2@comcast.net

Services to be provided:

### Installation

Company Name: Bluefish Resource Group, LLC

Street Address: 322 Minne AVE

City, State, Zip: Wilton ND 58579

Telephone: 763-331-2536

Primary Contact: Nick Ehlert

Email Address of Contact: Nick@BluefishResourceGroup.com

Services to be provided:

### Installation

## Solicitation Checklist

The following items/submittals are required to be considered as a qualified Vendor to the RFP. Vendor must submit an electronic version of their proposal by the due date and time listed in this RFP via Public Purchase ([www.publicpurchase.com](http://www.publicpurchase.com)). Review the checklist provided below and ensure all of the necessary documents have been uploaded with your response.

**Your organization's uploaded proposal should include the following submitted and correctly labeled documents:**

X	Document Title	How to be Submitted
X	Bid Bond of \$5,000 (Copy)	Submit as PDF
X	Certificate of Insurance – Name of Company	
X	Pricing Schedule – Name of Company	Submit as an Excel document
X	Manufacturer Price List - Name of Manuf. - Name of Company <ul style="list-style-type: none"> <li>Submit the current (10/1/2020) PDF price list, per manufacturer submitted in the Pricing Schedule.</li> </ul>	Submit each list as PDF.
X	Vendor Questionnaire – Name of Company	Submit as a PDF
X	Vendor Forms & Signatures – Name of Company	Submit as one (1), single PDF. <b>*Signatures Required</b>
X	Exhibit A - Marketing Plan - Name of Company	Submit as PDF
X	Exhibit B - Letter/Line of Credit - Name of Company	Submit as PDF
X	Business Type Certificate, if applicable. <ul style="list-style-type: none"> <li>See Vendor Questionnaire (i.e. MBE, SBE).</li> </ul>	Submit as PDF

**IMPORTANT:** All items **must be** submitted electronically in the format indicated for the proposal to receive consideration. Documents with inserted images of completed documents **will not be accepted**. Double-check your uploaded documents for completion prior to submission.

*Michael Tierney*

Authorized Signature

Michael Tierney/COO

Printed Name/Title

10/19/2020

Date

# Tierney

## [Past Performance/References]

Has the Vendor listed above provided Interactive Technology Solutions for your agency?	Yes	Yes
Person Completing This Survey, include:		
Name	Robert Berkowitz	Kyle Breikreutz
Title	Director of Technology	Director of Technology
Agency/Company	South Washington County Schools	ISD 748 Sartell - St. Stephen Schools
Email Address	rberkowi@sowashco.org	breikreutzkyle@sartell.k12.mn.us
Phone Number	651-425-3085	320.656.3780
Did the vendor and their staff meet your agency/company's requested scope of work and work plan?	Yes	Yes
Has the work of the Vendor been consistently thorough, acceptable, and professional?	Yes	Yes
Did the Vendor respond to your agency/company's needs in a timely manner?	Yes	Yes
Have or were there any problems with this Vendor's work or conduct?	No	No
Was the attitude of the Vendor and their staff friendly and helpful?	Yes	Yes
Were there any disputes regarding their work?	No	No
Would you have for any reason to not contract with this Vendor in the future should you have the opportunity?	No	No
Please rate the Vendor's overall job performance.	5	5
Other Comments...	Tierney have worked with South Washington County Schools on several large AV projects. Their team designed and installed our interactive board room with full TV production control room. Tierney have also installed classroom audio and video in many of our schools. They are very professional and stand behind their work.	





## Evaluation Committee Report RFP #21.10 - Interactive Technology Solutions

### Description of Solicitation

CPC issued a Request for Proposal (RFP) for Interactive Technology Solutions on September 28, 2020. The solicitation intends to secure an experienced vendor(s), equipped with the necessary resources and capabilities to develop a program for participating agencies to have the ability to purchase from a broad-line of interactive technology solutions and its connective and functional components and applicable software, at consortium level discounted pricing.

The solicitation was due on October 27, 2020. Thereafter, CPC conducted and followed its opening procedures and confirmed if the responding Vendors were deemed responsive or non-responsive.

### Summary of Evaluation Committee Activity

The members of the Evaluation Committee were Jerome Evans, CPC Program Representative; Dave Paschke, Managing Director (Socrates) at South Central Service Cooperative; Dale Walston, Director of Operations at Southeast Service Cooperative; and Scott Wendorff, Manager of Technology at Lakes Country Service Cooperative.

During the solicitation process, 761 companies were notified of the RFP opportunity via Public Purchase. 103 of those companies accessed and downloaded the RFP documents via Public Purchase. Five (5) proposals were received by the submission deadline, however, one (1) response was labeled "No Bid". The remaining four (4) respondents include Marco Technologies, Tierney, Troxell Communications, and Ultra, Inc. dba Connecting Point. Proposals were reviewed for compliance with the mandatory requirements set forth in the Request for Proposal (RFP). Two (2) of the four (4) proposals were found to be compliant and deemed responsive, Tierney and Ultra, Inc. dba Connecting Point. Marco Technologies and Troxell were notified of their unresponsiveness.

The Evaluation Committee was able to conduct their technical evaluation the week of November 2, 2020, and the pricing evaluation during the week of November 9, 2020.

### Evaluation Scoring Results

Refer to the attached Master Score Sheet, listed as Exhibit A.

### Evaluation Committee Discussion & Overview

Upon review of the Vendor's responses, the evaluation committee did not require clarifications regarding the Vendors' response.

The evaluation committee agreed on the following:

#### **Tierney**

1. The Vendor has high capabilities and experience in interactive solutions, sourcing, design, installation, logistics, training, and professional development offerings.

2. The Vendor has positioned themselves for being on the cutting edge of technology; providing solutions that are being sought after as well as seeking new technologies to be ahead of the trend.
3. The Vendor has a significant amount of trained personnel to handle their robust solutions and services.
4. The Vendor has a robust marketing plan and marketing team that understands the value of a cooperative contract. There is some concern over conflicts with other contracts. Overall, their marketing experience is significant and shows a well thought out plan for a potential partnership.
5. The Vendor has some experience with CPC's Express marketplace, but the Vendor's ability to utilize the platform has room for growth.
6. The Vendor has proposed pricing that is better than what is offered to individual organizations and agencies.
7. The Vendor is offering general and extended warranty options. There is some concern regarding warranty denial if the Vendor does not complete the installation. The process for returns, damaged items, and warranty claims continued to be unclear and confusing to customers.
8. The Vendor offers a technology tour, however, there is concern that the tour does not cover the entire state(s) which may directly impact sales in those areas/regions.
9. The Vendor proposing a wide variety of products and solutions to meet the needs of participating agencies.
10. The Vendor has the capability and knowledge in their proposed products and solutions to provide added value, customer support, and training to their offer.
11. The Vendor offered consistent and competitive discounts throughout their manufacturer offering. When compared against a national CDWG contract, the Vendor is offering deeper discounts on true audiovisual, interactive type manufacturers because of being an integrator.
12. The Vendor proposed very competitive labor and wage rates. The Vendor provides complimentary project design/development services.
13. The Vendor has proposed a significant amount of support services such as professional development courses/training, summer A/V cleaning program, and onsite support services.
14. The Vendor is offering additional volume discounts on projects larger than \$250,000 on SMART (3%), Epson (1%), and Clevertouch (2%). No other volume discounts have been offered.

#### **Ultra, Inc. dba Connecting Point**

1. The Vendor has experience in interactive technology but lacked in-depth detail in response to various questions throughout their proposal making it difficult for evaluators to get a sense of their capabilities.
2. The Vendor has a smaller sales and support team, which coincides with their proposal offering only one manufacturer (i.e. Promethean).
3. The Vendor provided a brief marketing background and plan. There is some concern about knowing what it will take to make a partnership successful.
4. The Vendor has proposed pricing that is better than what is offered to individual organizations and agencies.
5. The Vendor is offering standard warranty options; however, labor and other charges would apply if the Vendor is addressing or evaluating the issues from a manufacturer defect.
6. The Vendor has no backorder concerns with the proposed Promethean products, especially during the pandemic and the large increase in technology in the education market.
7. The committee felt as if the Vendor did not explain or provided any differential value outside of being a Promethean dealer.
8. The Vendor provided a discount on the entire Promethean price list.
9. The Vendor's labor rates and wages were significantly higher. This has an impact on installation project total and warranty claims.
10. The Vendor will charge at their normal rates for site surveys if they do not complete the install. This fee is waived if the Vendor completes the installation requirements.
11. The Vendor did not provide any additional volume discounts.

## Recommendation

The Evaluation Committee recommends that the contract be awarded to Tierney.

The evaluation committee agreed that Tierney provided the best overall proposal, providing significant knowledge, support, training, and pricing across multiple interactive solutions to fit multiple agencies' needs.

DocuSigned by:

*Jerome Evans*

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Jerome Evans, Program Representative  
Cooperative Purchasing Connection

DocuSigned by:

*Dave Paschke*

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Dave Paschke, Managing Director (Socrates)  
South Central Service Cooperative

DocuSigned by:

*Dale Walston*

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Dale Walston, Director of Operations  
Southeast Service Cooperative

DocuSigned by:

*Scott P. Wendorff*

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Scott Wendorff, Manager of Technology  
Lakes Country Service Cooperative

DocuSigned by:

*Lisa Truax*

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Lisa Truax, Procurement Solutions Coordinator

1 Attachment/Exhibit A  
Scoring Spreadsheet

cc: Procurement File

## Exhibit A

### Master Score Sheet

Criteria	Points
Qualifications & Experience	80
Marketing & Partnership	45
Financials & Level of Support	15
Warranty	20
Industry-Specific Information	130
Exceptions & Deviations	10
References	15
<b>Total Technical Points</b>	<b>315</b>
<b>Proceed to Pricing Evaluation?</b>	<b>Yes/No</b>
<b>Pricing</b>	
Pricing Schedule	110
Labor & Services	70
Volume Discounts	5
<b>Total Pricing Points</b>	<b>185</b>
<b>Total Score</b>	<b>500</b>

		Tierney	Ultra, Inc. dba Connecting Point
Criteria	Points	Average Points Awarded	Average Points Awarded
Qualifications & Experience	80	75	70
Marketing & Partnership	45	44	29
Financials & Level of Support	15	15	15
Warranty	20	19	17
Industry-Specific Information	130	122	92
Exceptions & Deviations	10	9	9
References	15	10	15
<b>Total Technical Points</b>	<b>315</b>	<b>292</b>	<b>247</b>
<b>Proceed to Pricing Evaluation?</b>	<b>Yes/No</b>	<b>Yes</b>	<b>Yes</b>
<b>Pricing Proposal</b>			
Pricing Schedule	110	101	59
Labor & Services	70	63	26
Volume Discounts	5	5	0
<b>Total Pricing Points</b>	<b>185</b>	<b>169</b>	<b>85</b>
<b>Total Score</b>	<b>500</b>	<b>461</b>	<b>332</b>

December 1, 2020

Tierney  
Attn: Melissa Spears, Director of K12 Sales  
1771 Energy Park Dr., Suite 100  
St. Paul, MN 55018

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**Award Decision, RFP #21.10 - Interactive Technology Solutions**

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Dear Melissa Spears:

The Cooperative Purchasing Connection (CPC), using the weighted criteria outlined in the Request for Proposal (RFP), have completed their review of the proposals received. Evaluation criteria included qualifications and experience, quality and variety of product selection, pricing, services and support, and ease of ordering.

We are pleased to announce that your proposal received the recommendation for award. This decision is subject to the approval of the Cooperative Purchasing Connection and the North Dakota Educators Service Cooperatives Boards of Directors and the successful negotiation of a mutually acceptable contract.

I will be contacting you soon to finalize a contract for the awarded goods and/or services. Thank you for submitting your proposal; the Cooperative Purchasing Connection looks forward to working with you.

Regards,



---

Lisa M. Truax | Procurement Solutions Coordinator  
Cooperative Purchasing Connection

December 1, 2020

Ultra Inc. dba Connecting Point  
Attn: Bryan Waege, President  
504 Jenson Ave SE  
Watertown, SD 57201

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**Award Decision, RFP #21.10 - Interactive Technology Solutions**

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Dear Bryan Waege:

The Cooperative Purchasing Connection (CPC) would like to thank you for your time, effort, and interest in supplying a response for Request for Proposal (RFP) #21.10 - Interactive Technology Solutions.

The cooperative purchasing team, using the weighted criteria outlined in the RFP documents, have completed their review of the proposals received. Evaluation criteria included qualifications and experience, quality and variety of product selection, pricing, services and support, and ease of ordering. The evaluation team did not select your proposal for award.

CPC would like to thank you for your proposal and the interest in this RFP. CPC will look forward to your participation in future RFP's for similar engagements.

Should you have any questions about this matter, please feel free to contact me.

Regards,



---

Lisa M. Truax | Procurement Solutions Coordinator  
Cooperative Purchasing Connection

CC: Greg Cornell, Ed Sales Support  
David Lewis, Sales Manager



## Contract Offer & Award

**Instructions:** Part I of this form is to be completed by the Vendor and signed by its authorized representative. Part II will be completed by the Cooperative Purchasing Connection (CPC) upon the occasion of an award.

### Part I: Vendor

In compliance with the Request for Proposal (RFP), the undersigned warrants that I/we have examined all General Terms and Conditions, Forms and Technical Specifications, and being familiar with all of the conditions surrounding the proposed projects, hereby offer and agree to furnish all labor, materials, supplies, equipment and professional services in compliance with all terms, conditions, specifications and amendments in this solicitation and any written exceptions in the offer. Signature also certifies understanding and compliance with this proposal. The undersigned understands that his/her competence and responsibility and that of his/her proposed subcontractors, time of completion, as well as other factors of interest to the CPC as stated in the evaluation section, will be a consideration in making the award. This contract offer and award binds said Vendor to all terms and conditions stated in the proposal.

Business Name	<u>Tierney</u>	Date	<u>10/19/2020</u>
Address	<u>1771 Energy Park Dr, Suite 100</u>	City, State, Zip	<u>St. Paul, MN 55108</u>
Contact Person	<u>Melissa Spears</u>	Title	<u>Director of K12 Sales</u>
Authorized Signature	<u><i>Michael Tierney</i></u>	Title	<u>COO</u>
Email	<u>mspears@tierney.com</u>	Phone	<u>612-800-5114</u>

### Part II: CPC

Your response to the identified proposal is hereby accepted. As a Vendor, you are now bound to offer and provide the products and services identified within this solicitation, your response, including all terms, conditions, specifications, exceptions, and amendments. As a Vendor, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from a CPC participating agency. The initial term of this contract shall be for up to twenty-four (24) months and will commence on the date indicated below and continue unless terminated, canceled or extended. By mutual written agreement as warranted, the contract may be extended for one (1) additional 24-month period.

Awarding Agency	<u>Cooperative Purchasing Connection</u>		
Authorized Representative	DocuSigned by: <u><i>Jane Eastes</i></u> 6D9BB132BB3040A...		
Name Printed or Typed	<u>Jane Eastes, Deputy Executive Director</u>		
Awarded this	<u>1st</u>	<u>day of</u>	<u>December 2020</u>
Contract Number	<u>21.10-TBS</u>		
Contract to Commence	<u>January 1, 2021</u>		